ORDER SUMMARY – Case Number: C-09-262 Karl A Webster; David R Lund Name(s): **Order Number:** C-09-262-13-CO01 **Effective Date:** June 24, 2013 **License Number:** U/L Or NMLS Identifier [U/L] **License Effect: Not Apply Until:** Permanent non-apply **Not Eligible Until:** June 24, 2023 **Prohibition/Ban Until:** June 24, 2023 **Investigation Costs** \$3,000 Due Paid Date $\boxtimes Y \square N$ 6/12/2013 Fine \$20,000 Due: stayed, not Paid Date \square Y \boxtimes N due Due Paid Assessment(s) Date $\prod Y \prod N$ Due: Provide \$9,000 Paid Restitution Date \square Y \bowtie N evidence to Department when paid \$ Judgment Due Paid Date

Satisfaction of Judgment Fi	iled?	Y □ N		
	No. of			
	Victims:			
Comments: Cooperation clause, \$10,000 stayed fine, requirement to update address, owe restitution of \$9,000 but not obligated to pay at this time				

STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

IN THE MATTER OF DETERMINING: Whether there has been a violation of the Mortgage Broker Practices Act of Washington by:

CONSENT ORDER AS TO DAVID R. LUND AND KARL A. WEBSTER

No.: C-09-262-13-CO01

CHOICE NATIONAL LOAN CONSULTING. LLC, a/k/a, CHOICE LOAN CONSULTING, JEFFRIE B. HARPER, Manager, DAVID R. LUND, Manager, D. JORDAN RUZICKA, Manager, JEFF SETLOW, Manager, and KARL A. WEBSTER, Manager,

Respondents.

COMES NOW the Director of the Department of Financial Institutions (Director), through his designee Deborah Bortner, Division Director, Division of Consumer Services, and David R. Lund (Respondent Lund) and Karl A. Webster (Respondent Webster), and finding that the issues raised in the above-captioned matter may be economically and efficiently settled solely as they relate to Respondents Lund and Webster, agree to the entry of this Consent Order. This Consent Order is entered pursuant to chapter 19.146 of the Revised Code of Washington (RCW) and RCW 34.05.060 of the Administrative Procedure Act based on the following:

AGREEMENT AND ORDER

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The Department of Financial Institutions, Division of Consumer Services (Department) and Respondents have agreed upon a basis for resolution of the matters alleged in Statement of Charges No. C-09-262-11-SC01 (Statement of Charges), entered September 5th, 2011, (copy attached hereto) solely as they relate to Respondents Lund and Webster. Pursuant to chapter 19.146 RCW, the Mortgage Broker Practices Act (Act) and RCW 34.05.060 of the Administrative Procedure Act, Respondents Lund and Webster hereby agree to the Department's entry of this Consent Order and

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CONSENT ORDER C-09-262-13-CO01 David R. Lund Karl A. Webster

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further agree that the issues raised in the above-captioned matter may be economically and efficiently settled by entry of this Consent Order. The parties intend this Consent Order to fully resolve the Statement of Charges solely as they relate to Respondents Lund and Webster. Respondents Lund and Webster are agreeing not to contest the Statement of Charges in consideration of the terms of this Consent Order.

Based upon the foregoing:

- A. **Jurisdiction**. It is AGREED that the Department has jurisdiction over the subject matter of the activities discussed herein.
- B. Waiver of Hearing. It is AGREED that Respondents Lund and Webster have been informed of the right to a hearing before an administrative law judge, and hereby waive their right to a hearing and any and all administrative and judicial review of the issues raised in this matter, or of the resolution reached herein. Accordingly, Respondents Lund and Webster, by their signatures below, withdraw their appeals to the Office of Administrative Hearings.
- C. Agreement to Cease and Desist. It is AGREED that Respondents Lund and Webster shall Cease and Desist from engaging in the business of a mortgage broker or loan originator for Washington properties and residents.
- D. **Prohibition from Industry**. It is AGREED that, for a period of ten years from the date of entry of this Consent Order, Respondents Lund and Webster are prohibited from participating, in any capacity, in the conduct of the affairs of any mortgage broker licensed by the Department or subject to licensure or regulation by the Department.
- E. Application for License. It is AGREED that Respondents Lund and Webster shall not apply to the Department for any mortgage broker, loan originator, mortgage loan originator, or consumer loan company license under any name.

