ORDER SUMMARY – Case Number: C-11-0696

| Name(s): | National Mod | ification Preparation | | |
|--|----------------------|--|-----------------|------|
| | Jason D. Glas | ser | | |
| | | | | |
| Order Number: | C-11-0696-12 | -FO01 | | |
| Effective Date: | November 20, | , 2012 | | |
| License Number: Or NMLS Identifier [U/L] License Effect: | | I, stayed, application denied or ust specifically note the ending of | | |
| Not Apply Until: | n/a | | | |
| Not Eligible Until: | n/a | | | |
| Prohibition/Ban Until: | November 20, | , 2017 | | |
| Investigation Costs | \$432 | Due | Paid ☐ Y ⊠ N | Date |
| Fine | \$6,000 | Due | Paid ☐ Y ⊠ N | Date |
| Assessment(s) | \$n/a | Due | Paid Y N | Date |
| Restitution | \$5,495 | Due | Paid ☐ Y ⊠ N | Date |
| Judgment | \$n/a | Due | Paid N N | Date |
| Satisfaction of Judgment F | Filed? No. of | ☐ Y ⊠ N | 1 | |
| | Victims: | | | |
| | 1.0 | 1 | 1 6 | |
| Comments: Default FO. R's are ba | inned for five years | and owe restitution, a fir | ie, and a fee. | |
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STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

3 IN THE MATTER OF DETERMINING:

No.: C-11-0696-12-FO01

Whether there has been a violation of the

Mortgage Broker Practices Act of Washington by:

NATIONAL MODIFICATION PREPARATION, and,

FINAL ORDER

JASON D. GLASSER, Member,

Respondents.

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I. DIRECTOR'S CONSIDERATION

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A. <u>Default</u>. This matter has come before the Director of the Department of Financial Institutions of the State of Washington (Director), through his designee, Consumer Services Division Director Deborah Bortner (Director's designee), pursuant to RCW 34.05.440(1). On September 27, 2012, the Director, through the Director's designee, issued Statement of Charges No. C-11-0696-12-SC01 (Statement of Charges) against National Modification Preparation and Jason D. Glasser (Respondents). A copy of the Statement of Charges is attached and incorporated into this order by this reference. The Statement of Charges was accompanied by a cover letter dated September 27, 2012, a Notice of Opportunity to Defend and Opportunity for Hearing, and a blank Application for Adjudicative Hearing for Respondent (collectively, accompanying documents).

On October 1, 2012, the Department served Respondents with the Statement of Charges and accompanying documents by Federal Express overnight delivery and First-Class mail. On October 2, 2012, the documents sent by Federal Express overnight delivery were delivered. The documents sent by First-Class mail were not returned to the Department by the United States Postal Service.

| 1 | Respondents did not request an adjudicative hearing within twenty calendar days after the |
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| 2 | Department served the Notice of Opportunity to Defend and Opportunity for Hearing, as provided fo |
| 3 | in WAC 208-08-050(2). |
| 4 | B. <u>Record Presented</u> . The record presented to the Director's designee for her review and |
| 5 | for entry of a final decision included the following: |
| 6 7 | Statement of Charges, cover letter dated September 27, 2012, Notice of Opportunity to Defend and Opportunity for Hearing, and blank Application for Adjudicative Hearing for Respondent, with documentation of service. |
| 8 | C. <u>Factual Findings and Grounds for Order</u> . Pursuant to RCW 34.05.440(1), the |
| 9 | Director's designee hereby adopts the Statement of Charges, which is attached hereto. |
| 10 | II. <u>FINAL ORDER</u> |
| 11 | Based upon the foregoing, and the Director's designee having considered the record and bein |
| 12 | otherwise fully advised, NOW, THEREFORE: |
| 13 | A. <u>IT IS HEREBY ORDERED, That:</u> |
| 14 | Respondents cease and desist engaging in the business of a mortgage broker or loan originator. |
| 15 16 | 2. Respondents provide the Department with a list detailing all residential mortgage loan modification service transactions with Washington consumers, including the |
| 17 | name, address, and phone numbers of the consumers, the transaction date, and fee collected by Respondents for the provision of those services. |
| 18 | 3. Respondents are prohibited from participation in the conduct of the affairs of any |
| 19 | mortgage broker subject to licensure by the Director, in any manner, for a period of five years. |
| 20 21 | 4. Respondents jointly and severally pay restitution totaling \$5,495 to the two consumers identified by the Department in paragraph 1.3 of the Statement of Charges. |
| 22 | 5. Respondents jointly and severally pay a fine of \$6,000. |
| 23 | 6. Respondents jointly and severally pay an investigation fee of \$432. |
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7. Respondents maintain records in compliance with the Act and provide the Department with the location of the books, records and other information relating to Respondents' provision of residential mortgage loan modification services in Washington, and the name, address and telephone number of the individual responsible for maintenance of such records in compliance with the Act.

