TERMS COMPLETED

CONSENT ORDER SUMMARY - Case Number: C-09-442

Name(s)	Joseph Paul Augustavo				
Order Number	C-09-442-10-CO01				
Effective Date	October 8, 2010				
License Number	LO 32158, NMLS 118050 (Revoked, suspended, stayed, application denied or withdrawn)				
License Effect	If applicable, you must specifically note the ending dates of terms. Sanction was stayed (not imposed) through 10/31/2013 (see below)				
Not Apply until	NA				
Prohibition/Ban until	Sanction was stayed (not imposed) through 10/31/2013 (see below)				
Investigation Costs	\$1,500	Due NOW	Paid YES	Date 10/8/10	
Assessment(s)	\$	Due	Paid Y N	Date	
Monetary Penalty	\$6,000	Due NOW	Paid YES	Date 10/8/10	
Other	MLO license revocation stayed through 10/31/2013 10 year prohibition from MB and CL industry stayed through 10/31/2013 \$9,000 fine stayed through 10/31/2013 Stay can be lifted by DFI on or before 10/31/2013 if DFI finds R has violated RCW 19.146.0201(1)-(3) or RCW 31.04027(1)-(3) – Was not lifted DFI can perform 2 compliance exams of R through 10/31/2013 at his expense R can apply for or renew MLO license during stay if he is in compliance				

STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

IN THE MATTER OF DETERMINING
Whether there has been a violation of the
Mortgage Broker Practices Act of Washington by:

NO. C-09-442-10-CO01

JOSEPH PAUL AUGUSTAVO,

CONSENT ORDER

Respondent.

COMES NOW the Director of the Department of Financial Institutions (Director), through his designee Deborah Bortner, Division Director, Division of Consumer Services, and Joseph Paul Augustavo (Respondent), and finding that the issues raised in the above-captioned matter may be economically and efficiently settled, agree to the entry of this Consent Order. This Consent Order is entered pursuant to chapter 19.146 of Revised Code of Washington (RCW), and RCW 34.05.060 of the Administrative Procedure Act, based on the following:

AGREEMENT AND ORDER

The Department of Financial Institutions, Division of Consumer Services (Department) and Respondent have agreed upon a basis for resolution of the matters alleged in Statement of Charges No. C-09-442-09-SC01 (Statement of Charges), entered November 24, 2009, (copy attached hereto). Pursuant to chapter 19.146 RCW, the Mortgage Broker Practices Act (MBPA) and RCW 34.05.060 of the Administrative Procedure Act, Respondent hereby agrees to the Department's entry of this Consent Order and further agrees that the issues raised in the above-captioned matter may be economically and efficiently settled by entry of this Consent Order. The parties intend this Consent Order to fully resolve the Statement of Charges. Respondent neither admits nor denies any violation of the Mortgage Broker Practices Act by the entry of this Consent Order.

Based upon the foregoing:

A. Jurisdiction. It is AGREED that the Department has jurisdiction over the subject matter of the activities discussed herein.

CONSENT ORDER C-09-442-10-CO01 Joseph Paul Augustavo DEPARTMENT OF FINANCIAL INSTITUTIONS
Division of Consumer Services
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PO Box 41200
Olympia, WA 98504-1200
(360) 902-8703

- B. Waiver of Hearing. It is AGREED that Respondent has been informed of the right to a hearing before an administrative law judge, and hereby waives his right to a hearing and any and all administrative and judicial review of the issues raised in this matter, or of the resolution reached herein. Accordingly, Respondent, by his signature below, withdraws his appeal to the Office of Administrative Hearings.
- C. License Revocation (Stayed). It is AGREED that Respondent consents to a revocation of his mortgage loan originator (MLO) license by the Department. HOWEVER, it is further AGREED that the revocation of Respondent's MLO license is stayed (not revoked) through October 31, 2013, subject to the Department's authority to lift the stay and revoke Respondent's MLO license discussed in paragraph G of this Consent Order. It is further AGREED that if at 12:01 a.m. on November 1, 2013, the stay has not been previously lifted, and Respondent's MLO license has not been previously revoked, and if a notification to lift the stay or a proceeding to lift the stay is not then pending by the Department to revoke Respondent's MLO license, then, in such events, the Department will consider this paragraph of this Consent Order fully performed and Respondent's MLO license will not be revoked in connection with this Consent Order. HOWEVER, if at 12:01 a.m. on November 1, 2013, a notification to lift the stay or a proceeding to lift the stay is pending by the Department to revoke Respondent's MLO license, then those proceedings will continue according to the terms discussed in paragraph G of this Consent Order.
- D. Prohibition from Participation in the Industry (Stayed). It is AGREED that Respondent consents to a prohibition from participation in the conduct of the affairs of any mortgage broker or consumer lender licensed by the Department or subject to licensure or regulation by the Department under the MBPA or chapter 31.04 RCW, the Consumer Loan Act (CLA), in any manner, for a period of ten years (ten-year prohibition). HOWEVER, it is further AGREED that this ten-year prohibition is stayed (not imposed) through October 31, 2013, subject to the Department's authority to lift the stay and impose the ten-year prohibition discussed in paragraph G of this Consent Order. It is further AGREED that if at 12:01 a.m. on November 1, 2013, the stay has not been previously lifted, and the ten-year prohibition has not been previously imposed, and if a notification to

