Terms Completed

ORDER SUMMARY – Case Number: C-09-261

Name(s):	Daniel Pisani	İ		
Order Number:	C-09-261-10-	-CO02		
Effective Date:	June 30, 2010)		
License Number:	n/a			
Or NMLS Identifier [U/L]		ed, stayed, application denie		
License Effect :	n/a	. ,		
Not Apply Until:	n/a			
Not Eligible Until:	n/a			
Prohibition/Ban Until:	n/a			
Investigation Costs	\$300	Due 0	Paid	Date: June 30/10
investigation Costs	\$300	Due 0	$\bigvee_{i=1}^{n} Y \bigcap_{i=1}^{n} N$	Date. Julie 30/10
Fine	\$300	Due 0	Paid	Date: June 30/10
			∑ Y □ N	
Assessment(s)	\$	Due	Paid	Date
			YN	
Restitution	\$	Due	Paid	Date
Restitution	Ψ	Buc	Y N	Bute
Judgment	\$	Due	Paid N N	Date
Satisfaction of Judgment 1	Filed?	$\square_{Y} \square_{N}$	<u> </u>	
bausiacion di Juuginent i	No. of			
	Victims			

Comments: Testify and provide evidence

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CONSENT ORDER C-09-261-10-CO02 **DANIEL PISANI**

STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS **DIVISION OF CONSUMER SERVICES**

IN THE MATTER OF DETERMINING Whether there has been a violation of the

Mortgage Broker Practices Act of Washington by:

AMERICAN PREMIER FUNDING INC, ERIC VACA, President, Owner, Designated Broker, QUARTEZ WYNN, Loan Originator, DREW GREENE, Loan Originator, DANIEL PISANI, Loan Originator, MICHELLE KARVOUNIS, Loan Originator, IRENE GUEVARA, Loan Originator, and NANCY KARVOUNIS, Loan Originator,

NO. C-09-261-10-CO02

CONSENT ORDER

DANIEL PISANI

Respondents.

COMES NOW the Director of the Department of Financial Institutions (Director), through his designee Deborah Bortner, Division Director, Division of Consumer Services, and Daniel Pisani (hereinafter Respondent), Loan Originator, and finding that the issues raised in the above-captioned matter as related to Respondent may be economically and efficiently settled, agree to the entry of this Consent Order. This Consent Order is entered pursuant to chapter 19.146 of Revised Code of Washington (RCW), and RCW 34.05.060 of the Administrative Procedure Act, based on the following:

AGREEMENT AND ORDER

The Department of Financial Institutions, Division of Consumer Services (Department) and Respondent has agreed upon a basis for resolution of the matters as related to Respondent alleged in Statement of Charges No. C-09-261-09-SC01 (Statement of Charges), entered December 7, 2009, (copy attached hereto). Pursuant to chapter 19.146 Mortgage Broker Practices Act (Act) and RCW 34.05.060 of the Administrative Procedure Act, Respondent hereby agrees to the Department's entry of this Consent Order and further agrees that the issues raised in the above-captioned matter as related to Respondent may be economically and efficiently settled by entry of this Consent Order. The parties intend this Consent Order to fully resolve the Statement of Charges as related to Respondent.

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Based upon the foregoing:

A. **Jurisdiction.** It is AGREED that the Department has jurisdiction over the subject matter of the activities discussed herein.

- B. Waiver of Hearing. It is AGREED that Respondent has been informed of the right to a hearing before an administrative law judge, and that Respondent hereby waives his right to a hearing and any and all administrative and judicial review of the issues raised in this matter, or of the resolution reached herein.
- C. Complete Cooperation with the Department and the Office of the Attorney General. It is

 AGREED that Respondent shall cooperate fully, truthfully and completely with the Department and the Office
 of Attorney General and provide any and all information known to him relating in any manner to American
 Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Michelle Karvounis, Irene Guevara, and Nancy
 Karvounis, regarding any and all allegations alleged in the Statement of Charges or any amended form thereof.
 It is further AGREED that Respondent shall provide any and all documents, writings, materials, objects,
 information or evidence of any kind in his possession or under his care, custody, or control that he is authorized
 to possess, obtain, or distribute relating directly or indirectly to all areas of inquiry and investigation. A failure
 to cooperate fully, truthfully and completely is a breach of this Consent Order. It is further AGREED that
 Respondent shall testify fully, truthfully, and completely at any proceeding related to the Department's
 investigation and enforcement actions related to American Premier Funding Inc, Eric Vaca, Quartez Wynn,
 Drew Greene, Michelle Karvounis, Irene Guevara, and Nancy Karvounis.
- D. Fine. It is AGREED that Respondent shall pay to the Department a fine of \$300, in the form of a cashier's check made payable to the "Washington State Treasurer," upon entry of this Consent Order.
- E. Investigation Fee. It is AGREED that Respondent shall pay to the Department an investigation fee of \$300, in the form of a cashier's check made payable to the "Washington State Treasurer," upon entry of this Consent Order.