- F. **Declaration of Financial Condition.** It is AGREED that Respondents Lund and Webster have provided the Department with a Declaration comprehensively describing their current financial condition and representing their current inability to pay the restitution obligations agreed to in Paragraph K of this Consent Order.
- G. Stayed Fine as to Respondent Lund. It is AGREED that Respondent Lund is subject to a fine of \$10,000. It is further AGREED that said fine shall be stayed for a period of two (2) years. It is further AGREED that if the Department does not seek to lift the stay and impose the fine within the two (2) year stay period, said fine will be deemed withdrawn without further action being required by either party.
 - H. Lifting of Stay as to Respondent Lund and Imposing Fine. It is AGREED that:
 - 1. If the Department determines that Respondent Lund has not complied with the terms of this Consent Order to a degree sufficient to warrant imposition of a fine, and the Department accordingly seeks to lift the stay and impose the fine set forth in section G above, the Department will first notify Respondent Lund in writing of its determination.
 - 2. The Department's notification will include:
 - a) A description of the alleged noncompliance;
 - b) A statement that because of the noncompliance, the Department seeks to lift the stay and impose the fine;
 - c) The opportunity for Respondent Lund to contest the Department's determination of noncompliance in an administrative hearing before an Administrative Law Judge (ALJ) of the Office of Administrative Hearings (OAH); and
 - d) A copy of this Consent Order. The notification and hearing process provided in this Consent Order applies only to this Consent Order. It is solely provided in the event Respondent Lund chooses to contest the Department's determination of noncompliance.
 - 3. Respondent Lund will be afforded ten (10) business days from the date of receipt of the Department's notification to submit a written request to the Department for an administrative hearing to be held before an ALJ from the OAH.

- 4. Respondent Lund, in addition to its request for hearing, may provide a written response to include any information pertaining to the alleged noncompliance.
- 5. The administrative hearing shall be expedited and follow the timing and processes described in this Consent Order.
- 6. If requested, the hearing will be held within 15 business days (or as soon as the schedule of the ALJ permits) from the due date for Respondent Lund's request for hearing or from the date of receipt of Respondent Lund's timely request for hearing, whichever is sooner. The parties will accommodate the prompt scheduling of the hearing.
- 7. The scope and issues of the hearing are limited solely to whether or not Respondent Lund is in violation of the terms of this Consent Order to a degree sufficient to warrant imposition of a fine.
- 8. At the conclusion of the hearing, the ALJ will issue an initial decision. Either party may file a Petition for Review with the Director of the Department.
- 9. If Respondent Lund does not request the hearing within the stated time, the Department will impose the fine and pursue whatever action it deems necessary to enforce the fine.
- I. Stayed Fine as to Respondent Webster. It is AGREED that Respondent Webster is subject to a fine of \$10,000. It is further AGREED that said fine shall be stayed for a period of two (2) years. It is further AGREED that if the Department does not seek to lift the stay and impose the fine within the two (2) year stay period, said fine will be deemed withdrawn without further action being required by either party.
 - J. Lifting of Stay as to Respondent Webster and Imposing Fine. It is AGREED that:
 - 1. If the Department determines that Respondent Webster has not complied with the terms of this Consent Order to a degree sufficient to warrant imposition of a fine, and the Department accordingly seeks to lift the stay and impose the fine set forth in section I above, the Department will first notify Respondent Webster in writing of its determination.
 - 2. The Department's notification will include:
 - a) A description of the alleged noncompliance:

Karl A. Webster

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Karl A. Webster

provide evidence of payment to the Department whenever payment of any amount of this restitution obligation is made.