lift the stay or a proceeding to lift the stay is not then pending by the Department to impose the ten-year prohibition, then, in such events, the Department will consider this paragraph of this Consent Order fully performed and the ten-year prohibition will not be imposed on Respondent in connection with this Consent Order. HOWEVER, if at 12:01 a.m. on November 1, 2013, a notification to lift the stay or a proceeding to lift the stay is pending by the Department to impose the ten-year prohibition, then those proceedings will continue according to the terms discussed in paragraph G of this Consent Order.

- E. Fine (Partially Staved). It is AGREED that Respondent consents to a fine by the Department in the amount of \$15,000. HOWEVER, it is further AGREED that Respondent will pay to the Department \$6,000 of the total fine, in the form of a cashier's check made payable to the "Washington State Treasurer," upon entry of this Consent Order, and that the balance of the fine (\$9,000) is stayed (not imposed) through October 31, 2013, subject to the Department's authority to lift the stay and impose the balance of the fine (\$9,000) discussed in paragraph G of this Consent Order. It is further AGREED that if at 12:01 a.m. on November 1, 2013, the stay has not been previously lifted, and the balance of the fine (\$9,000) has not been previously imposed, and if a notification to lift the stay or a proceeding to lift the stay is not then pending by the Department to impose the balance of the fine (\$9,000), then, in such events, the Department will consider this paragraph of this Consent Order fully performed and the stayed portion of the fine (\$9,000) will not be imposed on Respondent in connection with this Consent Order. HOWEVER, if at 12:01 a.m. on November 1, 2013, a notification to lift the stay or a proceeding to lift the stay is pending by the Department to impose the balance of the fine (\$9,000), then those proceedings will continue according to the terms discussed in paragraph G of this Consent Order.
- F. Compliance Examinations. It is AGREED that, from the date of entry of this Consent Order through October 31, 2013, Respondent is subject to two compliance examinations at Respondent's expense to be conducted by the Department at the Department's discretion. It is further AGREED that the purpose of the compliance examinations will be to determine Respondent's compliance with the MBPA or the CLA on all

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residential mortgage loans originated by Respondent under the MBPA or the CLA during the period from the date of entry of this Consent Order through October 31, 2013.

G. Lifting of Stay. It is AGREED that:

- 1. If, on or before October 31, 2013, the Department determines that Respondent has violated RCW 19.146.0201(1), (2), or (3), or RCW 31.04.027(1), (2), or (3), and the Department accordingly seeks to lift the stay and revoke Respondent's MLO license, impose the ten-year prohibition, and impose the balance of the fine (\$9,000), the Department will serve Respondent with:
 - a. Notice of Intention to Lift Stay (Notice).
 - b. Notice of the opportunity for Respondent to contest the Department's determination of Respondent's violations in an adjudicative hearing before an Administrative Law Judge (ALJ) from the Office of the Administrative Hearings.
 - c. Application for adjudicative hearing form.

2. The Notice will include:

- A description of Respondent's alleged violation(s) of RCW 19.146.0201(1), (2), or (3), or RCW 31.04.027(1), (2), or (3).
- b. A statement that, because of the alleged violation(s), the Department seeks to lift the stay and revoke Respondent's MLO license, impose the ten-year prohibition, and impose the balance of the fine (\$9,000).
- A copy of this Consent Order.
- 3. If Respondent desires an adjudicative hearing, Respondent must complete and return the application for adjudicative hearing form so that it is received by the Department within ten business days from the date the Notice is served on Respondent. Service on Respondent is defined as posting in the U.S. Mail, postage prepaid, to Respondent's current residence as provided by Respondent in the Nationwide Mortgage Licensing System and Registry.
- In addition to his application for adjudicative hearing form, Respondent may provide a written response to include any information pertaining to the Department's determination that Respondent has violated RCW 19.146.0201(1), (2), or (3), or RCW 31.04.027(1), (2), or (3).

