# **ORDER SUMMARY – Case Number: C-11-0747**

Name(s):	Dong "Don"	' Quach			
	United Fidelity Group, Inc.				
Order Number:	C-11-0747-1	13-FO01			
<b>Effective Date</b> :	October 29,	2013			
License Number: Or NMLS Identifier [U/L] License Effect:	$n/a \\ \hbox{(Revoked, suspended, stayed, application denied or withdrawn)} \\ \hbox{If applicable, you must specifically note the ending dates of terms.} \\ \hbox{$U/L$}$				
Not Apply Until:	October 29,	2018			
Not Eligible Until:	October 29,	2018			
Prohibition/Ban Until:	October 29,	2018			
<b>Investigation Costs</b>	\$	Due	Paid Y N	Date	
Fine	\$3,000	Due NOW	Paid ☐ Y ⊠ N	Date	
Assessment(s)	\$	Due	Paid Y N	Date	
Restitution	\$	Due	Paid Y N	Date	
Judgment	\$	Due	Paid N	Date	
Satisfaction of Judgment I		□ Y □ N			
	No. o Victims				
Comments: Respondents must also	cease and desist	acting as mortgage bro	oker in Washington		

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## STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS **DIVISION OF CONSUMER SERVICES**

IN THE MATTER OF DETERMINING Whether there has been a violation of the Mortgage Broker Practices Act of Washington by:

No.: C-11-0747-13-FO01

UNITED FIDELITY GROUP, INC., DONG "DON" QUACH, President, and TERENCE FLANNIGAN, CEO,

FINAL ORDER RE: UNITED FIDELITY GROUP, INC. AND DONG "DON" QUACH

(360) 902-8703

Respondents.

## I. DIRECTOR'S CONSIDERATION

Default. This matter has come before the Director of the Department of Financial A. Institutions of the State of Washington (Director), through his designee, Consumer Services Division Director Deborah Bortner (Director's designee), pursuant to RCW 34.05.440(1). On June 28, 2013, the Director, through the Director's designee, issued a Statement of Charges and Notice of Intention to Enter an Order to Cease and Desist Business, Prohibit from Industry, Order Restitution, Impose Fine, and Collect Investigation Fee (Statement of Charges) against United Fidelity Group, Inc. (Respondent United Fidelity), Dong "Don" Quach (Respondent Quach), and Terence Flannigan. A copy of the Statement of Charges is attached and incorporated into this order by this reference. The Statement of Charges was accompanied by a cover letter dated July 10, 2013, a Notice of Opportunity to Defend and Opportunity for Hearing, and blank Applications for Adjudicative Hearing for Respondents (collectively, accompanying documents).

On July 10, 2013, the Department served Respondents United Fidelity and Quach with the Statement of Charges and accompanying documents by First-Class mail and Federal Express overnight delivery. On July 11, 2013, the documents sent by Federal Express overnight delivery

The Statement of Charges as to Terence Flannigan was resolved through Consent Order C-11-0747-13-CO01. FINAL ORDER DEPARTMENT OF FINANCIAL INSTITUTIONS C-11-0747-13-FO01 Division of Consumer Services UNITED FIDELITY GROUP, INC. and PO Box 41200 DONG "DON" QUACH Olympia, WA 98504-1200

1	were delivered. The	e documents sent by First-Class mail were not returned to the Department by the				
2	United States Postal Service.					
3	Respondents	s United Fidelity and Quach did not request an adjudicative hearing within twenty				
4	calendar days after	the Department served the Notice of Opportunity to Defend and Opportunity for				
5	Hearing, as provided for in WAC 208-08-050(2).					
6	B. Reco	ord Presented. The record presented to the Director's designee for her review and				
7	for entry of a final of	decision included the Statement of Charges, cover letter dated July 10, 2013,				
8	Notice of Opportunity to Defend and Opportunity for Hearing, and blank Applications for					
9	Adjudicative Hearing	ng for Respondents United Fidelity and Quach, with documentation for service.				
10	C. <u>Fact</u>	ual Findings and Grounds for Order. Pursuant to RCW 34.05.440(1), the				
11	Director's designee	hereby adopts the Statement of Charges, which is attached hereto.				
12		II. <u>FINAL ORDER</u>				
13	Based upon the foregoing, and the Director's designee having considered the record and being					
14	otherwise fully advised, NOW, THEREFORE:					
15	A. <u>IT I</u> S	S HEREBY ORDERED, That:				
16		Respondent United Fidelity Group, Inc. and Respondent Dong "Don" Quach cease and desist engaging in the business of a mortgage broker or loan originator.				
17		Respondent United Fidelity Group, Inc. and Respondent Dong "Don" Quach are				
18	II <del>-</del>	prohibited from participation, in any manner, in the conduct of the affairs of any mortgage broker subject to licensure by the Director for a period of five years.				
19 20	I I	Respondent United Fidelity Group, Inc. and Respondent Dong "Don" Quach ointly and severally pay a fine of \$3,000.				
21	B. <u>Rec</u> e	onsideration. Pursuant to RCW 34.05.470, Respondents United Fidelity and				
22	Quach have the rig	ht to file a Petition for Reconsideration stating the specific grounds upon which				
23	relief is requested.	The Petition must be filed in the Office of the Director of the Department of				
24	Financial Institution	ns by courier at 150 Israel Road SW, Tumwater, Washington 98501, or by U.S.  2 DEPARTMENT OF FINANCIAL INSTITUTIONS				