В Reconsideration. Pursuant to RCW 34.05.470, Respondents have the right to file a Petition for Reconsideration stating the specific grounds upon which relief is requested. The Petition must be filed in the Office of the Director of the Department of Financial Institutions by courier at 150 Israel Road SW, Tumwater, Washington 98501, or by U.S. Mail at P.O. Box 41200, Olympia, Washington 98504-1200, within ten (10) days of service of this order upon Respondents. The Petition for Reconsideration shall not stay the effectiveness of this order nor is a Petition for Reconsideration a prerequisite for seeking judicial review in this matter.

A timely Petition for Reconsideration is deemed denied if, within twenty (20) days from the date the petition is filed, the agency does not (a) dispose of the petition or (b) serve the parties with a written notice specifying the date by which it will act on a petition.

- C. Stay of Order. The Director's designee has determined not to consider a Petition to Stay the effectiveness of this order. Any such requests should be made in connection with a Petition for Judicial Review made under chapter 34.05 RCW and RCW 34.05.550.
- D. Judicial Review. Respondents have the right to petition the superior court for judicial review of this agency action under the provisions of chapter 34.05 RCW. For the requirements for filing a Petition for Judicial Review, see RCW 34.05.510 and sections following.
- E. Non-compliance with Order. If Respondents do not comply with the terms of this order, the Department may seek its enforcement by the Office of the Attorney General to include the collection of the restitution, fine, and fee imposed herein. The Department may also assign the amounts owed to a collection agency for collection.

| 1 | F. <u>S</u> | Service. For purposes of filing | ng a Petition for Reconsideration or a Petition for Judicia |
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| 2 | Review, service | e is effective upon deposit of | this order in the U.S. mail, declaration of service |
| 3 | attached hereto. | | |
| 4 | D 4 (FED) | | 1 2012 |
| 5 | DATED | this <u>20th</u> day of <u>Novem</u> | <u>ber</u> , 2012 |
| 6 | | | CTATE OF WACHINGTON |
| 7 | | | STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS |
| 8 | | | <u>/S/</u> |
| 9 | | | DEBORAH BORTNER Director |
| 10 | | | Division of Consumer Services |
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| 24 | FINAL ORDER | | 4 DEPARTMENT OF FINANCIAL INSTITUTIONS |