- L. **Investigation Fee**. It is AGREED that Respondents Lund and Webster shall pay an investigation fee of \$3,000 in the form of a cashier's check made payable to the "Washington State Treasurer" upon entry of this Consent Order.
- M. Complete Cooperation with the Department. It is AGREED that, upon written request by the Department, Respondents Lund and Webster shall cooperate fully, truthfully, and completely with the Department and provide any and all information known to them relating in any manner to Choice Loan Consulting, Inc. and any and all persons involved or in any way associated with Choice Loan Consulting, Inc. including, but not limited to, owners, employees, independent contractors. agents, businesses, and persons with whom Choice Loan Consulting, Inc. communicated, or otherwise related, in any such manner as the Department shall direct (i.e. sworn statements, depositions, etc.). It is further AGREED that, upon written request by the Department, Respondents Lund and Webster shall provide any and all documents, writings or materials, or objects or things of any kind in their possession or under their care, custody, or control that they are authorized to possess, obtain, or distribute relating directly or indirectly to all areas of inquiry and investigation. It is further AGREED that Respondents Lund and Webster shall testify fully, truthfully, and completely at any and all proceedings related to any Department investigation or enforcement action or both related to any and all persons involved or in any way associated with Choice Loan Consulting, Inc. and any other respondents named therein. A failure to cooperate fully, truthfully, and completely is a breach of this Consent Order.
- N. **Change of Address Notification.** It is AGREED that Respondents Lund and Webster will provide the Department with their current mailing and physical addresses upon entry of this

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Karl A. Webster
Individually

5-29-13

Date

DO NOT WRITE BELOW THIS LINE

Director

THIS ORDER ENTERED THIS

OF June,

DEBORAH BORTNER

Division of Consumer Services Department of Financial Institutions

Presented by:

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Robert E. Jones Financial Legal Examiner

Approved by:

Charles E. Clark Enforcement Chief

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CONSENT ORDER C-09-262-13-CO01 David R. Lund Karl A. Webster

RESTITUTION

\$3,500.00

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3 | Borrower Amount 4 | S.C. \$2,000.00 5 | S.H. \$3,500.00

TOTAL \$9,000.00

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Appendix A- Restitution

A-1



STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS

IN THE MATTER OF DETERMINING
Whether there has been a violation of the
Mortgage Broker Practices Act of Washington by:

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No.: C-09-262-13-FO02

CHOICE NATIONAL LOAN CONSULTING, LLC, a/k/a, CHOICE LOAN CONSULTING, JEFFRIE B. HARPER, Manager, DAVID R. LUND, Manager, D. JORDAN RUZICKA, Manager, JEFF SETLOW, Manager, and KARL A. WEBSTER, Manager, ORDER WITHDRAWING STATEMENT OF CHARGES WITHOUT PREJUDICE AS TO:

JEFF SETLOW

Respondents.

Procedural History. This matter has come before the Director of the Department of Financial Institutions of the State of Washington ("Director"), pursuant to RCW 34.05.464. On September 6, 2011, the Director, through his designee, Consumer Services Division Director Deborah Bortner, issued a Statement of Charges and Notice of Intention to Enter an Order to Prohibit From industry, Impose Fine, Order Restitution and Collect Investigation Fee ("Statement of Charges") against Jeff Setlow ("Respondent"). Thereafter, Counsel for Respondent Setlow made certain representations to the Department which justify withdrawing Respondent Setlow from this Action at this time.

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I. DIRECTOR'S CONSIDERATION

FINAL ORDER C-09-262-13-F002 Choice National Loan Consulting, Inc. a/k/a Choice Loan Consulting, Jeffrie B. Harper, David R. Lund, D. Jordan Ruzicka, Jeff Setlow, and Karl A. Webster DEPARTMENT OF FINANCIAL INSTITUTIONS 150 Israel Road SW PO Box 41200 Olympia, WA 98504-1200 (360) 902-8700

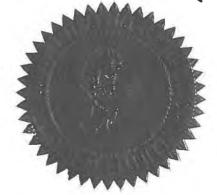
II. ORDER WITHDRAWING STATEMENT OF CHARGES WITHOUT PREJUDICE

Based upon the foregoing, and the Director having considered the record and being otherwise fully advised, NOW, THEREFORE:

A. IT IS HEREBY ORDERED, That:

1. The Statement of Charges with regard to Jeff Setlow is withdrawn without prejudice.

DATED this 16



STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS

SCOTT JARVIS Director

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Presented by:



ROBERT E. JONES Financial Legal Examiner

Approved by:

STEVEN C. SHERMAN

Supervising Enforcement Attorney

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FINAL ORDER C-09-262-13-FO02 Choice National Loan Consulting, Inc. a/k/a Choice Loan Consulting, Jeffrie B. Harper, David R. Lund, D. Jordan Ruzicka, Jeff Setlow, and Karl A. Webster

DEPARTMENT OF FINANCIAL INSTITUTIONS 150 Israel Road SW PO Box 41200 Olympia, WA 98504-1200 (360) 902-8700

1 STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS 2 DIVISION OF CONSUMER SERVICES 3 IN THE MATTER OF DETERMINING Whether there has been a violation of the Mortgage Broker Practices Act of Washington by: 4 5 CHOICE NATIONAL LOAN CONSULTING. LLC, a/k/a, CHOICE LOAN CONSULTING, 6 JEFFRIE B. HARPER, Manager, DAVID R. LUND, Manager, D. JORDAN RUZICKA, Manager, JEFF SETLOW, Manager, and 8 KARL A. WEBSTER, Manager, 9 Respondents. 10

No. C-09-262-11-SC01

STATEMENT OF CHARGES and NOTICE OF INTENTION TO ENTER AN ORDER TO PROHIBIT FROM INDUSTRY. IMPOSE FINE, ORDER RESTITUTION. AND COLLECT INVESTIGATION FEE

INTRODUCTION

Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial Institutions of the State of Washington (Director) is responsible for the administration of chapter 19.146 RCW, the Mortgage Broker Practices (Act)¹. After having conducted an investigation pursuant to RCW 19.146.235, and based upon the facts available as of the date of this Statement of Charges, the Director, through his designee, Division of Consumer Services Director Deborah Bortner, institutes this proceeding and finds as follows:

I. FACTUAL ALLEGATIONS

1.1 Respondents.

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Choice National Loan Consulting, LLC (Choice Loan Consulting) was an Arizona A. Limited Liability Company located at 1400 N. Gilbert Road Suite H, Gilbert, Arizona, 85234.

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RCW 19.146 (2008) 24 STATEMENT OF CHARGES C-09-262-11-SC01

Choice National Loan Consulting, Inc. a/k/a Choice Loan Consulting, Jeffrie B. Harper, David R. Lund, D. Jordan Ruzicka, Jeff Setlow, and Karl A. Webster

4	D. J. G. J. S.			
1	Respondent Choice Loan Consulting has never been licensed to conduct the business of a Mortgage			
, 2	Broker by the Department of Financial Institutions.			
3	B. Jeffrie B. Harper (Harper) was a manager of Respondent Choice Loan Consulting.			
4	Respondent Harper has never been licensed by the Department of Financial Institutions in any			
5	capacity.			
6	C. David R. Lund (Lund) was a manager of Respondent Choice Loan Consulting.			
7	Respondent Lund has never been licensed by the Department of Financial Institutions in any			
8	capacity.			
9	D. D. Jordan Ruzicka (Ruzicka) was a manager of Respondent Choice Loan			
10	Consulting. Respondent Ruzicka has never been licensed by the Department of Financial Institutions			
11	in any capacity.			
12	E. Jeff Setlow (Setlow) was a manager of Respondent Choice Loan Consulting.			
13	Respondent Setlow has never been licensed by the Department of Financial Institutions in any			
14	capacity.			
15	F. Karl A. Webster (Webster) was a manager of Respondent Choice Loan Consulting.			
16	Respondent Webster has never been licensed by the Department of Financial Institutions in any			
17	capacity.			
18	1.2 Unlicensed Activity. Between approximately December 2008, through September 2009,			
19	Respondents assisted at least 47 borrowers in applying to obtain a loan modification on property			
20	located in Washington State from the unlicensed location referenced in paragraph 1.1. Respondents			
21	did not obtain modifications for all of these borrowers. The borrowers paid fees to Respondents			
22	totaling at least \$170,600.			
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24	STATEMENT OF CHARGES 2 DEPARTMENT OF EDIANGIAL DIGENTALITIES.			