Mail at P.O. Box 41200, Olympia, Washington 98504-1200, within ten (10) days of service of the Final Order upon Respondents United Fidelity and Quach. The Petition for Reconsideration shall not stay the effectiveness of this order nor is a Petition for Reconsideration a prerequisite for seeking judicial review in this matter.

A timely Petition for Reconsideration is deemed denied if, within twenty (20) days from the date the petition is filed, the agency does not (a) dispose of the petition or (b) serve the parties with a written notice specifying the date by which it will act on a petition.

- C. <u>Stay of Order</u>. The Director's designee has determined not to consider a Petition to Stay the effectiveness of this order. Any such requests should be made in connection with a Petition for Judicial Review made under chapter 34.05 RCW and RCW 34.05.550.
- D. <u>Judicial Review</u>. Respondents United Fidelity and Quach have the right to petition the superior court for judicial review of this agency action under the provisions of chapter 34.05 RCW. For the requirements for filing a Petition for Judicial Review, see RCW 34.05.510 and sections following.
- E. Non-compliance with Order. If you do not comply with the terms of this order, including payment of any amounts owed within 30 days of receipt of this order, the Department may seek its enforcement by the Office of the Attorney General to include the collection of the fines imposed herein. The Department also may assign the amounts owed to a collection agency for collection.
- F. Service. For purposes of filing a Petition for Reconsideration or a Petition for Judicial Review, service is effective upon deposit of this order in the U.S. mail, declaration of service attached hereto.



STATE OF WASHINGTON
DEPARTMENT OF FINANCIAL INSTITUTIONS

DEBORAH BORTNER

Director

Division of Consumer Services

1 STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS 2 DIVISION OF CONSUMER SERVICES IN THE MATTER OF DETERMINING 3 No. C-11-0747-13-SC01 Whether there has been a violation of the Mortgage Broker Practices Act of Washington by: STATEMENT OF CHARGES and 4 NOTICE OF INTENT TO ENTER AN 5 ORDER TO CEASE AND DESIST UNITED FIDELITY GROUP, INC., DONG "DON" QUACH, President, and BUSINESS, PROHIBIT FROM TERENCE FLANNIGAN, CEO, INDUSTRY, ORDER RESTITUTION, 6 IMPOSE FINE, AND COLLECT 7 Respondents. INVESTIGATION FEE 8 INTRODUCTION 9 Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial 10 Institutions of the State of Washington (Director) is responsible for the administration of chapter 11 19.146 RCW, the Mortgage Broker Practices (Act). After having conducted an investigation pursuant 12 to RCW 19.146.235, and based upon the facts available as of the date of this Statement of Charges, the 13 Director, through his designee, Division of Consumer Services Director Deborah Bortner, institutes 14 this proceeding and finds as follows: 15 I. FACTUAL ALLEGATIONS 16 1.1 Respondents. 17 A. United Fidelity Group, Inc. (Respondent United Fidelity) is a California corporation formerly licensed with the California Department of Real Estate as a corporate real estate broker. 18 19 Respondent United Fidelity has never been licensed by the Department of Financial Institutions of the 20 State of Washington (Department) to conduct business as a mortgage broker. 21 B. Dong "Don" Quach (Respondent Quach) was the President of Respondent United 22 Fidelity at all times relevant to this Statement of Charges. Respondent Quach has never been licensed 23 by the Department to conduct business as a mortgage broker or loan originator. 24

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C. Terence Flannigan (Respondent Flannigan) was the CEO of Respondent United Fidelity at all times relevant to this Statement of Charges. Respondent Flannigan has never been licensed by the Department to conduct business as a mortgage broker or loan originator.