- 5. Respondent's failure to complete and return the application for adjudicative hearing form so that it is received by the Department within ten business days from the date the Notice is served on Respondent will constitute a waiver of Respondent's right to an adjudicative hearing, and the Department will find that Respondent does not contest the Notice. Upon such a finding, the Department will enter a Final Order revoking Respondent's MLO license, imposing the ten-year prohibition, and imposing the balance of the fine (\$9,000).
- 6. If requested, the adjudicative hearing will be expedited and will follow the timing and processes described in this Consent Order. The adjudicative hearing will be held as soon as the schedule of the ALJ permits. The parties will accommodate the prompt scheduling of the hearing. The scope and issues of the adjudicative hearing will be limited solely to whether or not Respondent has violated RCW 19.146.0201(1), (2), or (3), or RCW 31.04.027(1), (2), or (3).
- Following the adjudicative hearing, the ALJ will issue an Initial Order. Either party may file a
 Petition for Review of the Initial Order with the Director.
- 8. The notification and hearing process described in this Consent Order applies only in the event: the Department determines Respondent has violated RCW 19.146.0201(1), (2), or (3), or RCW 31.04.027(1), (2), or (3); and, the Department chooses to proceed to lift the stay and impose the stayed sanctions described in this Consent Order under the terms of this Consent Order; and, Respondent chooses to contest the Department's action to lift the stay and impose the stayed sanctions described in this Consent Order under the terms of this Consent Order.
- H. Authority of the Department. It is AGREED that nothing in this Consent Order shall be construed as preventing the Department from fully executing its authority and enforcing any provision of the MBPA and the CLA and any rules adopted thereunder.
- I. Compliance with the Law. It is AGREED that Respondent shall comply with MBPA and the CLA and any rules adopted thereunder.

J. Investigation Fee. It is AGREED that Respondent will pay to the Department an investigation fee of \$1,500, in the form of a cashier's check made payable to the "Washington State Treasurer," upon entry of this Consent Order. The Investigation Fee and the portion of the Fine paid upon entry of this Consent Order (as discussed in paragraph E of this Consent Order) may be paid together in one \$7,500 cashier's check made payable to the "Washington State Treasurer."

K. MLO License Application or Renewal Request. It is AGREED that so long as Respondent complies with the terms of this Consent Order, then nothing in this Consent Order, or the facts giving rise to, or underlying the Statement of Charges, will be considered by the Department in the assessment of any future application or renewal request by Respondent for a MLO license under the MBPA or the CLA in the event Respondent pursues such an application or renewal request. It is further AGREED that, should Respondent apply for or request renewal of a MLO license at any time in the future, Respondent shall be required to meet any and all application requirements in effect at the time of such application or renewal request.

L. Non-Compliance with Order. It is AGREED that Respondent understands that failure to abide by the terms and conditions of this Consent Order may result in further legal action by the Director. In the event of such legal action, Respondent may be responsible to reimburse the Director for the cost incurred in pursuing such action, including but not limited to, attorney fees.

M. Voluntarily Entered. It is AGREED that the undersigned Respondent has voluntarily entered into this Consent Order, which is effective when signed by the Director's designee.

N. Completely Read, Understood, and Agreed. It is AGREED that Respondent has read this Consent Order in its entirety and fully understands and agrees to all of the same.

CONSENT ORDER C-09-442-10-CO01 Joseph Paul Augustavo

1	RESPONDENT:
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3	- 66
4	Joseph Paul Augustavo Date
5	Josephi I aui Augustavo
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7	10/7/2010 Date Date
8	Attorney for Respondent
9	DO NOT WRITE BELOW THIS LINE
10	THIS ORDER ENTERED THIS DAY OF Utoles, 2010.
11	The state of the s
12	DEBORAH BORTNER
13	Director Division of Consumer Services
- 1	Department of Financial Institutions
14	Department of Financial Institutions
14 15	Presented by:
15	Presented by:
15 16	Presented by: MARK T. OLSON
15 16 17	Presented by:
15 16 17 18	Presented by: MARK T. OLSON
15 16 17 18	Presented by: MARK T. OLSON Financial Legal Examiner
15 16 17 18 19 20	Presented by: MARK T. OLSON Financial Legal Examiner
15 16 17 18 19 20 21	Presented by: MARK T. OLSON Financial Legal Examiner Approved by: JAMES R. BRUSSELBACK
15 16 17 18 19 20 21 22	Presented by: MARK T. OLSON Financial Legal Examiner Approved by: JAMES R. BRUSSELBACK

CONSENT ORDER C-09-442-10-CO01 Joseph Paul Augustavo

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1.4 Failure to Comply with State Loan Disclosure Requirements.

