## STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

IN THE MATTER OF DETERMINING
Whether there has been a violation of the
Mortgage Broker Practices Act of Washington by:

NO. C-07-487-09-CO02

MATTHEW WENDELL VAN HOOK, JOSHUA MAX VAN HOOK, and JAMES ALLEN DAIN SPARGO,

CONSENT ORDER
JOSHUA MAX VAN HOOK

Respondents.

COMES NOW the Director of the Department of Financial Institutions (Director), through his designee Deborah Bortner, Division Director, Division of Consumer Services, and Joshua Max Van Hook (hereinafter Respondent), and finding that the issues raised in the captioned matter may be economically and efficiently settled, agree to the entry of this Consent Order. This Consent Order is entered pursuant to chapter 19.146 of Revised Code of Washington (RCW), and RCW 34.05.060 of the Administrative Procedure Act, based on the following:

#### AGREEMENT AND ORDER

The Department of Financial Institutions, Division of Consumer Services (Department) and Respondent have agreed upon a basis for resolution of the matters alleged in Statement of Charges No. C-07-487-07-SC02 (Amended Statement of Charges), entered July 22, 2008, (copy attached hereto). Pursuant to chapter 19.146 RCW, the Mortgage Broker Practices Act and RCW 34.05.060 of the Administrative Procedure Act, Respondent hereby agrees to the Department's entry of this Consent Order and further agrees that the issues raised in the above captioned matter may be economically and efficiently settled by entry of this Consent Order. The parties intend this Consent Order to fully resolve the Amended Statement of Charges.

Based upon the foregoing:

A. Jurisdiction. It is AGREED that the Department has jurisdiction over the subject matter of the activities discussed herein.

CONSENT ORDER C-07-487-09-CO02 Joshua Max Van Hook DEPARTMENT OF FINANCIAL INSTITUTIONS
Division of Consumer Services
150 Israel Rd SW
PO Box 41200
Olympia, WA 98504-1200
(360) 902-8703

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- B. Waiver of Hearing. It is AGREED that Respondent has been informed of the right to a hearing before an administrative law judge, and that he hereby waives his right to a hearing and any and all administrative and judicial review of the issues raised in this matter, or of the resolution reached herein. Accordingly, Respondent agrees to withdraw his appeal and to inform the Office of Administrative Hearings in writing of his withdrawal.
  - C. Admissions. It is AGREED that Respondent admits to the following facts.

In or around July 2005, Respondent began operating as a loan originator under America One Finance, Inc. (America One).

In or around December 2006, Respondent submitted an application to the Department for a loan originator license.

In or around August 2007, America One terminated their relationship with Respondent.

In or around August 2007, Respondent began operating as a loan originator under TMBG, Inc. (TMBG).

From in or around April 2007 through in or around December 2007, Respondent conducted the business of a mortgage broker from 108 S. Government Way, Spokane, WA.

In or around March 2006, Respondent and Matthew Van Hook originated two residential mortgage loans under America One for James Spargo to purchase property located at 3750 W. Rosamond Avenue, Spokane, WA (Rosamond property). Respondent represented to the lender that James Spargo would be occupying this property as his primary residence.

In or around July 2006, Respondent and Matthew Van Hook and James Spargo originated two residential mortgage loans under America One for Borrower 1 to purchase property located at 1106 E. 13<sup>th</sup> Avenue, Spokane, WA. Respondent admits to all of the Factual Allegations in paragraph 1.12A of the Amended Statement of Charges.

In or around July 2006, Respondent and Matthew Van Hook originated two residential mortgage loans under America One for James Spargo to refinance property located at 7422 N. Hamilton, Spokane, WA (Hamilton property). Respondent represented to the lender that James Spargo would be occupying this property as his primary residence.

In or around August 2006, Respondent and Matthew Van Hook and James Spargo originated two residential mortgage loans under America One for Shannon Van Hook, Respondent's wife, to purchase property located at 7905 N. Standard Street, Spokane, WA. Respondent admits to all of the Factual Allegations in paragraph 1.11B of the Amended Statement of Charges that relate to this transaction. Respondent admits to all of the Factual Allegations in paragraph 1.12B of the Amended Statement of Charges.

In or around October 2006, Respondent and Matthew Van Hook and James Spargo originated two residential mortgage loans under America One for Shannon Van Hook to purchase property located at 8324 N. Northview Court, Spokane, WA (Northview property). Respondent admits to all of the Factual Allegations in paragraph 1.11B of the Amended Statement of Charges that relate to this transaction. Respondent admits to all of the Factual Allegations in paragraphs 1.12C and 1.16A of the Amended Statement of Charges.

In or around November 2006, Respondent and Matthew Van Hook and James Spargo originated a residential mortgage loan under America One for Borrower 2 to refinance property located at 1025 Cedar Avenue, Richland, WA. Respondent admits to all of the Factual Allegations in paragraph 1.16B of the Amended Statement of Charges.

In or around November 2006, Respondent and Matthew Van Hook and James Spargo originated a residential mortgage loan under America One for Borrower 3 to refinance property located at 2205 W. Longfellow, Spokane, WA. Respondent admits to all of the Factual Allegations in paragraphs 1.16C and 1.17 of the Amended Statement of Charges.

In or around November 2006, Respondent and Matthew Van Hook originated two residential mortgage loans under America One for James Spargo to refinance the Rosamond property. Respondent represented to the lender that James Spargo would be occupying the Rosamond property as his primary residence and further that the Hamilton property was a rental property. Respondent admits to all of the Factual Allegations in paragraphs 1.12D and 1.16D of the Amended Statement of Charges.

In or around November 2006, Respondent and Matthew Van Hook and James Spargo attempted to originate a residential mortgage loan under America One for Borrower 5 to refinance property located at 1824 W. York, Spokane, WA (York property). No residential mortgage loan was obtained for Borrower 5.

In or around February 2007, Respondent and James Spargo originated a residential mortgage loan under America One for Matthew Van Hook to purchase the York property from Borrower 5. Respondent admits to all of the Factual Allegations in paragraph 1.11C of the Amended Statement of Charges that relate to this transaction. Respondent admits to all of the Factual Allegations in paragraphs 1.12E, 1.14A, and 1.16E of the Amended Statement of Charges.

In or around December 2006, Respondent and Matthew Van Hook and James Spargo attempted to originate a residential mortgage loan under America One for Borrower 6 to refinance property located at 1523 E. 11<sup>th</sup> Avenue, Spokane, WA (11<sup>th</sup> Ave property). No residential mortgage loan was obtained for Borrower 6.

In or around February 2007, Respondent and James Spargo originated a residential mortgage loan under America One for Matthew Van Hook to purchase the 11<sup>th</sup> Ave property from Borrower 6. Respondent admits to all of the Factual Allegations in paragraph 1.11C of the Amended Statement of Charges that relate to this transaction. Respondent admits to all of the Factual Allegations in paragraphs 1.12F, 1.14B, and 1.16F of the Amended Statement of Charges.

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In or around March 2007, Respondent and Matthew Van Hook and James Spargo originated a residential mortgage loan under America One for Shannon Van Hook to refinance the Northview property. Respondent admits to all of the Factual Allegations in paragraph 1.11B of the Amended Statement of Charges that relate to this transaction. Respondent admits to all of the Factual Allegations in paragraph 1.12G of the Amended Statement of Charges.

In or around March 2007, Respondent and Matthew Van Hook and James Spargo originated a residential mortgage under America One for Shannon Van Hook to purchase property located at 108 S. Government Way, Spokane, WA. Respondent admits to all of the Factual Allegations in paragraph 1.11B of the Amended Statement of Charges that relate to this transaction. Respondent admits to all of the Factual Allegations in paragraphs 1.12H and 1.14C of the Amended Statement of Charges.