CONSENT ORDER C-09-261-10-CO02 DANIEL PISANI

	F. Non-	-Compliance w	ith Order. It is	s AGREED tha	t Respon	dent understa	ands that failure	e to abide
by th	ne terms and	conditions of th	is Consent Ord	ler may result i	n further l	legal action b	y the Director.	In the
even	t of such lega	al action, Respo	ndent may be r	esponsible to r	eimburse	the Director	for the cost inc	curred in
pursi	uing such act	tion, including b	out not limited t	to, attorney fee	s.			
	G. Volu	ntarily Entered	I. It is AGREE	D that the under	rsigned R	espondent ha	s voluntarily en	ntered into
this (Consent Orde	er, which is effec	tive when sign	ed by the Direct	tor's desig	gnee.		
	H. Com	pletely Read, U	nderstood, and	d Agreed. It is	AGREEI	that Respon	ident has read t	his Consent
Orde	er in its entire	ty and fully unde	erstands and ag	rees to all of the	e same.			
RES	PONDENT	:						
	NIEL PISAN	NI .						
By:						1.15	71.x	
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1	DO NOT WRITE BELOW THIS LINE
2	THIS ORDER ENTERED THIS 30th DAY OF, 2010.
3	THIS ORDER ENTERED THIS OF DATE OF
4	Julk Bala
5	DEBORAH BORTNER Director
6	Division of Consumer Services Department of Financial Institutions
7	Presented by:
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9	MARNIE SHEERAN
10	Financial Legal Examiner
11	Approved by:
12	An through the
13	JAMES R. BRUSSELBACK
۱4	Enforcement Chief
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CONSENT ORDER C-09-261-10-C002 DANIEL PISANI

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1 STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS 2 **DIVISION OF CONSUMER SERVICES** 3 IN THE MATTER OF DETERMINING NO. C-09-261-09-SC01 Whether there has been a violation of the 4 Mortgage Broker Practices Act of Washington by: 5 STATEMENT OF CHARGES AND NOTICE OF AMERICAN PREMIER FUNDING INC, ERIC INTENTION REVOKE OR SUSPEND MORTGAGE VACA, President, Owner, Designated Broker, 6 BROKER LICENSE AND LOAN ORIGINATOR QUARTEZ WYNN, Loan Originator, DREW LICENSE, PROHIBIT FROM INDUSTRY, IMPOSE GREENE, Loan Originator, DANIEL PISANI, 7 FINE, ORDER RESTITUTION, AND COLLECT Loan Originator, MICHELLE KARVOUNIS, INVESTIGATION AND TRAVEL RECOVERY Loan Originator, IRENE GUEVARA, Loan 8 **COSTS** Originator, and NANCY KARVOUNIS, Loan Originator, 9 Respondents. 10 INTRODUCTION 11 Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial 12 Institutions of the State of Washington (Director) is responsible for the administration of chapter 19.146 RCW, 13 the Mortgage Broker Practices Act (Act)¹. After having conducted an investigation pursuant to RCW 14 19.146.210, RCW 19.146.310 and RCW 19.146.235, and based upon the facts available as of the date of this 15 Statement of Charges, the Director, through his designee, Division of Consumer Services Director Deborah 16 Bortner, institutes this proceeding and finds as follows: 17 I. FACTUAL ALLEGATIONS 18 Respondents. 19 1.1 American Premier Funding Inc. (Respondent American Premier) was licensed by the A. 20 Department of Financial Institutions of the State of Washington (Department) to conduct business as a 21 mortgage broker on September 9, 2008, and continues to be licensed to date. Respondent American Premier is 22 licensed to conduct the business of a mortgage broker at one location: 6150 Mission Gorge Road, Suite 140, 23 San Diego, California, 92120. 24 25 RCW 19.146 (2007)

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Respondent American Premier's office.

