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# MAY 0.3 2011

## STATE OF WASHING LOIN DEPARTMENT OF FINANCIAL INSTITUTIONS DEPARTMENT OF FINANCIAL INSTITUTIONS DEPT OF FINANCIAL INSTITUTIONS STATE OF WASHINGTON **DIVISION OF CONSUMER SERVICES**

#### IN THE MATTER OF DETERMINING 3 Whether there has been a violation of the Mortgage Broker Practices Act of Washington by: 4

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No.: C-10-313-11-CO01

# CONSENT ORDER

1<sup>ST</sup> AMERICAN MORTGAGE SOURCE, LLC 5 and KURT B. PHILLIPS, Managing Member and Designated Broker, 6 Respondents.

COMES NOW the Director of the Department of Financial Institutions (Director), through his 8 designee Deborah Bortner, Division Director, Division of Consumer Services, and 1<sup>st</sup> American 9 Mortgage Source, LLC (Respondent 1<sup>st</sup> American), and Kurt B. Phillips, Managing Member and 10 Designated Broker (Respondent Phillips), and finding that the issues raised in the above-captioned 11 matter may be economically and efficiently settled, agree to the entry of this Consent Order. This 12 Consent Order is entered pursuant to chapter 19.146 of the Revised Code of Washington (RCW), and 13 RCW 34.05.060 of the Administrative Procedure Act, based on the following: 14 15

# AGREEMENT AND ORDER

The Department of Financial Institutions, Division of Consumer Services (Department) and 16 Respondents have agreed upon a basis for resolution of the matters alleged in Statement of Charges 17 No. C-10-313-10-SC01 (Statement of Charges), entered October 19, 2010, (copy attached hereto). 18 Pursuant to chapter 19.146 RCW, the Mortgage Broker Practices Act (Act) and RCW 34.05.060 of 19 the Administrative Procedure Act, Respondents hereby agree to the Department's entry of this 20 Consent Order and further agree that the issues raised in the above-captioned matter may be 21 economically and efficiently settled by entry of this Consent Order. The parties intend this Consent 22 Order to fully resolve the Statement of Charges. Respondents are agreeing not to contest the 23 Statement of Charges in consideration of the terms of this Consent Order.

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CONSENT ORDER C-10-313-11-CO01 Ist American Mortgage Source, LLC and Kurt B. Phillips DEPARTMENT OF FINANCIAL INSTITUTIONS **Division of Consumer Services** 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200 (360) 902.8703 Based on the Foregoing:

A. Jurisdiction. It is AGREED that the Department has jurisdiction over the subject
matter of the activities discussed herein.

B. Waiver of Hearing. It is AGREED that Respondents have been informed of the right to a
hearing before an administrative law judge, and hereby waive their right to a hearing and any and all
administrative and judicial review of the issues raised in this matter, or of the resolution reached
herein. Accordingly, Respondents, by their signatures and the signatures of their representatives
below, withdraw their appeal to the Office of Administrative Hearings.

9 C. License Surrender. It is AGREED that the Respondents surrendered the mortgage
10 broker license for Respondent 1<sup>st</sup> American.

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D. Ban from Industry.

Respondent 1<sup>st</sup> American: It is AGREED that Respondent 1<sup>st</sup> American is banned
 from participating in the conduct of the affairs of any mortgage broker licensed by the Department or
 any person subject to licensure or regulation by the Department or any mortgage broker exempt from
 Washington law under RCW 19.146.020(1)(e) or (g) for five (5) years from the date of entry of this
 Consent Order.

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# 2. Respondent Phillips:

a. It is AGREED that Respondent Phillips is banned from participation in the conduct
of the affairs of any mortgage broker licensed by the Department or any person subject to licensure or
regulation by the Department or any mortgage broker exempt from Washington law under RCW
19.146.020(1)(e) or (g) in any capacity, including but not limited to: (1) any financial capacity
whether active or passive or (2) as an officer, director, principal, designated broker, or employee
[excluding loan originator as described in paragraph D(2)(b)] or (3) any management, control,

oversight or maintenance of any trust account(s) in any way related to any residential transaction or
 (4) receiving, disbursing, managing or controlling in any way, consumer trust funds in any way
 related to any residential mortgage transaction, for five (5) years from the date of entry of this
 Consent Order.