- A. Loan Fees and Terms. Respondent did not, within three business days following receipt of a loan application or any moneys from the borrowers, provide borrowers in at least three of the transactions with full written disclosures containing an itemization and explanation of all fees and costs the borrowers were required to pay in connection with obtaining the residential mortgage loans, specifying the fees inuring to the benefit of NMA, and containing, if a variable rate, the circumstances under which the rate might increase, any limitation on the increase, the effect of an increase, and an example of the payment terms resulting from an increase.
- B. Rate Lock Disclosure. Respondent did not, within three business days following receipt of a loan application or receipt of any moneys from the borrowers or entry of a lock-in agreement with the borrowers subsequent to initial disclosures or representation to the borrowers that the borrowers had entered into a lock-in agreement subsequent to initial disclosures, provide borrowers in all of the transactions with full written disclosures containing the cost, terms, duration, and conditions of a lock-in agreement and whether a lock-in agreement had been entered, and whether the lock-in agreement was guaranteed by the mortgage broker or lender, and if a lock-in agreement had not been entered, disclosure in a form acceptable to the Director that the disclosed interest rate and terms were subject to change.

1.5 Failure to Comply with Federal Loan Disclosure Requirements.

- A. Truth-in-Lending Act. Respondent did not provide borrowers in at least three of the transactions with Truth-in-Lending disclosures (TILs) completed in compliance with the Truth-in-Lending Act and Regulation Z. On these TILs, Respondent: did not disclose that the loan had a variable rate feature; or did not complete the bottom section of the TIL that identifies the existence of a prepayment penalty, security interest, assumption policy, and late fees; or both.
- B. Real Estate Settlement Procedures Act. Respondent did not provide borrowers in all of the transactions with Good Faith Estimate disclosures (GFEs) completed in compliance with the Real Estate Settlement Procedures Act and Regulation X. In one of the transactions, Respondent improperly disclosed the

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Yield Spread Premium (YSP) on the GFEs by not describing the fee as a "yield spread premium," listing the YSP in an area other than the 800 series of the GFE, or disclosing the YSP as a percentage rather than a dollar amount or dollar amount range. In three of the transactions, Respondent did not provide any disclosure of the YSP on the GFE, while these borrowers were ultimately charged YSPs totaling over \$18,000 at the closing of these three transactions⁵.

- 1.6 Failure to Display License Numbers. Respondent did not display his loan originator license number, or NMA's mortgage broker license number, on residential mortgage loan applications in at least three of the transactions.
- 1.7 On-Going Investigation. The Department's investigation into the alleged violations of the Act by Respondent continues to date.

II. GROUNDS FOR ENTRY OF ORDER

- **2.1 Definition of Mortgage Broker.** Pursuant to RCW 19.146.010(12), "Mortgage Broker" means any person who for compensation or gain, or in the expectation of compensation or gain (a) makes a residential mortgage loan or assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to make a residential mortgage loan or assist a person in obtaining or applying to obtain a residential mortgage loan.
- 2.2 Definition of Loan Originator. Pursuant to RCW 19.146.010(10), "Loan Originator" means a natural person who (a) takes a residential mortgage loan application for a mortgage broker, or (b) offers or negotiates terms of a mortgage loan, for direct or indirect compensation or gain, or in the expectation of direct or indirect compensation or gain. "Loan originator" also includes a person who holds themselves out to the public as able to perform any of these activities. "Loan originator" does not mean persons performing purely administrative or clerical tasks for a mortgage broker. For the purposes of this subsection, "administrative or clerical tasks" means the receipt, collection, and distribution of information common for the processing of a loan in the mortgage industry and communication with a borrower to obtain information necessary for the processing of a

⁵ NMA issued credits totaling over \$7,000 to the borrowers toward closing costs at the closing of two of these transactions.