1 STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS 2 DIVISION OF CONSUMER SERVICES IN THE MATTER OF DETERMINING No. C-11-0696-12-SC01 3 Whether there has been a violation of the Mortgage Broker Practices Act of Washington by: 4 STATEMENT OF CHARGES and NOTICE OF INTENT TO ENTER AN 5 NATIONAL MODIFICATION PREPARATION, ORDER TO PRODUCE RECORDS, CEASE AND DESIST BUSINESS, PROHIBIT FROM INDUSTRY, ORDER 6 JASON D. GLASSER, Member, RESTITUTION, IMPOSE FINE, AND 7 **COLLECT INVESTIGATION FEE** Respondents. 8 **INTRODUCTION** 9 Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial 10 Institutions of the State of Washington (Director) is responsible for the administration of chapter 11 19.146 RCW, the Mortgage Broker Practices (Act). After having conducted an investigation pursuant 12 to RCW 19.146.235, and based upon the facts available as of the date of this Statement of Charges, the 13 Director, through his designee, Division of Consumer Services Director Deborah Bortner, institutes 14 this proceeding and finds as follows: 15 I. FACTUAL ALLEGATIONS Respondent National Modification Preparation (Respondent National) has never been licensed 1.1 16 17 by the Department of Financial Institutions of the State of Washington (Department) to conduct 18 business as a mortgage broker or loan originator. 19 1.2 **Respondent** Jason D. Glasser (Respondent Glasser) is a member of Respondent National. 20 During the relevant time period, Respondent Glasser was not licensed by the Department to conduct 21 business as a mortgage broker or loan originator. 22 1.3 Unlicensed Activity. Between at least September 15, 2010, and at least February 15, 2011, 23 Respondents National and Glasser (Respondents) were offering residential mortgage loan modification 24 services to Washington consumers on property located in Washington State. Respondents entered into

STATEMENT OF CHARGES

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a contractual relationship with at least two Washington consumers to provide those services and collected advance fees for the provision of those services. The Department has received at least two complaints from Washington consumers alleging Respondents provided or offered to provide residential mortgage loan modification services while not licensed by the Department to provide those services. A list of Washington consumers with whom Respondents conducted business as a mortgage broker or loan originator, and the amount paid by each, is appended hereto and incorporated herein by reference.

- **1.4 Misrepresentations and Omissions.** Respondents represented that they were licensed to provide the residential mortgage loan modification services or omitted disclosing that they were not licensed to provide those services.
- 1.5 On-Going Investigation. The Department's investigation into the alleged violations of the Act by Respondents continues to date.

II. GROUNDS FOR ENTRY OF ORDER

- 2.1 Mortgage Broker Defined. Pursuant to RCW 19.146.010(14) and WAC 208-660-006, "Mortgage Broker" means any person who, for compensation or gain, or in the expectation of compensation or gain (a) assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to make a residential mortgage loan or assist a person in obtaining or applying to obtain a residential mortgage loan. Pursuant to WAC 208-660-006, a person "assists a person in obtaining or applying to obtain a residential mortgage loan' by, among other things, counseling on loan terms (rates, fees, other costs), [and] preparing loan packages...."
- 2.2 Loan Originator Defined. Pursuant to RCW 19.146.010(11), "loan originator" means a natural person who for direct or indirect compensation or gain, or in the expectation of direct or indirect compensation or gain: takes a residential mortgage loan application for a mortgage broker; offers or

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| 1 | negotiates terms of a mortgage loan; performs residential mortgage loan modification services; or hold |
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| 2 | themselves out to the public as able to perform any of these activities. |
| 3 | 2.3 Prohibited Acts. Based on the Factual Allegations set forth in Section I above, Respondents |
| 4 | are in apparent violation of RCW 19.146.0201(2) & (3) for engaging in an unfair or deceptive practice |
| 5 | toward any person and obtaining property by fraud or misrepresentation. |
| 6 | 2.4 Requirement to Obtain and Maintain Mortgage Broker License. Based on the Factual |
| 7 | Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.200(1) |
| 8 | for engaging in the business of a mortgage broker for Washington residents or property without first |
| 9 | obtaining a license to do so. |
| 10 | 2.5 Requirement to Obtain and Maintain Loan Originator License. Based on the Factual |
| 11 | Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.200(1) |
| 12 | for engaging in the business of a loan originator without first obtaining and maintaining a license. |
| 13 | 2.6 Requirement to Maintain Accurate and Current Books and Records. Pursuant to RCW |
| 14 | 19.146.060 and WAC 208-660-450, Respondents are required to keep all books and records in a |
| 15 | location that is on file with and readily available to the Department until at least twenty-five months |
| 16 | have elapsed following the effective period to which the books and records relate. |
| 17 | III. AUTHORITY TO ORDER PRODUCTION OF RECORDS |
| 18 | 3.1 Authority to Order Production of Records. Pursuant to RCW 19.146.223, RCW 19.146. |
| 19 | 235(2), and WAC 208-660-520, the Director may issue orders directing any person to produce books, |
| 20 | accounts, records, files, and any other documents the director or designated person deems relevant to |
| 21 | an investigation. |
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IV. AUTHORITY TO IMPOSE SANCTIONS