- 1.2 Unlicensed Activity. On or around May 18, 2009, Respondents were offering residential mortgage loan modification services to Washington consumers on property located in Washington State. Respondents entered into a contractual relationship with at least one Washington consumer, to provide those services and collected an advance fee of \$2,495 for the provision of those services. The Department has received at least one complaint from a Washington consumer alleging Respondents provided or offered to provide residential mortgage loan modification services while not licensed by the Department to provide those services.
- 1.3 Misrepresentations and Omissions. Respondents represented that they were licensed to provide the residential mortgage loan modification services or omitted disclosing that they were not licensed to provide those services.
- 1.4 On-Going Investigation. The Department's investigation into the alleged violations of the Act by Respondents continues to date.

#### II. GROUNDS FOR ENTRY OF ORDER

2.1 Mortgage Broker Defined. Pursuant to RCW 19.146.010(14) and WAC 208-660-006, "Mortgage Broker" means any person who, for compensation or gain, or in the expectation of compensation or gain (a) assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to make a residential mortgage loan or assist a person in obtaining or applying to obtain a residential mortgage loan. Pursuant to WAC 208-660-006, a person "assists a person in obtaining or applying to obtain a residential mortgage loan' by, among other things, counseling on loan terms (rates, fees, other costs), [and] preparing loan packages...."

111	<b>AUTHORITY TO</b>	IMPOSE	SANCTIONS
111.	AUTHUNITIO		BANCHUNS

3.1 Authority to Issue an Order to Cease and Desist. Pursuant to RCW 19.146.220(4), the
Director may issue orders directing any person subject to the Act to cease and desist from conducting
business.
3.2 Authority to Prohibit from Industry. Pursuant to RCW 19.146.220(5), the Director may

- 3.2 Authority to Prohibit from Industry. Pursuant to RCW 19.146.220(5), the Director may issue orders prohibiting from participation in the conduct of the affairs of a licensed mortgage broker any person subject to licensing under the Act for any violation of RCW 19.146.0201(1) through (9) or (13), or RCW 19.146.200.
- 3.3 Authority to Order Restitution. Pursuant to RCW 19.146.220(2), the Director may order restitution against any person subject to the Act for any violation of the Act.
- **3.4** Authority to Impose Fine. Pursuant to RCW 19.146.220(2), the Director may impose fines against any person subject to the Act for any violation of the Act.
- 3.5 Authority to Collect Investigation Fee. Pursuant to RCW 19.146.228(2), and WAC 208-660-550(4)(a), the Department will charge forty-eight dollars per hour for an examiner's time devoted to an investigation of any person subject to the Act.

### IV. NOTICE OF INTENT TO ENTER ORDER

Respondents' violations of the provisions of chapter 19.146 RCW and chapter 208-660 WAC, as set forth above constitute a basis for the entry of an Order under RCW 19.146.220, RCW 19.146.221, and RCW 19.146.223. Therefore, it is the Director's intent to ORDER that:

- **4.1** Respondents cease and desist engaging in the business of a mortgage broker or loan originator.
- **4.2** Respondents be prohibited from participation, in any manner, in the conduct of the affairs of any mortgage broker subject to licensure by the Director for a period of five years.
- 4.3 Respondents jointly and severally pay restitution of \$2,495 to the consumer identified by the Department in paragraph 1.2, and that Respondents jointly and severally pay restitution to each Washington consumer with whom they entered into a contract for residential mortgage loan modification services related to real property or consumers located in the state of Washington

equal to the amount collected from that Washington consumer for those services in an amount to be determined at hearing.

- **4.4** Respondents jointly and severally pay a fine, which as of the date of this Statement of Charges totals \$3,000.
- **4.5** Respondents jointly and severally pay an investigation fee, which as of the date of this Statement of Charges totals \$513.60, calculated at \$48 per hour for 10.7 examiner hours.
- 4.6 Respondents maintain records in compliance with the Act and provide the Department with the location of the books, records and other information relating to Respondents' provision of residential mortgage loan modification services in Washington, and the name, address and telephone number of the individual responsible for maintenance of such records in compliance with the Act.

#### V. AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223, and RCW 19.146.230, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges.

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Dated this Astronomy, 2013.

DEBORAH BORTNER
Director, Division of Consumer Services
Department of Financial Institutions

Presented by:

SHANA L. OLIVER Financial Legal Examiner

Approved by:

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CHARLES E. CLARK

**Enforcement Chief** 

STATEMENT OF CHARGES