- D. Conclusions of Law. It is AGREED that Respondent neither admits nor denies any violation of the Mortgage Broker Practices Act. It is further AGREED that Respondent acknowledges the evidence, including but not limited to the Admissions contained in this Consent Order, is sufficient such that an Administrative Law Judge could find that Respondent violated RCW 19.146.0201(1), (2), (3), (8), and (13), RCW 19.146.050, RCW 19.146.070, RCW 19.146.200, and RCW 19.146.265. It is further AGREED that Respondent fails to meet the requirements for licensure as a loan originator under RCW 19.146.310 by failing to demonstrate character and general fitness such as to command the confidence of the community and to warrant a belief that the business will be operated honestly and fairly within the purposes of the Mortgage Broker Practices Act.
- E. License Application Denial. It is AGREED that Respondent's application for a loan originator license is denied.
- F. Prohibition from Industry. It is AGREED that Respondent is prohibited from participating in the conduct of the affairs of any mortgage broker licensed by the Department or any mortgage broker subject to licensure or regulation by the Department or any mortgage broker exempt from Washington law under RCW 19.146.020(1)(e) or (g) for twenty years from the date of entry of this Consent Order in any capacity, including but not limited to: (1) any financial capacity whether active or passive or (2) as an officer, director, principal, designated broker, employee, or loan originator or (3) any management, control, oversight or maintenance of any trust account(s) in any way related to any residential mortgage transaction or (4) receiving, disbursing, managing or controlling in any way, consumer trust funds in any way related to any residential mortgage transaction.

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Division of Consumer Services
150 Israel Rd SW
PO Box 41200
Olympia, WA 98504-1200
(360) 902-8703

- G. Application for License. It is AGREED that Respondent shall not apply to the Department for any license under any name for a period of twenty years from the date of entry of this Consent Order. It is further AGREED that, should Respondent apply to the Department for any license under any name at any time later than twenty years from the date of entry of this Consent Order, Respondent shall be required to meet any and all application requirements in effect at that time.
- H. Rights of Non-Parties. It is AGREED that the Department does not represent or have the consent of any person or entity not a party to this Consent Order to take any action concerning their personal legal rights. It is further AGREED that for any person or entity not a party to this Consent Order, this Consent Order does not limit or create any private rights or remedies against Respondent, limit or create liability of Respondent, or limit or create defenses of Respondent to any claims.
- I. Declaration of Financial Condition and Confession of Judgment. It is AGREED that Respondent has provided the Department with a Declaration comprehensively describing his current financial condition and representing his current inability to pay the restitution, fine, and investigation fee obligations agreed to in Paragraphs J, K, and L of this Consent Order. It is further AGREED that, based on this Declaration, the Department has accepted a Confession of Judgment from Respondent for the restitution, fine, and investigation fee obligations agreed to in Paragraphs J, K, and L of this Consent Order. A copy of this Confession of Judgment is attached and incorporated into this Consent Order by this reference. Consistent with Chapter 4.60 of the Revised Code of Washington, the Department may immediately seek entry of the judgment. Respondent shall, upon the Department's request, fully and promptly cooperate with the Department in its efforts to get the judgment entered by the superior court.
- J. Confession of Judgment for Restitution. It is AGREED that Respondent has entered into a Confession of Judgment for restitution in the amount of \$10,000 owed to (Borrower 5) and in the amount of \$6,283.48 owed to (Borrower 6).

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CONSENT ORDER C-07-487-09-CO02 Joshua Max Van Hook

- K. Confession of Judgment for Fine. It is AGREED that Respondent has entered into a Confession of Judgment for a fine in the amount of \$25,000 owed to the Department.
- L. Confession of Judgment for Investigation Fee. It is AGREED that Respondent has entered into a Confession of Judgment for an investigation fee in the amount of \$4,560 owed to the Department.
- M. Change of Address. It is AGREED that for the duration of the period this Consent Order is in effect, unless otherwise agreed to in writing by the Department and Respondent, Respondent shall provide the Department with a mailing address and telephone number at which Respondent can be contacted and Respondent shall notify the Department in writing of any changes to his mailing address or telephone number within fifteen calendar days of any such change.
- N. Complete Cooperation with the Department (Statements). It is AGREED that Respondent shall provide the Department truthful and complete sworn statements outlining his activities with respect to any or all of America One Finance, Inc. (America One), TMBG, Inc. (TMBG), Matthew Van Hook, James Spargo, and any and all persons involved or in any way associated with any or all of America One, TMBG, Matthew Van Hook, and James Spargo, including but not limited to owners, employees, independent contractors, agents, businesses and persons with whom any or all of America One, TMBG, Matthew Van Hook, and James Spargo dealt, communicated, or otherwise related. The "sworn statements" may take the form of affidavits, declarations, or deposition testimony, at the Department's discretion. A failure to cooperate fully, truthfully and completely is a breach of this Consent Order.
- O. Complete Cooperation with the Department. In addition to providing sworn statements as described in paragraph N, it is AGREED that Respondent shall cooperate fully, truthfully and completely with the Department and provide any and all information known to him relating in any manner to any or all of America One, TMBG, Matthew Van Hook, James Spargo, and any and all persons involved or in any way associated with any or all of America One, TMBG, Matthew Van Hook, and James Spargo, including but not limited to owners, employees, independent contractors, agents, businesses and persons with whom any or all of America One,

TMBG, Matthew Van Hook, and James Spargo dealt, communicated, or otherwise related. It is further AGREED that Respondent shall provide any and all documents, writings or materials, or objects or things of any kind in his possession or under his care, custody, or control that he is authorized to possess, obtain, or distribute relating directly or indirectly to all areas of inquiry and investigation. It is further AGREED that Respondent shall testify fully, truthfully and completely at any and all proceedings related to any Department investigation or enforcement action or both related to any or all of America One, TMBG, Matthew Van Hook, James Spargo, and any Respondents named therein. A failure to cooperate fully, truthfully and completely is a breach of this Consent

- P. Non-Compliance with Order. It is AGREED that Respondent understands that failure to abide by the terms and conditions of this Consent Order may result in further legal action by the Director. In the event of such legal action, Respondent may be responsible to reimburse the Director for the cost incurred in pursuing such action, including but not limited to, attorney fees.
- O. Voluntarily Entered. It is AGREED that the undersigned Respondent has voluntarily entered into this Consent Order, which is effective when signed by the Director's designee.
- R. Completely Read, Understood, and Agreed. It is AGREED that Respondent has read this Consent Order in its entirety and fully understands and agrees to all of the same.

Mshua Max Van Hook

DO NOT WRITE BELOW THIS LINE

THIS ORDER ENTERED THIS TO DAY OF Solving, 2009

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DEBORAH BORTNER

Director

Division of Consumer Services

Department of Financial Institutions

Presented by:

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MARK T. OLSON Financial Examiner

Approved by:

Jama R. Bruneltock

JAMES R. BRUSSELBACK

Enforcement Chief



CONSENT ORDER C-07-487-09-CO02 Joshua Max Van Hook



FEB 1 7 2000

ENFORCEMENT UNIT

### STATE OF WASHINGTON SPOKANE COUNTY SUPERIOR COURT

STATE OF WASHINGTON, DEPARTMENT OF FINANCIAL INSTITUTIONS, Plaintiff,

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CONFESSION OF JUDGMENT

JOSHUA MAX VAN HOOK,

Defendant.