Authority to Issue an Order to Cease and Desist. Pursuant to RCW 19.146.220(4), the

Director may issue orders directing any person subject to the Act to cease and desist from conducting

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- **4.2 Authority to Prohibit from Industry.** Pursuant to RCW 19.146.220(5), the Director may issue orders prohibiting from participation in the conduct of the affairs of a licensed mortgage broker any person subject to licensing under the Act for any violation of RCW 19.146.0201(1) through (9) or
- **4.3 Authority to Order Restitution.** Pursuant to RCW 19.146.220(2), the Director may order restitution against any person subject to the Act for any violation of the Act.
- **4.4 Authority to Impose Fine.** Pursuant to RCW 19.146.220(2), the Director may impose fines against any person subject to the Act for any violation of the Act.
- 4.5 Authority to Collect Investigation Fee. Pursuant to RCW 19.146.228(2), and WAC 208-660-550(4)(a), the Department will charge forty-eight dollars per hour for an examiner's time devoted to an investigation of any person subject to the Act.

V. NOTICE OF INTENT TO ENTER ORDER

Respondents' violations of the provisions of chapter 19.146 RCW and chapter 208-660 WAC, as set forth above constitute a basis for the entry of an Order under RCW 19.146.220, RCW 19.146.221, and RCW 19.146.223. Therefore, it is the Director's intent to ORDER that:

- 5.1 Respondents cease and desist engaging in the business of a mortgage broker or loan originator.
- 5.2 Respondents provide the Department with a list detailing all residential mortgage loan modification services transactions with Washington consumers, including the name, address, and phone numbers of the consumers, the transaction date, and fees collected by Respondents for the provision of those services.
- **5.3** Respondents be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.

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- 5.4 Respondents jointly and severally pay restitution to the two consumers identified by the Department in paragraph 1.3 as having paid \$5,495 to Respondents, and that Respondents jointly and severally pay restitution to each Washington consumer with whom they entered into a contract for residential mortgage loan modification services related to real property or consumers located in the state of Washington equal to the amount collected from that Washington consumer for those services in an amount to be determined at hearing.
- 5.5 Respondents jointly and severally pay a fine of \$3,000 for each residential loan modification transaction entered into with Washington consumers. As of the date of this Statement of Charges, the fine totals \$6,000.
- 5.6 Respondents jointly and severally pay an investigation fee at the rate of \$48.00 per hour. As of the date of this Statement of Charges, the investigation fee totals \$432.
- 5.7 Respondents maintain records in compliance with the Act and provide the Department with the location of the books, records and other information relating to Respondents' provision of residential mortgage loan modification services in Washington, and the name, address and telephone number of the individual responsible for maintenance of such records in compliance with the Act.

VI. AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223, and RCW 19.146.230, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges.

Dated this 27 day of September, 2012.



DEBORAH BORTNER

Director, Division of Consumer Services Department of Financial Institutions

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| 1 | Presented by: |
| 2 | , |
| 3 | KENNETH J. SUGIMOTO |
| 4 | Financial Legal Examiner |
| 5 | Approved by: |
| 6 | |
| 7 | CHARLES E. CLARK |
| 8 | Enforcement Chief |
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STATEMENT OF CHARGES

DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services PO Box 41200 Olympia, WA 98504-1200 (360) 902-8703

APPENDIX - RESTITUTION

2 Borrower

Amount

\$ 2,995.00

\$ 2,500.00

Total: \$5,495.00