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loan. A person who holds himself or herself out to the public as able	e to obtain a loan is not performing
administrative or clerical tasks.	

- **2.3 Definition of Borrower.** Pursuant to RCW 19.146.010(3), "Borrower" means any person who consults with or retains a mortgage broker or loan originator in an effort to obtain or seek advice or information on obtaining or applying to obtain a residential mortgage loan for himself, herself, or persons including himself or herself, regardless of whether the person actually obtains such a loan.
- **2.4 Prohibited Acts.** Based on the Factual Allegations set forth in Section I above, Respondent is in apparent violation of RCW 19.146.0201:
 - (1) for directly or indirectly employing a scheme, device or artifice to defraud or mislead borrowers or lenders or any person;
 - (2) for engaging in an unfair or deceptive practice toward any person;
 - (3) for obtaining property by fraud or misrepresentation;
 - (6) for failing to make disclosures to loan applicants and noninstitutional investors as required by RCW 19.146.030 and any other applicable state or federal law;
 - (7) for making, in any manner, any false or deceptive statement or representation with regard to the rates, points, or other financing terms or conditions for a residential mortgage loan or engaging in bait and switch advertising;
 - (11) for failing to comply with any requirements of the Truth-in-Lending Act, 15 U.S.C. Sec. 1601, and Regulation Z, 12 C.F.R. Sec. 226 and for failing to comply with any requirements of the Real Estate Settlement Procedures Act, 12 U.S.C. Sec. 2601, and Regulation X, 24 C.F.R. Sec. 3500;
 - (15) for failing to comply with any provision of RCW 19.146.030 through 19.146.080.
- 2.5 Requirement to Disclose Residential Mortgage Loan Fees and Terms. Based on the Factual Allegations set forth in Section I above, Respondent is in apparent violation of RCW 19.146.030(1) & (2)(a) for failing, within three business days following receipt of a loan application or any moneys from the borrowers, to provide borrowers with full written disclosures containing an itemization and explanation of all fees and costs

the borrowers were required to pay in connection with obtaining residential mortgage loans, specifying the fees inuring to the benefit of NMA, and containing, if a variable rate, the circumstances under which the rate might increase, any limitation on the increase, the effect of an increase, and an example of the payment terms resulting from an increase.

- 2.6 Requirement to Disclose Rate Lock Information. Based on the Factual Allegations set forth in Section I above, Respondent is in apparent violation of RCW 19.146.030(1), (2)(c), & (3) for failing, within three business days following receipt of a loan application or receipt of any moneys from the borrowers or entry of a lock-in agreement with the borrowers subsequent to initial disclosures or representation to the borrowers that the borrowers had entered into a lock-in agreement subsequent to initial disclosures, to provide borrowers with full written disclosures containing the cost, terms, duration, and conditions of a lock-in agreement and whether a lock-in agreement had been entered, and whether the lock-in agreement was guaranteed by the mortgage broker or lender, and if a lock-in agreement had not been entered, disclosure in a form acceptable to the Director that the disclosed interest rate and terms were subject to change.
- 2.7 Requirement to Display License Number. Based on the Factual Allegations set forth in Section I above, Respondent is in apparent violation of WAC 208-660-350(25) & (26) for failing to display his loan originator license number and the name and license number of the mortgage broker he is associated with when taking residential mortgage loan applications.

III. AUTHORITY TO IMPOSE SANCTIONS

- 3.1 Authority to Revoke License. Pursuant to RCW 19.146.220(2)(e), the Director may revoke licenses for any violation of the Act.
- 3.2 Authority to Prohibit from the Industry. Pursuant to RCW 19.146.220(5)(a), the Director may issue orders removing from office or prohibiting from participation in the conduct of the affairs of a licensed mortgage broker, or both, any officer, principal, employee, or loan originator of any licensed mortgage broker or any person subject to licensing under the Act for any violation of RCW 19.146.0201(1) through (9), or RCW 19.146.030 through RCW 19.146.080.

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This Statement of Charges and Notice of Intention to Enter an Order to Revoke License, Prohibit from Industry, Impose Fine, and Collect Investigation Fee (Statement of Charges) is entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223 and RCW 19.146.230, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act). Respondent may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges.

day of November, 2009.

DEBORAH BORTNER

Director

Division of Consumer Services Department of Financial Institutions

Presented by:

MARK T. OLSON Financial Examiner

Approved by:

JAMES R. BRUSSELBACK

Inforcement Chief