### Judgment Summary

Judgment Creditors for Fine and Cost of Investigation:

State of Washington, Department of Financial Institutions

Judgment Creditors for Restitution:

and

Attorneys for Department of Financial Institutions:

Robert M. McKenna, Washington Attorney General Chad C. Standifer, Assistant Attorney General

Judgment Debtor:

Joshua Max Van Hook

Principal Judgment Amount for Fine and Cost of Investigation:

\$29,560.00 owed to the Department of

Financial Institutions

Principal Judgment Amount for Restitution:

\$10,000.00 owed to \$6,283.48 owed to

Total Judgment Amount:

\$45,843.48

Post-Judgment Interest (per annum): 12%

Pursuant to Chapter 4.60 of the Revised Code of Washington, Judgment by Confession, 1 defendant Joshua Max Van Hook hereby authorizes entry of a judgment under the following 2 3 terms: Factual Basis for Judgment 4 The State of Washington, Department of Financial Institutions and Joshua Max Van 5 Hook have agreed upon a basis for resolution of the matters alleged in Statement of Charges No. 6 C-07-487-07-SC02 (Amended Statement of Charges), entered July 22, 2008. Joshua Max Van 7 Hook has agreed to enter into a Confession of Judgment, pursuant to chapter 4.60 RCW, in the 8 amount of \$45,843.48, of which he shall pay \$25,000 to the Department of Financial 9 Institutions for a fine, \$4,560.00 to the Department of Financial Institutions for the cost of 10 and \$6,283.48 to investigation, \$10,000.00 to 11 Authorization for Entry of Judgment 12 I, Joshua Max Van Hook, being duly sworn upon oath, acknowledge my debt of 13 \$29,560.00 to the Department of Financial Institutions, \$10,000.00 to 14 and I authorize entry of judgment against me for the amount set \$6,283,48 to \$ 15 forth in the judgment summary above. 16 DATED this 13 day of Feb., 2009. 17 18 Joshua Max Van Hook 19 SPOKANE, Washington this SUBSCRIBED AND SWORN TO before me in 20 13th day of FEDRUARY, 2009. 21 W. Richard Kinge 22 N. RICHARD KU**NZE** 23 NOTARY PUBLIC Notary Public in and for the State of STATE OF WASHINGTON Washington, residing at SPOKANE 24 COMMISSION EXPIRES Washington. AUGUST 1, 201**0** My Commission expires: 25 26

1	Order for Entry					
2	The above Confession of Judgment having been presented to this Court for entry i					
3	accordance with RCW 4.60.070, the Court having found said Confession of Judgment to b					
4	sufficient, now, therefore, it is hereby					
5	ORDERED that the Clerk of this Court shall forthwith enter Judgment against Joshu					
6	Max Van Hook, in accordance with the terms of the Confession of Judgment.					
7	DONE IN OPEN COURT this day of, 2009.					
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9	JUDGE/COURT COMMISSIONER					
10	Presented by:					
11 12 13	ROBERT M. MCKENNA Attorney General					
14 15	CHAD C. STANDIFER Assistant Attorney General WSBA No. 29724 Attorneys for State of Washington Department of Financial Institutions					
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# STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS DIVISION OF CONSUMER SERVICES

IN THE MATTER OF DETERMINING Whether there has been a violation of the Mortgage Broker Practices Act of Washington by:

NO. C-07-487-07-SC02

COLLECT INVESTIGATION FEE

MATTHEW WENDELL VAN HOOK, JOSHUA MAX VAN HOOK, and JAMES ALLEN DAIN SPARGO

AMENDED STATEMENT OF CHARGES and NOTICE OF INTENTION TO ENTER AN ORDER TO DENY LICENSE APPLICATIONS, IMPOSE FINE, ORDER RESTITUTION, PROHIBIT FROM INDUSTRY, AND

Respondents.

#### INTRODUCTION

Pursuant to RCW 19.146.220 and RCW 19.146.223, the Director of the Department of Financial Institutions of the State of Washington (Director) is responsible for the administration of chapter 19.146 RCW, the Mortgage Broker Practices Act (Act)<sup>1</sup>.

After having conducted an investigation pursuant to RCW 19.146.235 of both the 1994 and 2007 Acts and RCW 19.146.310 of the 2007 Act, and based upon the facts available as of December 21, 2007, the Director, through his designee, Division of Consumer Services Director Deborah Bortner (Division Director Bortner), issued Statement of Charges and Notice of Intention to Enter and Order to Deny License Applications, Impose Fine, Order Restitution, Prohibit from Industry, and Collect Investigation Fee C-07-487-07-SC01 (Statement of Charges SC01) on December 21, 2007. Respondents were each served with Statement of Charges SC01 and each filed an Application for Adjudicative Hearing with the Department of Financial Institutions (Department). After the issuance of Statement of Charges SC01, certain information came to the attention of the Director that requires the amendment of Statement of Charges SC01. Based upon the facts available as of the date of this Amended Statement of Charges, the Director, through Division Director Bortner, now proceeds to amend Statement of

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<sup>&</sup>lt;sup>1</sup> The Act, effective in 1994, was amended in 2006, with the changes effective January 1, 2007. Alleged violations referenced in this Statement of Charges that occurred in 2006 are cited as violating the 1994 Act; those that occurred in 2007 are cited as violating the 2007 Act.

Charges SC01 by issuing Amended Statement of Charges and Notice of Intention to Enter an Order to Deny License Applications, Impose Fine, Order Restitution, Prohibit from Industry, and Collect Investigation Fee C-07-487-07-SC02. This Amended Statement of Charges includes the following modifications: addition of factual allegations, updating the fine amount as of the date of this Amended Statement of Charges, and updating the investigation costs as of the date of this Amended Statement of Charges.

#### I. FACTUAL ALLEGATIONS

#### 1.1 Respondents.

- A. Matthew Wendell Van Hook (Respondent MVH) submitted an application to the Department of Financial Institutions of the State of Washington (Department) for a loan originator license under America One Finance, Inc. (America One), a mortgage broker licensed under the Act. The on-line application was received by the Department on or about December 27, 2006 and the Form MU4 portion of the application was received by the Department on or about December 20, 2006. Respondent MVH had operated as a loan originator under America One since at least March 2006. On or about August 6, 2007, America One terminated their relationship with Respondent MVH. On or about November 16, 2007, the Department received a Form MU4 establishing a new relationship between Respondent MVH and TMBG, Inc. (TMBG), a mortgage broker licensed under the Act. This new Form MU4 (TMBG MU4) listed an effective date of August 17, 2007. On or about December 26, 2007, TMBG terminated their relationship with Respondent MVH.
- B. Joshua Max Van Hook (Respondent JVH) submitted an application to the Department of Financial Institutions of the State of Washington (Department) for a loan originator license under America One Finance, Inc. (America One), a mortgage broker licensed under the Act. The on-line application was received by the Department on or about December 27, 2006 and the Form MU4 portion of the application was received by the Department on or about December 21, 2006. Respondent JVH had operated as a loan originator for America One since at least July 2005. On or about August 6, 2007, America One terminated their relationship with Respondent JVH. On or about November 16, 2007, the Department received a Form MU4 establishing a new relationship between Respondent JVH and TMBG, Inc. (TMBG), a mortgage broker licensed under the

Act. This new Form MU4 (TMBG MU4) listed an effective date of August 24, 2007. On or about December 26, 2007, TMBG terminated their relationship with Respondent JVH.

- C. James Allen Dain Spargo (Respondent Spargo) submitted an application to the Department of Financial Institutions of the State of Washington (Department) for a loan originator license under America One Finance, Inc. (America One), a mortgage broker licensed under the Act. The on-line application was received by the Department on or about December 27, 2006 and the Form MU4 portion of the application was received by the Department on or about December 29, 2006. Respondent Spargo had operated as a loan originator under America One since at least October 2005. On or about August 6, 2007, America One terminated their relationship with Respondent Spargo. On or about August 23, 2007, the Department received a Request to Withdraw Loan Originator Application form from Respondent Spargo listing an effective date of August 22, 2007. On or about November 16, 2007, the Department received a Form MU4 establishing a new relationship between Respondent Spargo and TMBG, Inc. (TMBG), a mortgage broker licensed under the Act. This new Form MU4 (TMBG MU4) listed an effective date of November 11, 2007 and reinstated Respondent Spargo's application for a loan originator license. On or about December 26, 2007, TMBG terminated their relationship with Respondent Spargo.
- 1.2 Licensed Location. From at least March 2006 through May 2007, Respondent MVH, Respondent JVH, and Respondent Spargo (Respondents) operated as loan originators from the following licensed branch location of America One:

610 W. 2<sup>nd</sup> Ave Spokane, WA

#### 1.3 Other Businesses Related to Respondents.

A. American Investment Group Spokane LLC (AIG) filed an Application for Limited Liability Company and an Application for Initial Annual Report with the State of Washington Secretary of State (Secretary of State) on or about November 6, 2006. The application and report listed Respondent JVH, Respondent Spargo, and Gary Kitchens (Kitchens) as members and listed the physical address and all members' addresses as 610 W. 2<sup>nd</sup> Avenue, Spokane, WA. On or about July 2, 2007, AIG filed an amended report with

the Secretary of State, effective June 24, 2007, removing Kitchens as a member, adding Respondent MVH as a member and registered agent, and amending the physical location to 108 S. Government Way, Spokane, WA. Although Respondent MVH was not listed as a member of AIG until June 2007, he was involved with the operation of AIG since its inception.

