STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

IN THE MATTER OF DETERMINING
Whether there has been a violation of the
Mortgage Broker Practices Act of Washington by:

UNITED LAW GROUP, INC. and SEAN A. RUTLEDGE, President,

Respondents.

NO. C-09-273-10-FO01

FINAL ORDER

I. DIRECTOR'S CONSIDERATION

A. <u>Default</u> . This matter has come before the Director of the Department of
Financial Institutions of the State of Washington (Director), through his designee, Consumer Services
Division Director Deborah Bortner, pursuant to RCW 34.05.440(1). On November 23, 2009, the
Director, through Consumer Services Division Director Deborah Bortner, entered a Statement of
Charges and Notice of Intention to Enter an Order to Cease And Desist, Prohibit From Industry,
Impose Fine, Order Restitution, and Collect Investigation Fee (Statement of Charges). A copy of the
Statement of Charges is attached and incorporated into this order by this reference. The Statement of
Charges was accompanied by a cover letter dated November 23, 2009, a Notice of Opportunity to
Defend and Opportunity for Hearing, and blank Applications for Adjudicative Hearing for
Respondents United Law Group and Sean A. Rutledge. The Department served the Statement of
Charges, cover letter dated November 23, 2009, Notice of Opportunity to Defend and Opportunity for
Hearing, and blank Applications for Adjudicative Hearing for Respondents United Law Group and
Sean A. Rutledge on Respondents and on Respondents' attorney, Robert J. Bushco, on November 23,
2009, by Federal Express overnight delivery and First-Class mail. On November 24, 2009, and
November 25, 2000, the documents sent via Federal Eypress overnight delivery were delivered. On

- 2. Respondent United Law Group, Inc. is prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five (5) years;
- 3. Respondent Sean A. Rutledge is prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five (5) years;
- 4. Respondents United Law Group, Inc. and Sean A. Rutledge jointly and severally pay a fine in the amount of \$10,000;
- 5. Respondents United Law Group, Inc. and Sean A. Rutledge jointly and severally pay restitution in the amount of \$9,200 to those consumers more specifically set forth in the attached Restitution Schedule, incorporated herein by reference;
- 6. Respondents United Law Group, Inc. and Sean A. Rutledge jointly and severally pay an investigation fee which as of the date of these charges totals \$772.80 calculated at \$48.00 per hour for the sixteen and one tenth (16.1) staff hours devoted to the investigation; and
- 7. Respondents United Law Group, Inc. and Sean A. Rutledge maintain records in compliance with the Act and provide the Department with the location of the books, records and other information relating to Respondent United Law Group, Inc.'s loan origination business, and the name, address and telephone number of the individual responsible for maintenance of such records in compliance with the Act.
- B. Reconsideration. Pursuant to RCW 34.05.470, Respondents have the right to file a Petition for Reconsideration stating the specific grounds upon which relief is requested. The Petition must be filed in the Office of the Director of the Department of Financial Institutions by courier at 150 Israel Road SW, Tumwater, Washington 98501, or by U.S. Mail at P.O. Box 41200, Olympia, Washington 98504-1200, within ten (10) days of service of the Final Order upon Respondents. The Petition for Reconsideration shall not stay the effectiveness of this order nor is a Petition for Reconsideration a prerequisite for seeking judicial review in this matter.

A timely Petition for Reconsideration is deemed denied if, within twenty (20) days from the date the petition is filed, the agency does not (a) dispose of the petition or (b) serve the parties with a written notice specifying the date by which it will act on a petition.

- C. <u>Stay of Order</u>. The Director's designee has determined not to consider a Petition to Stay the effectiveness of this order. Any such requests should be made in connection with a Petition for Judicial Review made under chapter 34.05 RCW and RCW 34.05.550.
- D. <u>Judicial Review</u>. Respondents have the right to petition the superior court for judicial review of this agency action under the provisions of chapter 34.05 RCW. For the requirements for filing a Petition for Judicial Review, see RCW 34.05.510 and sections following.
- E. <u>Non-compliance with Order</u>. If you do not comply with the terms of this order, the Department may seek its enforcement by the Office of Attorney General to include the collection of the fines, fees, and restitution imposed herein.
- F. <u>Service</u>. For purposes of filing a Petition for Reconsideration or a Petition for Judicial Review, service is effective upon deposit of this order in the U.S. mail, declaration of service attached hereto.

DATED this March, 2010.

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STATE OF WASHINGTON
DEPARTMENT OF FINANCIAL INSTITUTIONS

DEBORAH BORTNER

DIRECTOR

DIVISION OF CONSUMER SERVICES

STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

IN THE MATTER OF DETERMINING Whether there has been a violation of the Mortgage Broker Practices Act of Washington by:

NO. C-09-273-09-SC01

UNITED LAW GROUP, INC. and SEAN A. RUTLEDGE, President,

Respondents.