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(360) 902-8703

1	1.5 Respondent Greene conducted the business of a loan originator for Respondent American Premier
2	between at least November 1, 2008, and December 15, 2008. To date, the Department has not issued a license to
3	Respondent Greene to conduct the business of a loan originator from any location.
4	1.6 Between November 1, 2008, and December 15, 2008, Respondent Greene assisted at least one
5	borrower in applying to obtain or obtaining residential mortgage loans on property located in the State of
6	Washington from Respondent American Premier's office.
7	1.7 Respondent Pisani conducted the business of a loan originator for Respondent American Premier
8	between at least October 1, 2008, and November 30, 2008. To date, the Department has not issued a license to
9	Respondent Pisani to conduct the business of a loan originator from any location.
10	1.8 Between October 1, 2008, and November 30, 2008, Respondent Pisani assisted at least one borrower in
11	applying to obtain or obtaining residential mortgage loans on property located in the State of Washington from
12	Respondent American Premier's office.
13	1.9 Respondent Michelle Karvounis conducted the business of a loan originator for Respondent American
14	Premier between at least September 1, 2008, and November 30, 2008. To date, the Department has not issued a
15	license to Respondent Michelle Karvounis to conduct the business of a loan originator from any location.
16	1.10 Between September 1, 2008, and November 30, 2008, Respondent Michelle Karvounis assisted at least two
17	borrowers in applying to obtain or obtaining a residential mortgage loan on property located in the State of
18	Washington from Respondent American Premier's office.
19	1.11 Respondent Guevara conducted the business of a loan originator for Respondent American Premier
20	between at least October 1, 2008, and July 30, 2009. To date, the Department has not issued a license to
21	Respondent Guevara to conduct the business of a loan originator from any location.
22	1.12 Between October 1, 2008, and July 30, 2009, Respondent Guevara assisted at least two borrowers in
23	applying to obtain or obtaining a residential mortgage loan on property located in the State of Washington from
24	Respondent American Premier's office.

1	1.13 Respondent Nancy Karvounis conducted the business of a loan originator for Respondent American
2	Premier between at least September 1, 2008, and December 30, 2008. To date, the Department has not issued a
3	license to Respondent Nancy Karvounis to conduct the business of a loan originator from any location.
4	1.14 Between September 1, 2008, and December 30, 2008, Respondent Nancy Karvounis assisted at least
5	one borrower in applying to obtain or obtaining residential mortgage loans on property located in the State of
6	Washington from Respondent American Premier's office.
7	1.15 Failure to Provide Affiliated Business Disclosures. In each of the nine loan files reviewed,
8	Respondents used an escrow company that was not licensed in Washington. In eight of the nine loan files
9	reviewed, the escrow company used the same address as Respondent American Premier's address: 6150
10	Mission Gorge Road, Suite 140, San Diego, California, 92120. Respondents did not maintain evidence
11	sufficient to establish that affiliated business disclosures were provide to the borrowers or Respondents did no
12	provide affiliated business disclosures.
13	1.16 Failure to Disclose Loan Originator License Number on Loan Applications. In each of the nine
13 14	1.16 Failure to Disclose Loan Originator License Number on Loan Applications. In each of the nine loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers'
14	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers'
14 15	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications.
14 15 16	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications. 1.17 Failure to Provide Rate Lock Disclosure or Agreement. In each of the nine loan files reviewed,
14 15 16 17	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications. 1.17 Failure to Provide Rate Lock Disclosure or Agreement. In each of the nine loan files reviewed, Respondents did not maintain evidence sufficient to establish that rate lock disclosures or rate lock agreements.
14 15 16 17 18	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications. 1.17 Failure to Provide Rate Lock Disclosure or Agreement. In each of the nine loan files reviewed, Respondents did not maintain evidence sufficient to establish that rate lock disclosures or rate lock agreements were provided to borrowers within three business days of the borrowers' loan application or Respondents did
14 15 16 17 18 19	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications. 1.17 Failure to Provide Rate Lock Disclosure or Agreement. In each of the nine loan files reviewed, Respondents did not maintain evidence sufficient to establish that rate lock disclosures or rate lock agreements were provided to borrowers within three business days of the borrowers' loan application or Respondents did not provide rate lock disclosures or rate lock agreements to borrowers within three days of the borrowers' loan
14 15 16 17 18 19 20	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications. 1.17 Failure to Provide Rate Lock Disclosure or Agreement. In each of the nine loan files reviewed, Respondents did not maintain evidence sufficient to establish that rate lock disclosures or rate lock agreements were provided to borrowers within three business days of the borrowers' loan application or Respondents did not provide rate lock disclosures or rate lock agreements to borrowers within three days of the borrowers' loan application.
14 15 16 17 18 19 20 21	loan files reviewed, Respondents did not disclose the loan originator's license number on the borrowers' residential mortgage loan applications. 1.17 Failure to Provide Rate Lock Disclosure or Agreement. In each of the nine loan files reviewed, Respondents did not maintain evidence sufficient to establish that rate lock disclosures or rate lock agreements were provided to borrowers within three business days of the borrowers' loan application or Respondents did not provide rate lock disclosures or rate lock agreements to borrowers within three days of the borrowers' loan application. 1.18 Failure to Provide "If the Borrower is Unable to Obtain a Loan" Disclosure. In each of the nine

borrowers' loan application.