- В. Van Hook/Spargo Brokerage LLC (VHSB) filed an Application for Limited Liability Company and an Application for Initial Annual Report with the Secretary of State on or about November 6, 2006. The application and report was filed under the name America One Finance Spokane LLC, listed Respondent JVH and Respondent Spargo as members, and listed the physical address and all members' addresses as 610 W. 2<sup>nd</sup> Ave, Spokane, WA. On or about November 1, 2007, VHSB filed articles amending its name to Van Hook/Spargo Brokerage LLC.
- Respondent Spargo appears to have held a Non-Resident Producer license from the State of C. Idaho Department of Insurance for at least the period from June 2005 through July 1, 2007. In or around November 2006, Respondent Spargo represented to a lender that he was earning \$9,700 per month as an insurance salesman (see paragraph 1.12C below).
- JMJ Investments Spokane LLC filed an Application for Limited Liability Company and an D. Application for Initial Annual Report with the State of Washington Secretary of State on or about September 13, 2007. The application and report listed Respondents MVH, JVH, and Spargo as members and listed the physical address and all members' addresses as 108 S. Government Way, Spokane, WA.

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**1.4** False Statement on License Application. The "Other Business" section of the on-line application begins with the following question:

"Are you currently engaged in any other business either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise? Please exclude non-financial services-related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt."

The section continues with the following instruction:

"If YES, provide the following details: the name of the other business; whether the business is financial services-related; the address of the other business; the nature of the other business; you position, title, or relationship with the other business; the start date of your relationship; the approximate number of hours/month you devote to the other business; and briefly describe your duties relating to the other business."

Each Respondent responded "No" to this question. Each Respondent was obligated by statute to answer questions on the loan originator license application truthfully and to provide the Department with complete details of all other businesses he was connected with.

- **1.5** Incomplete Application-Respondent MVH. Respondent MVH's application is inadequate or incomplete in the following areas:
- A. The "Employment History" section of the on-line application does not fully disclose

  Respondent MVH's complete employment history for the preceding ten years. At the very least, this section

  does not list Respondent MVH's association with America One as a loan originator since at least March 2006.
- **B.** Section 1(I) of Form MU4 asks the "Address from which you conduct business." Respondent MVH listed "610 W. 2<sup>nd</sup>, Spokane, WA" in Section 1(I) of the TMBG MU4. TMBG is not licensed to conduct the business of a mortgage broker from that location.
- C. Section 3 of Form MU4 requires the signature of an authorized party of the mortgage broker (in this case, TMBG) to acknowledge the establishment of a relationship between the mortgage broker and the loan

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originator. Section 3 of the TMBG MU4 is signed by "James Smith, Owner" as authorized party. James Smith is not an authorized party for TMBG.

- **1.6 Incomplete Application-Respondent JVH.** Respondent JVH's application is inadequate or incomplete in the following areas:
- A. The "Employment History" section of the on-line application does not fully disclose Respondent JVH's complete employment history for the preceding ten years. At the very least, this section does not list Respondent JVH's association with America One as a loan originator since at least July 2005.
- B. Section 1(I) of Form MU4 asks the "Address from which you conduct business." Respondent JVH listed "108 S. Government Way, Spokane, WA" in Section 1(I) of the TMBG MU4. TMBG is not licensed to conduct the business of a mortgage broker from that location.
- C. Section 3 of Form MU4 requires the signature of an authorized party of the mortgage broker (in this case, TMBG) to acknowledge the establishment of a relationship between the mortgage broker and the loan originator. Section 3 of the TMBG MU4 is signed by "James Smith, Owner" as authorized party. James Smith is not an authorized party for TMBG.
- 1.7 Incomplete Application-Respondent Spargo. Respondent Spargo's application is inadequate or incomplete in the following areas:
- A. The "Employment History" section of the on-line application does not fully disclose Respondent Spargo's complete employment history for the preceding ten years. At the very least, this section does not list Respondent Spargo's association with America One as a loan originator since October 2005 and his ongoing activities as an insurance salesman.
- **B.** Section 3 of Form MU4 requires the signature of an authorized party of the mortgage broker (in this case, TMBG) to acknowledge the establishment of a relationship between the mortgage broker and the loan originator. Section 3 of the TMBG MU4 is signed by "Sean McCoy, Owner" as authorized party. Sean McCoy is not an authorized party for TMBG.

**1.8** Unlicensed Location. Respondents are known to have conducted the business of a mortgage broker from at least June 2007 from the following location:

108 S. Government Way Spokane, WA

To date, neither America One nor TMBG have ever applied for or received a license from the Department to conduct the business of a mortgage broker from this location. To date, the Department has not issued a license to any person to conduct the business of a mortgage broker from this location.

1.9 Unlicensed Name. Respondents are known to have used the name "Van Hook Brokerage" in their loan originator activities under America One from at least August 2006. Neither America One nor any other mortgage broker licensed by the Department has requested or received the written consent of the Director to use the name "Van Hook Brokerage."

#### 1.10 Residential Mortgage Loans.

- A. Transaction 1 In or around March 2006, Respondent Spargo obtained two residential mortgage loans totaling \$390,000 to purchase property located at 3750 W. Rosamond Avenue, Spokane, WA (Rosamond property) from Respondent JVH. In this transaction, Respondent JVH obtained approximately \$100,000 in cash and Respondent Spargo obtained the Rosamond property.
- B. Transaction 2 In or around July 2006, Respondents assisted Borrower 1 in obtaining two residential mortgage loans totaling \$155,000 to purchase property located at 1106 E. 13<sup>th</sup> Avenue, Spokane, WA (13<sup>th</sup> Ave property). In this transaction, America One and Respondents obtained at least \$3,000 in mortgage broker fees.
- C. Transaction 3 In or around July 2006, Respondent Spargo and Linda Spargo (LS),
  Respondent Spargo's wife, obtained two residential mortgage loans totaling \$180,000 to refinance property
  located at 7422 N. Hamilton, Spokane, WA (Hamilton property).
- D. Transaction 4 In or around August 2006, Respondents assisted Shannon Van Hook (SVH), Respondent JVH's wife, in obtaining two residential mortgage loans totaling \$138,000 to purchase property located at 7905 N. Standard Street, Spokane, WA (Standard property). In this transaction, America One and

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Respondents obtained at least \$3,500 in mortgage broker fees and Respondent JVH and SVH obtained the Standard property.