STATEMENT OF CHARGES and NOTICE OF INTENTION TO ENTER AN ORDER TO CEASE AND DESIST, PROHIBIT FROM INDUSTRY, IMPOSE FINE, ORDER RESTITUTION, AND COLLECT INVESTIGATION FEE

INTRODUCTION

Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial Institutions of the State of Washington (Director) is responsible for the administration of chapter 19.146 RCW, the Mortgage Broker Practices Act (Act)¹. After having conducted an investigation pursuant to RCW 19.146.235, and based upon the facts available as of the date of this Statement of Charges, the Director, through his designee, Division of Consumer Services Director Deborah Bortner, institutes this proceeding and finds as follows:

I. FACTUAL ALLEGATIONS

1.1 Respondents.

- A. United Law Group, Inc. (United Law Group) is a California corporation located at 2525 Campus Drive, Irvine, California 92612. Respondent United Law Group has never been licensed to conduct the business of a Mortgage Broker by the Department of Financial Institutions.
- B. Sean A. Rutledge (Rutledge) is the President of Respondent United Law Group. Respondent Rutledge has never been licensed to conduct the business of a Mortgage Broker or Loan Originator by the Department of Financial Institutions.

¹ RCW 19.146 (2006)

- 1.2 Unlicensed Activity. Between at least January 2009 and the date of this Statement of Charges,
 Respondent United Law Group held out as able to assist at least four consumers in applying to obtain a loan
 modification on property located in the state of Washington. The consumers involved in this loan modification
 paid fees to Respondent United Law Group totaling \$9,200.
- **1.3 On-Going Investigation.** The Department's investigation into the alleged violations of the Act by Respondents continues to date.

II. GROUNDS FOR ENTRY OF ORDER

- **2.1 Definition of Mortgage Broker.** Pursuant to RCW 19.146.010(12) and WAC 208-660-010, "Mortgage Broker" means any person who for compensation or gain, or in the expectation of compensation or gain (a) assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to assist a person in obtaining or applying to obtain a residential mortgage loan.
- 2.2 Definition of Loan Originator. Pursuant to RCW 19.146.010(10) and WAC 208-660-010, means a natural person who (a) takes a residential mortgage loan application for a mortgage broker, or (b) offers or negotiates terms of a mortgage loan, for direct or indirect compensation or gain, or in the expectation of direct or indirect compensation or gain. "Loan originator" also includes a person who holds themselves out to the public as able to perform any of these activities. "Loan originator" does not mean persons performing purely administrative or clerical tasks for a mortgage broker. For the purposes of this subsection, "administrative or clerical tasks" means the receipt, collection, and distribution of information common for the processing of a loan in the mortgage industry and communication with a borrower to obtain information necessary for the processing of a loan. A person who holds himself or herself out to the public as able to obtain a loan is not performing administrative or clerical tasks.
- **2.3** Requirement to Obtain and Maintain License. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.200 for engaging in the business of a mortgage broker without first obtaining and maintaining a license under the Act. Individuals negotiating residential

mortgage loan terms act as mortgage brokers or loan originators and must be licensed under the Act unless specifically exempt from the Act.

III. AUTHORITY TO IMPOSE SANCTIONS

- 3.1 Authority to Issue an Order to Cease and Desist. Pursuant to RCW 19.146.220(4), the Director may issue orders directing a licensee, its employee or loan originator, independent contractor, agent, or other person subject to the Act to cease and desist from conducting business.
- 3.2 Authority to Prohibit from the Industry. Pursuant to RCW 19.146.220(5)(a) and (d), the Director may issue orders removing from office or prohibiting from participation in the conduct of the affairs of a licensed mortgage broker, or both, any officer, principal, employee, or loan originator of any licensed mortgage broker or any person subject to licensing under the Act for any violation of RCW 19.146.200 or failure to comply with a directive or order of the Director.
- **3.3 Authority to Impose Fine.** Pursuant to RCW 19.146.220(2) and WAC 208-660-530, the Director may impose fines on a licensee, employee or loan originator of the licensee, or other person subject to the Act for any violations of RCW 19.146.200 or failure to comply with a directive or order of the Director.
- **3.4 Authority to Order Restitution.** Pursuant to RCW 19.146.220(2), the Director may issue orders directing a licensee or other person subject to the Act to pay restitution.
- 3.5 Authority to Collect Investigation Fee. Pursuant to RCW 19.146.228(2), WAC 208-660-550(4) and WAC 208-660-520(9), upon completion of any investigation of the books and records of a licensee or other person subject to the Act, the Department will furnish to the licensee or other person subject to the Act a billing to cover the cost of the investigation. The investigation charge will be calculated at the rate of forty-eight dollars (\$48) per hour that each staff person devoted to the investigation.

IV. NOTICE OF INTENTION TO ENTER ORDER

Respondents' violations of the provisions of chapter 19.146 RCW and chapter 208-660 WAC, as set forth in the above Factual Allegations, Grounds for Entry of Order, and Authority to Impose Sanctions, constitute a basis

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V. AUTHORITY AND PROCEDURE

This Statement of Charges and Notice of Intention to Enter an Order to Cease and Desist, Prohibit From Industry, Impose Fine, Order Restitution, and Collect Investigation Fee is entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223 and RCW 19.146.230, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges.

DEBORAH BORTNER

Division of Consumer Services

Department of Financial Institutions

Director

Dated this 23^W day of November, 2009.

Presented by:

DEBORAH PINSONNEAULT

Financial Legal Examiner

Approved by:

Jama R. Brusseltick

MES R. BRUSSELBACK

nforcement Chief