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underwriting system on or Respondents charged both a loan origination and a mortgage broker fee.

underwriting fees on loans in which it acted as a non-delegated correspondent or on loans it used an automated

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1.24 On-Going Investigation. The Department's investigation into the alleged violations of the Act by Respondents continues to date.

II. GROUNDS FOR ENTRY OF ORDER

- 2.1 Definition of Mortgage Broker. Pursuant to RCW 19.146.010(12) and WAC 208-660-006, "Mortgage Broker" means any person who, for compensation or gain, or in the expectation of compensation or gain (a) makes a residential mortgage loan or assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to make a residential mortgage loan or assist a person in obtaining or applying to obtain a residential mortgage loan.
- **2.2 Definition of Loan Originator.** Pursuant to RCW 19.146.010(10) and WAC 208-660-006, "Loan Originator" means a natural person who (a) takes a residential mortgage loan application for a mortgage broker, or (b) offers or negotiates terms of a mortgage loan, for direct or indirect compensation or gain, or in expectation of direct or indirect compensation or gain. "Loan Originator" also includes a person who holds themselves out to the public as able to perform any of these activities.
- **2.3 Definition of Borrower.** Pursuant to RCW 19.146.010(2), a "Borrower" is defined as any person who consults with or retains a mortgage broker or loan originator in an effort to obtain or seek advice or information on obtaining or applying to obtain a residential mortgage loan for himself, herself, or persons including himself or herself, regardless of whether the person actually obtains such a loan.
- 2.4 Requirement to Obtain or Maintain Loan Originator License. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.0201(2) and (3), RCW 19.146.200(1), and WAC 208-660-350(3) for engaging in the business of a loan originator without first obtaining and maintaining a license under the Act.
- 2.5 Responsibility for Conduct of Loan Originators. Pursuant to RCW 19.146.245 and WAC 208-660-155(3), a licensed mortgage broker is liable for any conduct violating the Act by the designated broker or loan originator employed or engaged by the licensed mortgage broker. Pursuant to RCW 19.146.200(4)(a) and (b), a designated broker or principal of a licensed mortgage broker is liable for an employee's violations of the act if

1	the designated broker or principal directs or instructs the conduct or with knowledge of the specific conduct
2	approves or allows the conduct, or knows or by the exercise of reasonable care and inquiry should have known
3	of the conduct at the time when its consequences can be avoided or mitigated and fails to take reasonable
4	remedial action.
5	2.6 Affiliated Business Disclosures. Based on the Factual Allegations set forth in Section I above,
6	Respondents are in apparent violation of RCW 19.146.0201(6) and (11), and Regulation X, 24 C.F.R. Section
7	3500.15(1996) for failure to provide affiliated business disclosures.
8	2.7 Loan Originator License Number Disclosure. Based on the Factual Allegations set forth in Section I
9	above, Respondents are in apparent violation of WAC 208-660-350(27) and (28) for failure to disclose the loan
10	originator's license number on residential mortgage loan applications.
11	2.8 Disclosures Other than GFE and TIL. Based on the Factual Allegations set forth in Section I above,
12	Respondents are in apparent violation of RCW 19.146.0201(6) and (11), RCW 19.146.030(1)(2)(c)(d) and (3),
13	WAC 208-660-430(3)(c) and (e), and Regulation X, 24 C.F.R. Section 3500.21(b)(1) (1996), for failure to
14	provide rate lock disclosures, or "if borrower is unable to obtain a loan for any reason" disclosure or loan
15	servicing disclosures.
16	2.9 GFE and TIL Disclosures. Based on the Factual Allegations set forth in Section I above, Respondents
ا 17	are in apparent violation of RCW 19.146.0201(6) and (11), RCW 19.146.030(1) and (2), and WAC 208-660-
18	430, and Regulations X, 24 C.F.R. Section 3500.21(b)(1) (1996), Regulation Z, 12 C.F.R Section 226.18(d)(1)
19	(2001), and Regulation Z, 12 C.F.R. Section 226.5(b) and 226.22(a) (2001) for failure to provide required GFE
20	and TIL disclosures within three business days of receiving a loan application or failure to specifically identify
21	fees that inure to the benefit of the mortgage broker or for failure to provide a complete or accurate TIL
22	disclosures to consumers.
23	2.10 Trust Account Violations. Based on the Factual Allegations set forth in Section I above, Respondents
4	are in apparent violation of RCW 19.146.050(1) for failing to deposit into a trust account, prior to the end of the

