RECEIVED AUG 16 2011 STATE OF WASHINGTON 1 DEPARTMENT OF FINANCIAL INSTITUTIONS ENFORCEMENT UNIT DEPARTMENT OF FINANCIAL INSTITUTIONS 2 **DIVISION OF CONSUMER SERVICES** 3 IN THE MATTER OF DETERMINING No. C-09-269-11-CO03 Whether there has been a violation of the Check Cashers and Sellers Act of Washington by: 4 CONSENT ORDER AS TO **RESPONDENT JILL M. ZACHER** 5 ACCESS CASH, INC. d/b/a PAYDAY ADVANCE, GARY W. ZACHER, and JILL M. 6 ZACHER. Respondents. 7 8 COMES NOW the Director of the Department of Financial Institutions (Director), through

9 his designee Deborah Bortner, Division Director, Division of Consumer Services, and Jill M.
10 Zacher, former co-owner of Access Cash, Inc. (Respondent), and finding that the issues raised in the

above-captioned matter as related to Respondent may be economically and efficiently settled, agree
to the entry of this Consent Order. This Consent Order is entered pursuant to chapter 31.45 of the

13 Revised Code of Washington (RCW), and RCW 34.05.060 of the Administrative Procedure Act,

14 based on the following:

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## AGREEMENT AND ORDER

The Department of Financial Institutions, Division of Consumer Services (Department) and Respondent have agreed upon a basis for resolution of the matters as related to Respondent alleged in Statement of Charges No. C-09-269-10-SC01 (Statement of Charges), entered April 27, 2010, incorporated herein by reference and attached hereto. Pursuant to chapter 31.45, the Check Cashers and Sellers Act (Act) and RCW 34.05.060 of the Administrative Procedure Act, Respondent hereby agrees to the Department's entry of this Consent Order, which the parties intend to fully resolve the Statement of Charges as related to Respondent.

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CONSENT ORDER C-09-269-11-CO03 JILL M. ZACHER

Based upon the foregoing:

**A. Jurisdiction**. It is AGREED that the Department has jurisdiction over the subject matter of the activities discussed herein.

**B.** Waiver of Hearing. It is AGREED that Respondent has been informed of the right to a hearing before an administrative law judge, and hereby waives the right to a hearing and to any and all administrative and judicial review of the issues raised in this matter, or of the resolution reached herein. Accordingly, by signing below, Respondent withdraws the appeal of the Statement of Charges to the Office of Administrative Hearings.

C. Admissions. Respondent admits that in some small loan transactions made pursuant to the Act, Respondent did not allow borrowers to convert their small loans to payment plans. In addition, Respondent admits allowing some borrowers to use a new loan to pay off an existing loan made by Access Cash, Inc., collecting additional fees for the "rollover" of the existing loan. With these exceptions, Respondent neither admits nor denies the Factual Allegations of the Statement of Charges as related to Respondent.

D. Prohibition from Industry. It is AGREED that, for five years from the date of entry of this Consent Order, Respondent is prohibited from participating in the conduct of the affairs of any check casher or seller licensed by the Department or subject to licensure or regulation by the Department, in any capacity, including but not limited to any active or passive financial capacity or as an officer, director, principal, member, or employee.

E. Non-Compliance with Order. It is AGREED that Respondent understands that failure
to abide by the terms and conditions of this Consent Order may result in further legal action by the
Director. In the event of such legal action, Respondent may be responsible to reimburse the Director
for the cost incurred in pursuing such action, including but not limited to, attorney fees.

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F. Voluntarily Entered. It is AGREED that Respondent has voluntarily entered into this 1 2 Consent Order, which is effective when signed by the Director's designee. 3 G. Completely Read, Understood, and Agreed. It is AGREED that Respondent has read this Consent Order in its entirety and fully understands and agrees to all of the same. 4 **RESPONDENT:** 5 <u>7-15-2011</u> 6 JILL MACHER 7 8 DO NOT WRITE BELOW THIS LINE 9 THIS ORDER ENTERED THIS 2011. 10 11 12 AH BORTNER ROR Director 13 Division of Consumer Services Department of Financial Institutions 14 Presented by: 15 ANTHONY 💥. CARTER 16 Senior Enforcement Attorney 17 Approved by: 18 19 MES R. BRUSSELBACK 20 Enforcement Chief 21 22 23 24 CONSENT ORDER 3 DEPARTMENT OF FINANCIAL INSTITUTIONS C-09-269-11-CO03 Division of Consumer Services JILL M. ZACHER PO Box 41200