- E. Transaction 5 In or around October 2006, Respondents assisted SVH in obtaining two residential mortgage loans totaling \$350,000 to purchase property located at 8324 N. Northview Court, Spokane, WA (Northview property). In this transaction, Respondents obtained at least \$16,680 in mortgage broker fees and Respondent JVH and SVH obtained the Northview property.
- F. Transaction 6 In or around November 2006, Respondents assisted Borrower 2 in obtaining a \$165,000 residential mortgage loan to refinance property located at 1025 Cedar Avenue, Richland, WA (Richland property). In this transaction, Respondents obtained at least \$3,790 in mortgage broker fees.
- G. Transaction 7 In or around November 2006, Respondents assisted Borrower 3 in obtaining a \$218,000 residential mortgage loan to refinance property located at 2205 W. Longfellow, Spokane, WA (Longfellow property). In this transaction, Respondents obtained at least \$5,395 in mortgage broker fees.
- H. Transaction 8 In or around November 2006, Respondent Spargo obtained two residential mortgage loans totaling \$431,400 to refinance the Rosamond property. In this transaction, Respondent Spargo obtained approximately \$27,000, including cash and the payoff of a car loan.
- I. Transaction 9 In or around December 2006, Respondents assisted Borrower 4 in obtaining two residential mortgage loans totaling \$240,000 to purchase the Standard property from SVH. In this transaction, Respondent JVH and SVH obtained approximately \$81,000 in cash.
- J. Transaction 10 In or around November 2006, Respondents assisted Borrower 5 in attempting to obtain a residential mortgage loan to refinance property located at 1824 W. York, Spokane, WA (York property). No residential mortgage loan was obtained for Borrower 5. In or around February 2007, Respondent MVH obtained a \$160,000 residential mortgage loan to purchase the York property from Borrower 5. In this transaction, Respondents obtained at least \$85 in mortgage broker fees, and approximately \$30,000 in cash, and Respondent MVH obtained the York property.

K. Transaction 11 – In or around December 2006, Respondents assisted Borrower 6 in attempti	ing
to obtain a residential mortgage loan to refinance property located at 1523 E. 11 <sup>th</sup> Avenue, Spokane, WA (11 <sup>th</sup>	h
Ave property). No residential mortgage loan was obtained for Borrower 6. In or around February 2007,	
Respondent MVH obtained a \$140,000 residential mortgage loan to purchase the 11th Ave property from	
Borrower 6. In this transaction, Respondents obtained at least \$175 in mortgage broker fees and approximate	ly
\$19,000 in cash, and Respondent MVH obtained the 11 <sup>th</sup> Ave property.	

- L. Transaction 12 In or around March 2007, Respondents assisted SVH in obtaining a \$495,000 residential mortgage loan to refinance the Northview property. In this transaction, America One and Respondents obtained at least \$4,900 in mortgage broker fees, and Respondent JVH and SVH obtained approximately \$125,000 in cash.
- M. Transaction 13 In or around March 2007, Respondents assisted SVH in obtaining a \$275,000 residential mortgage loan to purchase property located at 108 S. Government Way, Spokane, WA (Government Way property). In this transaction, America One and Respondents obtained at least \$1,375 in mortgage broker fees, and Respondents obtained approximately \$98,000 in cash.
- N. Transaction 14 In or around October 2007, LS obtained a \$156,750 residential mortgage loan to purchase property located at 2117 W. Sinto, Spokane, WA (Sinto property). In this transaction, Respondents obtained approximately \$47,000 in cash.
- O. Transaction 15 In or around October 2007, Respondent Spargo obtained a \$275,500 residential mortgage loan to purchase property located at 3728 E. 27<sup>th</sup> Ave, Spokane, WA (27<sup>th</sup> Ave property). In this transaction, Respondents obtained approximately \$73,000 in cash and Respondent Spargo obtained the 27<sup>th</sup> Ave property.
- P. Transaction 16 In or around December 2007, Respondent MVH obtained a \$189,905 residential mortgage loan to purchase property located at 1911 W. Gardner, Spokane, WA (Gardner property). In this transaction, Respondents obtained approximately \$77,000 in cash and Respondent MVH obtained the Gardner property.

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Q	Transaction 17 – In or around December 2007, Respondent MVH assisted Borrower 1 in
obtaining	a \$327,750 residential mortgage loan to purchase property located at 601 S. Evergreen Dr., Medical
Lake, WA	(Evergreen 1 property). In this transaction, TMBG and Respondents obtained at least \$9,250 in
mortgage	broker fees.

- R. Transaction 18 In or around December 2007, Respondent Spargo obtained a \$294,500 residential mortgage loan to purchase property located at 741 S. Evergreen Dr., Medical Lake, WA (Evergreen 2 property). In this transaction, TMBG and Respondents obtained at least \$6,675 in mortgage broker fees and Respondent Spargo obtained the Evergreen 2 property.
- S. Transaction 19 In or around March 2008, Respondent JVH obtained a \$351,000 residential mortgage loan to purchase property located at 1314 E. Glencrest Dr., Spokane, WA (Glencrest property). In this transaction, Respondents obtained approximately \$60,000 in cash and Respondent JVH obtained the Glencrest property.
- T. Transaction 20 In or around April 2008, Respondent Spargo obtained a \$248,000 residential mortgage loan to purchase property located at 541 S. Evergreen Dr., Medical Lake, WA (Evergreen 3 property). In this transaction, Respondent Spargo obtained the Evergreen 3 property.
- U. Transaction 21 In or around April 2008, SVH obtained a \$276,000 residential mortgage loan to purchase property located at 524 S. Evergreen Dr., Medical Lake, WA (Evergreen 4 property).
- 1.11 Misrepresentations of Owner Occupancy. Respondents misrepresented their intent to occupy certain property as their primary residences<sup>2</sup>.
  - A. Respondent Spargo and LS.
  - Transaction 1. In or around March 2006, while he owned the Hamilton property, Respondent Spargo represented to the lender in Transaction 1 that he would be occupying the Rosamond property as his primary residence.

James Allen Dain Spargo

<sup>&</sup>lt;sup>2</sup> Lenders generally provide more favorable interest rates and loan terms to borrowers who are going to occupy property as their primary residence.

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- Transaction 3. In or around July 2006, Respondent Spargo represented to the lender in Transaction 3 that he would be occupying the Hamilton property as his primary residence.
- Transaction 8. In or around November 2006, Respondent Spargo represented to the lender in Transaction 8 that he would be occupying the Rosamond property as his primary residence, and further represented to the lender that the Hamilton property was a rental property.
- Transaction 14. In or around October 2007, LS represented to the lender in Transaction 14 that she would be occupying the Sinto property as her primary residence.
- Transaction 15. In or around October 2007, Respondent Spargo represented to the lender in Transaction 15 that he would be occupying the 27<sup>th</sup> Ave property as his primary residence.
- Transaction 18. In or around December 2007, Respondent Spargo represented to the lender in Transaction 18 that he would be occupying the Evergreen 2 property as his primary residence.
- Transaction 20. In or around April 2008, Respondent Spargo represented to the lender in Transaction 20 that he would be occupying the Evergreen 3 property as his primary residence.
- On all license applications received by the Department from Respondent Spargo from

  December 2006 through November 2007, Respondent Spargo listed the Rosamond property as
  his residence. On the Application for Adjudicative Hearing received by the Department from
  Respondent Spargo in January 2008, Respondent Spargo listed the Rosamond property as his
  residence.
- B. Respondent JVH and SVH.
- Transaction 4. In or around August 2006, Respondents represented to the lender in
   Transaction 4 that SVH would be occupying the Standard property as her primary residence.
- Transaction 5. In or around October 2006, Respondents represented to the lender in
   Transaction 5 that SVH would be occupying the Northview property as her primary residence.
- Transaction 12. In or around March 2007, Respondents represented to the lender in
   Transaction 12 that SVH would be occupying the Northview property as her primary residence.

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Respondents failed to disclose to the lender that they were also assisting SVH in obtaining a residential mortgage loan from another lender to purchase the Government Way property, and that Respondents were representing to that other lender that SVH would be occupying the Government Way property as her primary residence and that the Northview property was leased to Borrower 1 (see following discussion of Transaction 13).