b. This provision does not affect Respondent Phillips' ability to be employed by or in
association with a mortgage broker company or consumer loan company subject to licensure by the
Director, in the capacity of a loan originator, so long as Respondent Phillips applies for and receives a
loan originator license from the Department.

c. So long as Respondent Phillips has fully complied with this order, Respondent
Phillips may reduce the five (5)-year term of his ban by one (1) year upon the payment to the
Department of a fine in the amount of \$2,000; by two (2) years upon the payment of a fine of \$3,000;
by three (3) years upon the payment of a fine of \$4,000; or by four (4) years upon the payment of a
fine of \$5,000. The fine must be paid in the form of a cashier's check made payable to the
Washington State Treasurer.

d. The fines listed in paragraph D(2)(c) above, if Respondent Phillips chooses to
reduce the term of the ban pursuant to paragraph D(2)(c) above, are payable upon the requisite
number of months from the date of entry of this order<sup>1</sup> and must be paid before the reduction in term
becomes effective.

i. In order to request a reduction in the term of the ban pursuant to paragraph
D(2)(c), the following must occur:

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<sup>1</sup> The fine of \$2,000, if Respondent Phillips chooses to reduce the term of the ban by one (1) year, is payable forty-eight (48) months from the date of entry of this order; the fine of \$3,000 is payable thirty-six (36) months from the date of entry of this order; the fine of \$4,000 is payable twenty-four (24) months from the date of entry of this order; and the fine of \$5,000 is payable tweive (12) months from the date of entry of this order.
 24 CONSENT ORDER 3 DEPARTMENT OF FINANCIAL INSTITUTIONS C-10-313-11-CO01 Division of Consumer Services 150 Israel Rd SW

a. Respondent Phillips must make such request to the Department in writing
 no later than thirty (30) days prior to the requisite number of months from the date of entry of this
 order and no sooner than sixty (60) days prior to the requisite number of months from the date of
 entry of this order;

b. The request must be addressed to the Department, Attention Enforcement
Chief. The Department, if satisfied that Respondent Phillips has complied with all terms of this
order, will so notify Respondent Phillips within twenty (20) days of receipt of the request, and will
indicate that upon timely payment of the additional fine in the requisite amount the term shall be
reduced by the correspondent number of months as specified in paragraph D(2)(c); and

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c. The request must specify Respondent Phillips' current mailing address.

E. Agreement not to Apply. During the term of the ban, Respondent Phillips shall refrain
from applying to the Department for any Mortgage Broker or Consumer Loan license under any
name.

F. Investigation Fee. It is AGREED that Respondents shall pay to the Department an
investigation fee of \$1,176 in the form of a cashier's check made payable to the "Washington State
Treasurer," upon entry of this Consent Order.

G. Records Retention. It is AGREED that Respondents shall maintain all records in
compliance with the Act and provide the Department with the location of the books, records and
other information relating to Respondents' mortgage broker business, and the name, address and
telephone number of the individual responsible for maintenance of such records in compliance with
the Act.

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CONSENT ORDER C-10-313-11-COO1 Ist American Mortgage Source, LLC and Kurt B. Phillips

DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200 (360) 902.8703

1 H. Authority to Execute Order. It is AGREED that the undersigned have represented and 2 warranted that they have the full power and right to execute this Consent Order on behalf of the 3 parties represented. I. Non-Compliance with Order. It is AGREED that Respondents understand that failure to 4 5 abide by the terms and conditions of this Consent Order may result in further legal action by the 6 Director. In the event of such legal action, Respondents may be responsible to reimburse the Director 7 for the cost incurred in pursuing such action, including but not limited to, attorney fees. 8 J. Voluntarily Entered. It is AGREED that the undersigned Respondents have voluntarily 9 entered into this Consent Order, which is effective when signed by the Director's designee. 10 K. Completely Read, Understood, and Agreed. It is AGREED that Respondents have read 11 this Consent Order in its entirety and fully understand and agree to all of the same. 12 **RESPONDENTS:** 

13 1<sup>st</sup> American Mortgage Source 14 By: 15 Phillips Kurt B. Managing Member and Designated Broker 16 17

18 Kurd B. Phi Individually

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<u>4/10/11</u> Date 4/11/11

(360) 902.8703

#### 20 21 **DO NOT WRITE BELOW THIS LINE** 22 23 24 CONSENT ORDER 5 DEPARTMENT OF FINANCIAL INSTITUTIONS C-10-313-11-CO01 Division of Consumer Services 1st American Mortgage Source, LLC and Kurt B. Phillips 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200