- 1 2	STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES		
3	IN THE MATTER OF DETERMINING	NO. C-09-269-10-SC01	
4	Whether there has been a violation of the Check Cashers and Sellers Act of Washington by:	STATEMENT OF CHARGES and NOTICE	
5	ACCESS CASH INC. d/b/a PAYDAY ADVANCE,	OF INTENTION TO ENTER AN ORDER TO BAN FROM INDUSTRY, IMPOSE FINE,	
6	Licensee, and GARY W. ZACHER, Co-Owner, Vice-President, Director and Chief Financial Officer, and JILL M. ZACHER, Co-Owner,	ORDER RESTITUTION, AND COLLECT INVESTIGATION FEE	
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8	Respondents.		
9	INTRODUCTION		
10	Pursuant to RCW 31.45.110 and RCW 31.45.200, the Director of the Department of Financial Institutions of the State of Washington (Director) is responsible for the administration of chapter 31.45 RCW,		
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12	the Check Cashers and Sellers Act (Act). After having conducted an investigation pursuant to RCW 31.45.100, and based upon the facts available as of the date of this Statement of Charges, the Director, through his designee, Division of Consumer Services Director Deborah Bortner, institutes this proceeding and finds as follows:		
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17	I. FACTUAL ALLEGATIONS		
18	1.1 Respondents.		
19	A. Access Cash Inc. (Respondent Access) was licensed by the Department of Financial		
20	Institutions of the State of Washington (Department) to conduct business as a check casher with a small loan		
21	endorsement and a check seller on May 17, 2006, and has continued to be licensed to date. Respondent Access, at all times relevant to this Statement of Charges, was licensed to conduct the business of a check		
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22	casher with a small loan endorsement and a check seller at 8765 Tallon Ln. N.E. Ste. K, Lacey, Washington		
	and 5710 Ruddell Rd. S.E. Ste. 6, Lacey, Washington.		
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	1 STATEMENT OF CHARGES C-09-269-10-SC01 ACCESS CASH INC. d/b/a ADVANCE PAYDAY, GARY ZACHER, AND JILL ZACHER	DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200 (360) 902-8703	

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B. Gary W. Zacher (Respondent G. Zacher) is a Co-Owner, Vice-President, Director and
 Chief Financial Officer of Respondent Access. Respondent G. Zacher handled the day-to-day operations at
 the Ruddell Rd. store.

4 C. Jill M. Zacher (Respondent J. Zacher) is a co-owner of Respondent Access and handled
5 the day-to-day operations at the Tallon Ln. store.

**1.2 Rolling Over Loans and Excessive Fees.** At least 40 borrowers rolled over hundreds of small loans
without actually paying off the prior loan. Respondents allowed borrowers to renew their loans by paying a
corresponding fee. For example, a borrower who took out a \$700 small loan with a \$95 fee, would return in
two weeks when the loan was due, and rather than repay the entire loaned amount (\$795), the borrower
would pay the \$95 fee and the loan would be extended another 2 weeks. Some of the borrowers paid this fee
every two weeks over a period of years, paying thousands of dollars in fees when they only took out a single
loan.

As a result of the rollover loans allowed by the Respondents, the Respondents charged, and the
borrowers paid, fees that were in excess of that allowed by the Act and losses to borrowers are in excess of
\$25,000.

Many of the borrowers who had been provided rollover loans from the Respondents were not
informed they were entitled to enter a payment plan to pay off the loans over a period of time, even though
they were eligible for a payment plan.

19 **1.3 On-Going Investigation.** The Department's investigation into the alleged violations of the Act by
 20 Respondents continues to date.

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## II. GROUNDS FOR ENTRY OF ORDER

22 2.1 Prohibited Acts. Based on the Factual Allegations set forth in Section I above, Respondents are in
apparent violation of RCW 31.45.110(1)(b), (h), and (l) for violating the Act including its rules, for
knowingly committing or being a party to any material fraud, misrepresentation, concealment, conspiracy,
collusion, trick, scheme, or device whereby any other person relying upon the word, representation, or

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STATEMENT OF CHARGES C-09-269-10-SC01 ACCESS CASH INC. d/b/a ADVANCE PAYDAY, GARY ZACHER, AND JILL ZACHER conduct acts to his or her injury or damage, for committing an act or engaging in conduct that demonstrates
 incompetence or untrustworthiness, or is a source of injury and loss to the public.

**2.2 Rollover Loans.** Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of WAC 208-630-770 for allowing borrowers to use a new loan to pay off an existing loan by the same lender.

Excessive Fees. Based on the Factual Allegations set forth in Section I above, Respondents are in
apparent violation of RCW 31.45.073 for charging interest or fees in excess of the amount allowed by the
Act.