- **Transaction 13.** In or around March 2007, Respondents represented to the lender in Transaction 13 that SVH would be occupying the Government Way property as her primary residence. Respondents represented that the Northview property was a rental property and provided the lender with a two-year lease agreement representing that Borrower 1 had leased the Northview property for \$3,250 per month since November 2006. Respondents did not disclose to the lender that they were also assisting SVH in obtaining a residential mortgage loan from another lender to refinance the Northview property, and that Respondents were representing to that other lender that SVH would be occupying the Northview property as her primary residence (see preceding discussion of Transaction 12).
- Transaction 19. In or around March 2008, Respondent JVH represented to the lender in Transaction 19 that he would be occupying the Glencrest property as his primary residence.
- Transaction 21. In or around April 2008, SVH represented to the lender in Transaction 21 that she would be occupying the Evergreen 4 property as her primary residence.
- On all license applications received by the Department from Respondent JVH from December 2006 through November 2007, Respondent JVH listed the Northview property as his residence. On the Application for Adjudicative Hearing received by the Department from Respondent JVH in January 2008, Respondent JVH listed the Northview property as his residence.
- C. Respondent MVH.
- Transaction 10. In or around February 2007, Respondents represented to the lender in Transaction 10 that Respondent MVH would be occupying the York property as his primary

residence. Respondents did not disclose to the lender that Respondent MVH was also in the process of obtaining a residential mortgage loan from another lender to purchase the 11<sup>th</sup> Ave property, that Respondents were representing to that other lender that Respondent MVH would be occupying the 11<sup>th</sup> Ave property as his primary residence (see following discussion of Transaction 11), and that Respondent MVH had entered into a two-year lease agreement with Borrower 5 leasing the York property back to Borrower 5. As of the date of this Statement of Charges, Borrower 5 continues to reside in the York property.

- Transaction 11. In or around February 2007, Respondents represented to the lender in Transaction 11 that Respondent MVH would be occupying the 11<sup>th</sup> Ave property as his primary residence. Respondents did not disclose to the lender that Respondent MVH was also in the process of obtaining a residential mortgage loan to purchase the York property, that Respondents were representing to that other lender that Respondent MVH would be occupying the York property as his primary residence (see preceding discussion of Transaction 10), and that Respondent MVH had entered into an agreement with Borrower 6 which included Borrower 6 continuing to reside in the 11<sup>th</sup> Ave property. As of the date of this Statement of Charges, Borrower 6 continues to reside in the 11<sup>th</sup> Ave property.
- **Transaction 16** In or around December 2007, Respondent MVH represented to the lender in Transaction 16 that he would be occupying the Gardner property as his primary residence.
- On all license applications received by the Department from Respondent MVH from December 2006 through November 2007, Respondent MVH listed the 13<sup>th</sup> Ave property as his residence.

  On the Application for Adjudicative Hearing received by the Department from Respondent MVH in January 2008, Respondent MVH listed the 13<sup>th</sup> Ave property as his residence.

1.12	Misrepresentations of Borrowers' Information. In at least fifteen residential mortgage loan
transac	ctions, Respondents misrepresented information to lenders in order to obtain residential mortgage loans
for the	mselves and for other borrowers. Such information included borrowers' rental history, employment
history	, income, assets, and liabilities.

- A. Transaction 2. In or around July 2006, Respondents represented to the lender in Transaction 2 that Borrower 1: earned \$5,600 per month as a self-employed home interior designer; had operated as a self-employed home interior designer for three years; and had been renting property located at 28102 W. Tucker Prairie Road, Edwall, WA (Edwall property) for three years. Respondents provided the lender with documentation to support these representations about employment and rental history. According to documentation Respondent MVH provided to the lender in Transaction 10, the Edwall property is the residence of Respondent MVH's mother. Respondents provided the lender with a Verification of Deposit form for a bank account that Respondent MVH would later use to verify his available funds in Transaction 10.
- B. Transaction 4. In or around August 2006, Respondents represented to the lender in Transaction 4 that SVH: earned \$3,500 per month as a self-employed seller of pet carrier bags; had operated as a self-employed bag seller for two years; and had been renting property located at 3018 W. Grandview, Spokane, WA (Grandview property) for two years. Respondents provided the lender with documentation to support these representations about employment and rental history.
- C. Transaction 5. In or around October 2006, Respondents represented to the lender in Transaction 5 that SVH: earned \$18,000 per month as a self-employed seller of pet carrier bags; had operated as a self-employed bag seller for three years; and had been renting the Grandview property for two years.

  Respondents provided the lender with documentation to support these representations about employment and rental history.
- D. Transaction 8. In or around November 2006, Respondents represented to the lender in Transaction 8 that Respondent Spargo earned \$9,700 per month as a self-employed insurance salesman and that he had been a self-employed insurance salesman for three years and seven months. Respondents did not

disclose to the lender that Respondent Spargo was a loan originator working at the same branch office of America One that was originating his loan. As noted in paragraphs 1.3C, 1.4, and 1.7A above, Respondent Spargo did not disclose to the Department that he was or had been working as a self-employed insurance salesman.

- E. Transaction 10. In or around February 2007, Respondents represented to the lender in Transaction 10 that Respondent MVH had been renting the 13<sup>th</sup> Ave property for two years even though Respondents had just assisted Borrower 1 in purchasing 13<sup>th</sup> Ave property seven months earlier. Respondents provided the lender with documentation to support the representation about rental history. Respondents provided the lender with a Verification of Deposit form for a bank account that Borrower 1 had previously used to verify her available funds in Transaction 2. Respondents did not disclose to the lender that, while in the process of obtaining a \$160,000 residential mortgage loan to purchase the York property, Respondent MVH was also in the process of obtaining an additional \$140,000 liability in the form of a residential mortgage loan to purchase the 11<sup>th</sup> Ave property.
- F. Transaction 11. In or around February 2007, Respondents represented to the lender in Transaction 11 that Respondent MVH had been renting the 13<sup>th</sup> Ave property for two years (see preceding discussion of Transaction 10). Respondents provided the lender with documentation to support the representations about rental history. Respondents did not disclose to the lender that, while in the process of obtaining a \$140,000 residential mortgage loan to purchase the 11<sup>th</sup> Ave property, Respondent MVH was also in the process of obtaining an additional \$160,000 liability in the form of a residential mortgage loan to purchase the York property.
- G. Transaction 12. In or around March 2007, Respondents represented to the lender in Transaction 12 that SVH earned \$11,375 per month as a Regional Manager for Tangen Properties and had been employed by Tangen Properties for two years and four months. Respondents provided the lender with documentation to support the representation about employment history. Respondents did not disclose to the lender that, while in the process of assisting SVH in obtaining a \$495,000 residential mortgage loan to refinance

the Northview property, they were also in the process of assisting SVH in obtaining an additional \$275,000 liability in the form of a residential mortgage loan to purchase the Government Way property.

- H. Transaction 13. In or around March 2007, Respondents represented to the lender in Transaction 13 that SVH: earned \$9,375 per month as a Regional Manager for Tangen Properties; had been employed by Tangen Properties for three years; and had been renting the Grandview property since selling the Standard property. Respondents provided the lender with documentation to support the representation about employment history. Respondents represented to the lender that the Northview property was a rental property and provided the lender with documentation to support this representation. Respondents provided the lender with a two-year lease agreement representing that Borrower 1 had leased the Northview property for \$3,250 per month since November 2006, even though Respondents had just assisted Borrower 1 in purchasing the 13<sup>th</sup> Ave property in July 2006 and had represented to the lender in that transaction that Borrower 1 would be occupying the 13<sup>th</sup> Ave property as her primary residence. Respondents did not disclose to the lender that, while in the process of assisting SVH in obtaining a \$275,000 residential mortgage loan to purchase the Government Way property, they were also in the process of assisting SVH in obtaining an additional \$495,000 liability in the form of a residential mortgage loan to refinance the existing \$350,000 in residential mortgage loans on the Northview property.
- I. Transaction 15. In or around October 2007, Respondent Spargo represented to the lender in Transaction 15 that he earned \$17,500 per month as an "Agent" for Alliance Affordable Insurance and had been employed as such for two years and eight months.
- J. Transaction 16. In or around December 2007, Respondent MVH represented to the lender in Transaction 16 that he earned \$9,500 per month working for Summa Financial located at 108 S. Government Way, Spokane, WA, and had been employed by Summa Financial for three years and four months. Respondent MVH also represented to the lender that he was receiving rental income of \$1,250 per month from the 11<sup>th</sup> Ave property. Respondent MVH failed to disclose to the lender his ownership of the York property and the associated residential mortgage loan liability of \$160,000 on that property.