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1.3 Failure to Respond to Directives. On or about March 9, 2009, the Department sent a directive to Respondents by First-Class mail requiring Respondents to provide an explanation of its apparent unlicensed activity. This directive was not returned as undeliverable to the Department by the United States Postal Service. Respondents did not provide a response to this directive. On or about April 14, 2009, the Department issued a subpoena to Respondents compelling production of an explanation. Respondents sent an email to the Department on or about May 5, 2009, declining to provide any response to the subpoena or directive.

1.4 On-Going Investigation. The Department's investigation into the alleged violations of the Act by Respondents continues to date.

II. GROUNDS FOR ENTRY OF ORDER

2.1 Definition of Mortgage Broker. Pursuant to RCW 19.146.010(12) and WAC 208-660-006, "Mortgage broker" means any person who, for compensation or gain, or in the expectation of compensation or gain (a) assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to assist a person in obtaining or applying to obtain a residential mortgage loan.

2.2 Definition of Loan Originator. Pursuant to RCW 19.146.010(10) and WAC 208-660-006, "Loan originator" means a natural person who (a) takes a residential mortgage loan application for a mortgage broker, or (b) offers or negotiates terms of a mortgage loan, for direct or indirect compensation or gain, or in the expectation of direct or indirect compensation or gain. "Loan originator" does not mean persons performing purely administrative or clerical tasks for a mortgage broker. For the purposes of this subsection, "administrative or clerical tasks" means the receipt, collection, and distribution of information common for the processing of a loan in the mortgage industry and communication with a borrower to obtain information necessary for the processing of a

1	loan. A person who holds him or herself out to the public as able to obtain a loan is not performing			
2	administrative or clerical tasks.			
3	2.3 Definition of Borrower. Pursuant to RCW 19.146.010(3) and WAC 208-660-006,			
4	"Borrower" means any person who consults with or retains a mortgage broker or loan originator in a			
5	effort to obtain or seek advice or information on obtaining or applying to obtain a residential			
6	mortgage loan for himself, herself, or persons including himself or herself, regardless of whether the			
7	person actually obtains such a loan.			
8	2.4 Requirement to Obtain and Maintain Mortgage Broker License. Based on Factual			
9	Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.200			
10	for engaging in the business of a mortgage broker or loan originator without first obtaining and			
11	maintaining a license under the Act.			
12	2.5 Requirement to Comply with Investigation Authority. Based on the Factual Allegations			
13	set forth in Section I above, Respondents are in apparent violation of RCW 19.146.235 for failing to			
14	comply with the Department's investigation authority.			
15	III. AUTHORITY TO IMPOSE SANCTIONS			
16	3.1 Authority to Prohibit from Industry. Pursuant to RCW 19.146.220(5), the Director may			
17	issue orders removing from office or prohibiting from participation in the conduct of the affairs of			
18	licensed mortgage broker, or both, any officer, principal, employee, or loan originator of any licensed			
19	mortgage broker or any person subject to licensing under the Act for any violation of RCW			
20	19.146.200 or failure to comply with a directive or order of the Director.			
21	3.2 Authority to Impose Fine. Pursuant to RCW 19.146.220(3) and WAC 208-660-530, the			
22	Director may impose fines on a licensee, employee or loan originator of the licensee, or other person			
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24	STATEMENT OF CHARGES 4 DEPARTMENT OF FINANCIAL INSTITUTIONS			