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## **III. AUTHORITY TO IMPOSE SANCTIONS**

Authority to Ban from the Industry. Pursuant to RCW 31.45.110(2)(e), the Director may remove
from office or ban from participation in the conduct of the affairs of any licensee any director, officer, sole
proprietor, partner, controlling person, or employee of a licensee that is violating or has violated the Act
including rules and orders, or commits any act or engages in conduct that demonstrates incompetence or
untrustworthiness, or is a source of injury or loss to the public.

**3.2** Authority to Impose Fine. Pursuant to RCW 31.45.110(2)(c), the Director may impose a fine, not to exceed one hundred dollars per day for each day's violation of the Act, on any licensee or applicant, or any director, officer, sole proprietor, partner, controlling person, or employee of a licensee or applicant, that is violating or has violated the Act including rules and orders, or commits any act or engages in conduct that demonstrates incompetence or untrustworthiness, or is a source of injury or loss to the public.

Authority to Order Restitution. Pursuant to RCW31.45.110(2)(d) the Director may order restitution
to borrowers or other parties damaged by the licensee's violation of the Act.

22 3.4 Authority to Collect Investigation Fee(s). Pursuant to RCW 31.45.050(1), RCW 31.45.100, and

WAC 208-630-350 and WAC 208-630-380, the Director shall collect from the licensee the actual cost of an
examination or investigation of the business, books, accounts, records, files, or other information of a licensee or
person who the Director has reason to believe is engaging in the business governed by the Act. The charge will

STATEMENT OF CHARGES C-09-269-10-SC01 ACCESS CASH INC. d/b/a ADVANCE PAYDAY, GARY ZACHER, AND JILL ZACHER

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. 1	be calculated at the rate of sixty-nine dollars (\$69) per hour that each staff person devoted to the examination or		
2	investigation, plus actual expenses.		
3	IV. NOTICE OF INTENTION TO ENTER ORDER		
4	Respondents' violations of the provisions of chapter 31.45 RCW and chapter 208-630 WAC, as set forth		
5	in the above Factual Allegations and Grounds for Entry of Order, constitute a basis for the entry of an Order		
6	under RCW 31.45.110 and RCW 31.45.200. Therefore, it is the Director's intention to ORDER that:		
7 8	4.1	Respondents Gary Zacher and Jill Zacher be banned from participation in the conduct of the affairs of any check casher or check seller subject to licensure by the Director, in any manner, for a period of 5 years;	
9	4.2	Respondent Access Cash Inc. d/b/a Payday Advance pay a fine which, as of the date of these charges, totals \$1,000.	
10 11	4.3	Respondents Gary Zacher and Jill Zacher, jointly and severally pay a fine which, as of the date of these charges, totals \$36,500;	
12	4.4	Respondents Access Cash Inc. d/b/a Payday Advance, Gary Zacher and Jill Zacher, jointly and severally pay restitution to borrowers in an amount which, as of the date of these charges, totals \$4,700;	
13   14	4.5	Respondent Access Cash Inc. d/b/a Advance Payday, pay an investigation fee which, as of the date of these charges, totals \$966, plus accrued interest; calculated at \$69 per hour for the 14 staff hours devoted to the investigation.	
15 16	4.6	Respondents Gary Zacher and Jill Zacher, jointly and severally, pay an investigation fee which, as of the date of these charges, totals \$3,657, plus accrued interest, calculated at \$69 per hour for the 53 staff hours devoted to the investigation.	
17 18 19		Respondent Access Cash Inc. d/b/a Payday Advance maintain records in compliance with the Act and provide the Department with the location of the books, records and other information relating to Respondent Access Cash d/b/a Payday Advance's check casher and seller business, and the name, address and telephone number of the individual responsible for maintenance of such records in compliance with the Act.	
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1	V. AUTHORITY AND PROCEDURE	
2	This Statement of Charges and Notice of Intention to Enter an Order to Ban from Industry, Impose	
3	Fine, Order Restitution, and Collect Investigation Fee (Statement of Charges) is entered pursuant to the	
4	provisions of RCW 31.45.110 and RCW 31.45.200, and is subject to the provisions of chapter 34.05 RCW	
5	(The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in	
6	the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying	
7	this Statement of Charges.	
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9	Dated this Arth day of April, 2010.	
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11	Deborah Borther	
12	DEBORAH BORTNER Director Division of Consumer Services	
13	Department of Financial Institutions	
14	Presented by:	
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16	WILLIAM HALSTEAD Financial Legal Examiner	
17	Financial Legal Examiner	
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19	Approved by:	
20	AsmoRENMARKACK	
21	JAMES R. BRUSSELBACK Enforcement Chief	
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	5 STATEMENT OF CHARGES C-09-269-10-SC01 ACCESS CASH INC. d/b/a ADVANCE PAYDAY, GARY ZACHER, AND JILL ZACHER (360) 902-8703	