- K. Transaction 17. In or around December 2007, Respondent MVH represented to the lender in Transaction 17 that Borrower 1 earned \$12,500 per month as a Realtor and had been employed as a Realtor for two years and three months. Respondent MVH provided the lender with a document stating that he had verified Borrower 1 had been employed as a Realtor since September 2005. Washington State Department of Licensing records indicate that Borrower 1 did not receive her Real Estate Salesperson's license until June 2007.
- L. Transaction 18. In or around December 2007, Respondent Spargo represented to the lender in Transaction 18 that he earned \$14,500 per month as an "Owner-Insurance" for Cornerstone Insurance and had operated as such for four years and two months. Respondent Spargo failed to disclose to the lender his ownership of the 27<sup>th</sup> Ave property and the associated residential mortgage loan liability of \$275,500 on that property.
- M. Transaction 19. In or around March 2008, Respondent JVH represented to the lender in Transaction 19 that he earned \$9,500 per month as a branch manager for Summa Financial located in Post Falls, ID, and had been employed by Summa Financial for three years. Respondent JVH represented to the lender that he was single and was renting the Northview property from his ex-wife. Respondent Spargo provided the lender with a Verification of Rent form signed by Respondent Spargo for American Investment Group and stating that Respondent JVH had been renting the Northview property since October 2006. Respondent JVH provided the lender with bank statements in his name alone to support his income. Respondent JVH provided the lender with a loan agreement indicating Respondent Spargo had loaned him \$27,000, secured by a stock certificate containing Respondent JVH's name alone, to support the funds required to close.
- N. Transaction 20. In or around April 2008, Respondent Spargo represented to the lender in Transaction 20 that he earned \$17,500 per month as an "Insurance Agent/Health" for Alliance for Affordable Services and had been employed as such for four and a half years. Respondent Spargo failed to disclose to the lender his ownership of the Evergreen 2 property and the associated residential mortgage loan liability of \$294,500 on that property.

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Transaction 21. In or around April 2008, SVH represented to the lender in Transaction 21 that 0. she was married and earned \$13,500 per month as an "Insurance Agent/Health" for alliance for Affordable Services and had been employed as such for two years. The mortgage broker file for this transaction contained the same bank statements and stock certificate as previously discussed in Transaction 19 above, however all contained SVH's name alone.

#### Sales Prices and Appraisal Values.

- Transaction 6. In or around October 2006, Respondents ordered an appraisal of the Richland property from AAA Appraisal (AAA), located in Kennewick, WA. The Request for Appraisal included the following comment: "Please make sure we get 165,000!! Deal breaker." AAA and appraiser Gary Abbott provided an appraisal report dated October 13, 2006 which appraised the Richland property at \$165,000.
- Transaction 9. In or around August 2006, Respondents ordered an appraisal of the Standard B. property from the Sharp Real Estate Appraisal Corporation (Sharp) and appraiser Donny Biagi (Biagi), located in Spokane, WA. Sharp and Biagi provided an appraisal report dated August 18, 2006 which appraised the Standard property at \$149,000. In or around December 2006, Respondents ordered another appraisal of the Standard property from Sharp and Biagi. The Request for Appraisal included the following comment: "need 240k ASAP," Sharp and Biagi provided an appraisal report dated December 20, 2006 which appraised the Standard property at \$241,000.
- Transaction 13. In or around March 2007, Respondents ordered an appraisal of the C. Government Way property from Sharp and Biagi. Sharp and Biagi provided an appraisal report dated March 26, 2007 which appraised the Government Way property at \$275,000. In the appraisal report, Biagi commented that the property had been listed for sale at \$300,000 since August 2006 and an agreement between the parties was quickly reached once the price was lowered to \$275,000 in March 2007, therefore the sale price seemed reasonable. The listing price was actually \$175,000, and was only raised to \$275,000 after Respondents proposed the transaction discussed in paragraph 1.14C below.

1.14	American Investment Group Spokane LLC (AIG). In at least four residential mortgage loan			
transact	tions, some or all of the sellers' proceeds were paid to AIG. In these transactions, Respondents did not			
disclose	e to the lenders that, since Respondents controlled AIG, these payments were going to Respondents.			

- A. Transaction 10. In or around November 2006, Borrower 5 asked Respondents to attempt to obtain a residential mortgage loan for her to refinance the York property, since she could not afford the approximately \$900 monthly mortgage payments. In or around December 2006, after failing to obtain a residential mortgage loan for Borrower 5 to refinance the York property, Respondents offered to purchase the York property from Borrower 5 and lease it back to her with an option to repurchase the property in two years. In an email dated January 21, 2007, Respondent MVH told Borrower
  - "...Your name will still be on title as a lease to buy which you already signed and you will be buying the house back in 2 years for 160,000....if we are not getting the 30,000 it really isn't worth it to us to take the risk [Borrower 5] because we are buying two other houses right now with similar situations...."

In or around February 2007, Respondent MVH purchased the York property from Borrower 5 for \$160,000. Respondents instructed the closing agent to direct all \$36,377.57 of the seller's proceeds to a bank account in AIG's name and under Respondents' control. Respondents did not disclose to the lender that over \$36,000 of the \$160,000 residential mortgage loan the lender was funding was going to the borrower in cash, in violation of the lender's loan condition that the borrower was to receive no more than \$500 at closing. Respondents subsequently reimbursed \$6,377.57 to Borrower 5. When America One questioned Respondents about the \$30,000 payment, Respondents stated that the \$30,000 was a non-refundable deposit related to the lease agreement with purchase option and provided a copy of a Residential Lease Agreement and a Purchase and Sale Agreement. The Residential Lease Agreement: was dated February 1, 2007; had a two year term; called for monthly lease payments of \$1,350 (50% higher than the mortgage payments Borrower 5 had informed Respondents she was unable to afford); indicated that AIG would be Borrower 5's landlord; and was signed by Respondent MVH on behalf of AIG. The Residential Lease Agreement did not contain any provision for or

reference to a non-refundable \$30,000 deposit or a purchase option. The Purchase and Sale Agreement: was largely blank; was dated February 1, 2007 on the front page; was dated December 14, 2006 on the last page (containing signatures); and listed a purchase price of \$160,000. The Purchase and Sale Agreement did not: specify the date which Borrower 5's option to purchase the York property began or ended; contain any provision for a non-refundable \$30,000 deposit; or contain any provision for how the \$30,000 would be applied if Borrower 5 exercised her option to purchase the York property. The Purchase and Sale Agreement contained the following handwritten condition "If lease is broke [sic] this agreement is null and void [sic] no deposits of any kind will be refunded to purchaser" without any indication that the condition was acknowledged or accepted by Borrower 5. On or about April 10, 2007, approximately two months after entering into the lease agreement with Borrower 5, Respondents posted a "three (3) day notice to pay rent or vacate" at the York property because Borrower 5 had failed to make her second lease payment.

B. Transaction 11. In or around December 2006, Respondents attempted to obtain a residential mortgage loan for Borrower 6 to refinance the 11<sup>th</sup> Ave property. After submitting an application listing this ninety-nine year old woman's occupation as "self-employed baker," Respondents did not obtain a loan for Borrower 6. Respondents then offered to purchase the 11<sup>th</sup> Ave property from Borrower 6. Borrower 6 understood the transaction to be some type of reverse mortgage where Respondents would give her \$10,000 and allow her to live in the house rent-free for as long as she liked. In or around February 2007, Respondent MVH purchased the 11<sup>th</sup> Ave property from Borrower 6 for \$140,000. Borrower 6 contributed \$3,500 to Respondent MVH's closing costs in accordance with the lender's condition that the seller's contribution to the borrower's closing costs could not exceed three percent (3%) of the purchase price. Borrower 6 signed a document authorizing all seller proceeds in excess of \$10,000 to go to Respondent MVH and AIG. Respondents instructed the closing agent to direct \$18,850.43 of the seller's proceeds to a bank account in AIG's name and under Respondents' control. Respondents did not disclose to the lender that nearly \$19,000 of the \$140,000 residential mortgage loan the lender was funding was going to the borrower in cash, in addition to the seller's contribution of \$3,500 toward the borrower's closing costs.