1	subject to the Act for any violations of RCW 19.146.200 or failure to comply with a directive or				
2	order of the Director.				
3	3.3 Authority to Order Restitution. Pursuant to RCW 19.146.220(2), the Director may issue				
4	orders directing a licensee, its employee or loan originator, or other person subject to the Act to pay				
5	restitution.				
6	3.4 Authority to Collect Investigation Fee. Pursuant to RCW 19.146.228(2) and WAC 208-				
7	660-550(4), the Department will charge forty-eight dollars per hour that each staff person devoted to				
8	the investigation.				
9	IV. NOTICE OF INTENTION TO ENTER ORDER				
10	Respondents' violations of the provisions of chapter 19.146 RCW and chapter 208-660 WAC				
11	as set forth in the above Factual Allegations, Grounds for Entry of Order, and Authority to Impose				
12	Sanctions, constitute a basis for the entry of an Order under RCW 19.146.220, RCW 19.146.221, an				
13	RCW 19.146.223. Therefore, it is the Director's intention to ORDER that:				
14 15	4.1 Respondent Choice National Loan Consulting, LLC be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.				
16 17	4.2 Respondent Jeffrie B. Harper be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.				
18	4.3 Respondent David R. Lund be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.				
19	4.4 Respondent D. Jordan Ruzicka be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.				
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21	4.5 Respondent Jeff Setlow be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.				
22 23	4.6 Respondent Karl A. Webster be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five years.				
24	STATEMENT OF CHARGES C-09-262-11-SC01 Choice National Loan Consulting, Inc. a/k/a Choice Loan Consulting, Jeffrie B. Harper, David R. Lund, D. Jordan DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200				

Ruzicka, Jeff Setlow, and Karl A. Webster

(360) 902.8703

PO Box 41200 Olympia, WA 98504-1200

1		Loan Consulting, I	LLC, Jeffrie B. Harper, David R. Lund, D. and severally pay a fine. As of the date of
2	this Statement of Charges, the fine tot	als \$22,250.	and severally pay a line. As of the date of
3		Loan Consulting, L	LC, Jeffrie B. Harper, David R. Lund, D.
4	Jordan Ruzicka, Jeff Setlow, and Karl \$170,600 to the 47 borrowers identified	A. Webster jointly ed in paragraph 1.2	and severally pay restitution totaling of this Statement of Charges.
5		Loan Consulting, L	LC, Jeffrie B. Harper, David R. Lund, D. and severally pay restitution in an amount
6	to be shown at hearing to any similarly	situated borrower	s.
7	Jordan Kuzicka, Jeff Setlow, and Karl	A. Webster jointly	LC, Jeffrie B. Harper, David R. Lund, D. and severally pay an investigation fee. As
8	of the date of this Statement of Charge	s, the investigation	fee totals \$1,430.40.
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24	STATEMENT OF CHARGES C-09-262-11-SC01 Choice National Loan Consulting, Inc. a/k/a Choice Loan Consulting, Jeffrie B. Harper, David R. Lund, D. Jordan Ruzicka, Jeff Setlow, and Karl A. Webster	6	DEPARTMENT OF FINANCIAL INSTITUTIONS Division of Consumer Services 150 Israel Rd SW PO Box 41200 Olympia, WA 98504-1200
			(360) 902.8703

V. AUTHORITY AND PROCEDURE

This Statement of Charges and Notice of Intention to Enter an Order to Prohibit From

Industry, Impose Fine, Order Restitution and Collect Investigation Fee (Statement of Charges) is
entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223, and
RCW 19.146.230, and is subject to the provisions of chapter 34.05 RCW (The Administrative

Procedure Act). Respondents may make a written request for a hearing as set forth in the NOTICE
OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this
Statement of Charges.

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Dated this _____ day of September, 2011

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DEBORAH BORTNER

Director

Division of Consumer Services

Department of Financial Institutions

ROBERT E. JONES
Financial Legal Examiner

Approved by:

JAMES R. BRUSSELBACK Inforcement Chief

STATEMENT OF CHARGES C-09-262-11-SC01 Choice National Loan Consulting, Inc. a/k/a Choice Loan Consulting, Jeffrie B. Harper, David R. Lund, D. Jordan Ruzicka, Jeff Setlow, and Karl A. Webster