Mar 3 DAY OF THIS ORDER ENTERED THIS 2011 1 2 3 DEBORAH BORTNER Director 4 Division of Consumer Services Department of Financial Institutions 5 6 Presented by: 7 8 MARISA E. BROGGEL Financial Legal Examiner 9 Approved by: 10 11 12 LBACK R. BR Enforcement Chief 13 14 15 16 17 18 19 20 21 22 23 24 CONSENT ORDER 6 DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW C-10-313-11-CO01 Ist American Mortgage Source, LLC and Kurt B. Phillips PO Box 41200 Olympia, WA 98504-1200 (360) 902.8703

1	STATE OF W	ASHINGTON
2	DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES	
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4 5	IN THE MATTER OF DETERMINING Whether there has been a violation of the Mortgage Broker Practices Act of Washington by:	NO. C-10-313-10-SC01
6 7	1 <sup>st</sup> AMERICAN MORTGAGE SOURCE, LLC and KURT B. PHILLIPS, Managing Member and Designated Broker,	STATEMENT OF CHARGES and NOTICE OF INTENTION TO ENTER AN ORDER TO REVOKE LICENSE, PROHIBIT FROM INDUSTRY, IMPOSE FINE, AND COLLECT
8	Respondents.	INVESTIGATION FEE
9	INTRODUCTION	
10	Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial	
11	Institutions of the State of Washington (Director) is responsible for the administration of chapter 19.146 RCW, the	
12	Mortgage Broker Practices Act (Act) <sup>1</sup> . After having conducted an investigation pursuant to RCW 19.146.235, and	
13	based upon the facts available as of the date of this Statement of Charges, the Director, through his designee,	
14	Division of Consumer Services Director Deborah Bortner, institutes this proceeding and finds as follows:	
15	I. FACTUAL ALLEGATIONS	
16	1.1 Respondents.	
17	A. 1 <sup>st</sup> American Mortgage Source, LLC (Respondent 1 <sup>st</sup> American) was licensed by the	
18	Department of Financial Institutions of the State of Washington (Department) to conduct business as a	
19	mortgage broker on or about March 8, 2006, and contin	ues to be licensed to date. Respondent 1st American is
20	licensed to engage in the business of a mortgage broker at one location.	
21	B. Kurt Phillips (Respondent Phillips) is Managing Member and 91% owner of Respondent 1st	
22	American. Respondent Phillips was named Designated Broker of Respondent 1 <sup>st</sup> American on or about	
23	February 25, 2006, and continues as Designated Broker	to date. Respondent Phillips was licensed by the
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	<sup>1</sup> RCW 19.146 (2009)	
	STATEMENT OF CHARGES C-10-313-10-SC01 1st American Mortgage Source, LLC and Kurt Phillips	DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200 (360) 902-8703

Department to conduct business as a loan originator on or about March 6, 2008, and continues to be licensed to 2 date.

1.2 Failure to Maintain Bond. On or about April 13, 2010, the Department received notice from the Hartford Fire Insurance Company that Respondent 1st American's surety bond would be cancelled, effective 5 May 18, 2010. To date, Respondents have not notified the Department of the cancellation of the surety bond, and have not provided the required surety bond or an approved alternative. 6

7 1.3 Failure to Respond to Directive. On or about June 17, 2010, the Department served a directive on 8 Respondents by First-Class mail. This directive was not returned by the United States Postal Service. This 9 directive required Respondents to provide a surety bond or acceptable alternative. To date, the Department has not received a response to this directive. 10

11 1.4 Failure to Notify Department of Significant Developments. As stated in paragraph 1.2, to date, 12 Respondents have not notified the Department of the cancellation of Respondent 1st American's surety bond. 1.5 **On-Going Investigation.** The Department's investigation into the alleged violations of the Act by 13 Respondents continues to date. 14

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## **II. GROUNDS FOR ENTRY OF ORDER**

16 2.1 Requirement to Maintain Surety Bond. Based on the Factual Allegations set forth in Section I 17 above, Respondents are in apparent violation of RCW 19.146.205(6)(a) and WAC 208-660-175 for failing to file and maintain a surety bond or approved alternative with the Department. 18

Requirement to Respond to Directive. Based on the Factual Allegations set forth in Section I above, 19 2.2 Respondents are in apparent violation of RCW 19.146.235 for failure to comply with a directive issued by the 20 Director. 21

22 2.3 **Requirement to Notify Department of Significant Developments.** Based on the factual allegations set forth in Section I above, Respondents are in apparent violation of WAC 208-660-400(7)(b)(vi) for failure to 23 notify the director in writing within ten days after receipt of notification of cancellation of Respondent 1st 24 25 American's surety bond.