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1	third business day following receipt of such funds, all monies received by a mortgage broker from a borrower
2	for payment of third-party provider services.
3	2.11 Unlawful or Unearned Fee Violations. Based on the Factual Allegations set forth in Section 1 above,
4	Respondents are in apparent violation of RCW 19.146.0201(6) and (11), WAC 208-660-006 and Regulation X,
5	24 C.F.R. Section 3500.14(1996) for charging an underwriting fee as a non delegated correspondent or when
6	using an automated underwriting system, or charging both a loan origination and a mortgage broker fee.
7	2.12 Prohibited Acts. Based on the Factual Allegations set forth in Section I above, Respondents are in
8	apparent violation of RCW 19.146.0201(1), (2) and (3) for directly or indirectly employing any scheme, device
9	or artifice to defraud or mislead any borrower or any person or engaging in any unfair or deceptive practice
10	toward any person or directly or indirectly obtaining property by fraud or misrepresentation.
11	2.13 Record Keeping. Based on the Factual Allegations set forth in Section I above, Respondents are in
12	apparent violation of RCW 19.146.060 and WAC 208-660-450 for failing to maintain sufficient records to
13	enable the Director to determine whether the licensee is complying with the Act.
14	III. AUTHORITY TO IMPOSE SANCTIONS
15	3.1 Authority to Revoke or Suspend License. Pursuant to RCW 19.146.220(2)(b),(d), and (e), the
16	Director may revoke or suspend a license for false statements or omission of material information on the
17	application that, if known, would have allowed the director to deny the application for the original license,
18	failure to comply with any directive or order of the Director, or any violation of chapter 19.146 RCW.
19	3.2 Authority to Prohibit from the Industry. Pursuant to RCW 19.146.220(5)(a),(b) and (d), the Director
20	may issue orders removing from office or prohibiting from participation in the conduct of the affairs of a
21	licensed mortgage broker, or both, any officer, principal, employee, or loan originator of any licensed mortgage
22	broker or any person subject to licensing under the Act for any violation of RCW 19.146.0201(1) through (9) or
23	(13), RCW 19.146.030 through RCW 19.146.080, RCW 19.146.200, RCW 19.146.205(4), or RCW 19.146.265,
24	false statements or omission of material information on the application that, if known, would have allowed the
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1	4.3	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis be prohibited from participation in the conduct
2		of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of five (5) years; and
3	4.4	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis jointly and severally pay a fine, which as of the
5		date of these charges totals \$35,000; and
6	4.5	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis jointly and severally refund all fees that inured to Respondents' benefit to the borrowers listed in paragraphs 1.3 through 1.22, and 1.24 through 1.25; and
8	4.6	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis jointly and severally refund all third party fees received from escrow on all loans referred to in paragraph 1.23 above; and
9 10	4.7	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis jointly and severally pay an investigation fee in
11		the amount of \$4,848 calculated at \$48 per hour for the one hundred one (101) staff hours, as of the date of this Statement of Charges, devoted to the investigation; and
12 13	4.8	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis jointly and severally pay travel recovery costs which as of the date of this Statement of Charges, totals \$1,159.65 (interest accruing); and
14	4.9	Respondents American Premier Funding Inc, Eric Vaca, Quartez Wynn, Drew Greene, Daniel Pisani, Michelle Karvounis, Irene Guevara, and Nancy Karvounis maintain records in compliance with the Act
15		and provide the Department with the location of the books, records and other information relating to Respondent American Premier Funding Inc's mortgage broker business, and the name, address and
16 17		telephone number of the individual responsible for maintenance of such records in compliance with the Act.
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V. AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223 and RCW 19.146.230, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act). Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges.

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Dated this

Presented by

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DEBORAH BORTNER

Director

Division of Consumer Services

Department of Financial Institutions

Financial Legal Examiner

MARNIE SHEERAN

Approved by:

JAMES R BRUSSELBACK

Enforcement Chief

STATEMENT OF CHARGES C-09-261-09-SC01 AMERICAN PREMIER FUNDING INC, ERIC VACA QUARTEZ WYNN, DREW GREENE, DANIEL PISANI, MICHELLE KARVOUNIS, IRENE GUEVARA, and NANCY KARVOUNIS