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### **III. AUTHORITY TO IMPOSE SANCTIONS**

**3.1** Authority to Revoke License. Pursuant to RCW 19.146.220(2)(c) and (d), the Director may revoke a license if a license fails to maintain the required bond, or fails to comply with any directive or order of the Director.

Authority to Prohibit from the Industry. Pursuant to RCW 19.146.220(5)(d), the Director may issue
orders removing from office or prohibiting from participation in the conduct of the affairs of any licensee, or
both, any officer, principal, employee, or loan originator or any person subject to the Act for failure to comply
with any directive or order issued under this chapter.

Authority to Impose Fine. Pursuant to RCW 19.146.220(2)(c) and (d), RCW 19.146.220(3)(a) and (b),
and WAC 208-660-530(6), the Director may impose fines of up to one hundred dollars per day on a licensee, its
employee or loan originator, or other person subject to the Act for any violations of the Act, or failure to
comply with any order or subpoena issued by the director under this chapter.

3.4 Authority to Collect Investigation Fee. Pursuant to RCW 19.146.228(2), WAC 208-660-520(9), and
WAC 208-660-550(4), upon completion of any investigation of the books and records of a licensee or other person
subject to the Act, the Department will furnish to the licensee or other person subject to the Act a billing to cover
the cost of the investigation. The investigation charge will be calculated at the rate of forty eight dollars per hour
that each staff person devoted to the investigation.

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1	IV. NOTICE OF INTENTION TO ENTER ORDER	
2	Respondents' violations of the provisions of chapter 19.146 RCW and chapter 208-660 WAC, as set forth	
3	in the above Factual Allegations, Grounds for Entry of Order, and Authority to Impose Sanctions, constitute a basis	
4	for the entry of an Order under RCW 19.146.220 and RCW 19.146.223. Therefore, it is the Director's intention to	
5	ORDER that:	
6	4.1 Respondent 1st American Mortgage Source, LLC's license to conduct the business of a mortgage broker be revoked;	
7 8	4.2 Respondent 1st American Mortgage Source, LLC be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five (5) years;	
9 10	<b>4.3</b> Respondent Kurt Phillips be prohibited from participation in the conduct of the affairs of any mortgage broker or loan originator subject to licensure by the Director, in any manner, for a period of five (5) years;	
11	4.4 Respondents 1st American Mortgage Source, LLC and Kurt Phillips jointly and severally pay a fine which as of the date of this Statement of Charges totals \$10,000;	
12 13	4.5 Respondents 1st American Mortgage Source, LLC and Kurt Phillips jointly and severally pay an investigation fee which as of the date of this Statement of Charges totals \$434.40 calculated at \$48.00 per hour for the nine and five tenths staff hours; and	
14 15 16	4.6 Respondents 1st American Mortgage Source, LLC and Kurt Phillips maintain records in compliance with the Act and provide the Department with the location of the books, records and other information relating to Respondent 1st American's mortgage broker business, and the name, address and telephone number of the individual responsible for maintenance of such records in compliance with the Act.	
17	V. AUTHORITY AND PROCEDURE	
18	This Statement of Charges and Notice of Intention to Enter an Order to Revoke License, Prohibit from	
19	Industry, Impose Fine, and Collect Investigation Fee (Statement of Charges) is entered pursuant to the	
20	provisions of RCW 19.146.220 and RCW 19.146.223, and is subject to the provisions of chapter 34.05 RCW	
21	(The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in the	
22	NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this	
23	Statement of Charges.	
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	4 STATEMENT OF CHARGES C-10-313-10-SC01 1st American Mortgage Source, LLC and Kurt Phillips DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200 (360) 902-8703	

1 2 3 4 5 6 7 8	Dated this day of October, 2010. DEBORAH BORTNER Director Division of Consumer Services Department of Financial Institutions MARISA E. BROGGEL Financial Legal Examiner
9	Approved by:
10	Anna Risrunellor che
11	JAMES R. BRUSSELBACK Enforcement Chief
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