- Solution 13. On or about March 9, 2007, SVH and Seller 1, a licensed real estate salesperson, entered into a Purchase and Sale Agreement providing for the purchase of the Government Way property by SVH for \$275,000. The Purchase and Sale Agreement contained an addendum that SVH would receive \$100,000 back from Seller 1 at closing to perform renovations to the property. On or about March 26, 2007, Seller 1 contacted the closing agent to confirm his understanding of the agreement: he was selling the Government Way property for the list price of \$175,000, and the buyer was receiving \$100,000 back for renovations and would cover any taxes and fees associated with that additional \$100,000. On or about March 30, 2007, Seller 1 authorized the closing agent to disburse \$98,002.80 of his proceeds to AIG. On or about April 4, 2007, Respondent MVH instructed the closing agent to wire the \$98,002.80 to an AIG bank account under Respondents' control. Respondents did not provide the lender with a fully executed Purchase and Sale Agreement and did not disclose to the lender that over \$98,000 of the \$275,000 residential mortgage loan the lender was funding was going to the borrower in cash.
- Purchase and Sale Agreement providing for the purchase of the Glencrest property for \$395,000. The Purchase and Sale Agreement contained an addendum dated January 19, 2008 stating that all closing costs would be paid out of Seller 2's proceeds from the sale, and that any additional proceeds in excess of \$10,000 were to be paid to JMJ Investments, Spokane, LLC (see paragraph 1.15 below) outside of closing. On or about February 29, 2008, JVH and Seller 2 entered into a revised Purchase and Sale Agreement providing for the purchase of the Glencrest property for \$370,000. The revised Purchase and Sale Agreement provided that Seller 2 would pay \$11,100 or three percent (3%) of Respondent JVH's closing costs. The revised Purchase and Sale Agreement contained an addendum dated February 29, 2008 stating that all closing costs would be paid out of Seller 2's proceeds from the sale, and that any additional proceeds in excess of \$1,000 were to be paid to AIG outside of closing. The lender's conditions on the transaction stated that the seller's contribution to the borrower's closing costs could not exceed six percent (6%) of the purchase price and no cash credit to the borrower was allowed. The closing agent issued a check for \$59,951.79 to AIG at the closing of the transaction. Respondent JVH did

not disclose to the lender that approximately \$60,000 of the \$351,000 residential mortgage loan the lender was funding was going to the borrower in cash, in addition to the seller's contribution of \$11,100 toward the borrower's closing costs.

1.15 JMJ Investments Spokane LLC (JMJ). In at least three residential mortgage loan transactions, some of the sellers' proceeds were paid to JMJ. In these transactions, Respondents did not disclose to the lenders that, since Respondents controlled JMJ, these payments were going to Respondents.

A. Transaction 14. On or about August 26, 2007, LS and Seller 3 entered into a Purchase and Sale Agreement providing for the purchase of the Sinto property for \$165,000. Seller 3 signed a document, dated October 1, 2007 and addressed to Respondent Spargo and JMJ, stating that JMJ should be reimbursed for the remodeling of the Sinto property out of seller proceeds. The closing agent was provided with a JMJ invoice listing \$53,000 in remodeling expenses. Respondent Spargo provided the closing agent with a cashier's check for \$8,389.87 in borrower funds needed to close the transaction. The lender's conditions on the transaction stated that no cash out was allowed to the borrower. The closing agent issued a check for \$46,892.25 to JMJ at the closing of the transaction. Respondent Spargo did not disclose to the lender that approximately \$47,000 of the \$156,750 residential mortgage loan the lender was funding was going to the borrower's husband in cash.

B. Transaction 15. On or about September 2, 2007, Respondent Spargo and Seller 4 entered into a Purchase and Sale Agreement providing for the purchase of the 27<sup>th</sup> Ave property for \$290,000. On or about October 12, 2007, Respondent Spargo and Seller 4 entered into a Purchase and Sale Agreement for the purchase of the 27<sup>th</sup> Ave property on the same terms as the first agreement. Respondent Spargo provided the closing agent with a document, signed by Seller 4 and dated September 12, 2007, stating that Seller 4 would be paying American Investment Group LLC (see paragraph 1.14 above) all proceeds above the agreed upon sales price of \$207,000 outside of closing for services rendered. Seller 4 also signed a document dated October 10, 2007 stating that Seller 4 would be paying JMJ all proceeds above the agreed upon sales price of \$207,000 outside of closing for services in connection with the 27<sup>th</sup> Ave property. The closing agent issued a check for \$73,331.74

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to JMJ at the closing of the transaction. Respondent Spargo did not disclose to the lender that approximately \$73,000 of the \$275,500 residential mortgage loan the lender was funding was going to the borrower in cash.

- Transaction 16. On or about November 1, 2007, Respondent MVH and Seller 5 entered into a C. Purchase and Sale Agreement providing for the purchase of the Gardner property for \$118,000. On or about November 29, 2007, Respondent MVH and Seller 5 entered into a revised Purchase and Sale Agreement providing for the purchase of the Gardner property for \$199,900. Seller 5 signed a document authorizing all seller proceeds above \$118,000 to be paid to JMJ by the closing agent outside of closing for completing construction at the Gardner property. At the closing of the transaction and at Respondent Spargo's direction, the closing agent wired \$77,592.46 to a JMJ bank account under Respondents' control. Respondent MVH did not disclose to the lender that approximately \$77,000 of the \$189,905 residential mortgage loan the lender was funding was going to the borrower in cash.
- Collecting Fees as a Mortgage Broker. In at least six residential mortgage loan transactions, 1.16 Respondents collected compensation as a Mortgage Broker directly at closing. This was done, in part, to avoid detection of these residential mortgage loans by America One, which would have required Respondents to provide physical files to the America One main office. America One terminated their relationship with Respondents, in part, due to this subterfuge. Loan originators are prohibited from collecting any fee, compensation, or commission of any kind from borrowers in connection with the preparation, negotiation, and brokering of a residential mortgage loan.
- Transaction 5. At the closing of the residential mortgage loan in Transaction 5 in or around A. October 2006, Respondent Spargo directed the closing agent to wire \$16,681 in mortgage broker fees (\$16,510 origination fees, \$500 processing fee, \$490 application fee, \$818.77 mortgage broker fee credit) to a bank account controlled by Respondents.
- Transaction 6. At the closing of the residential mortgage loan in Transaction 6 in or around B. November 2006, Respondent MVH directed the closing agent to wire \$3,790 in mortgage broker fees (\$3,300 loan origination fee and \$490 application fee) to a bank account controlled by Respondents.

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AMENDED STATEMENT OF CHARGES

C-07-487-07-SC02 Matthew Wendell Van Hook, Joshua Max Van Hook, and James Allen Dain Spargo

- C. Transaction 7. At the closing of the residential mortgage loan in Transaction 7 in or around November 2006, Respondent MVH directed the closing agent to wire \$5,445 in mortgage broker fees and trust funds (\$2,725 yield spread premium, \$2,180 loan origination fee, \$490 application fee, and \$50 credit report fee) to a bank account controlled by Respondents.
- D. Transaction 8. At the closing of the residential mortgage loan in Transaction 8 in or around November 2006, Respondent Spargo directed the closing agent to issue Respondent Spargo a check for \$500 for a mortgage broker fee.
- E. Transaction 10. At the closing of the residential mortgage loan in Transaction 10 in or around February 2007, the closing agent issued an \$85.28 check to "America One Finance" for a yield spread premium. Respondents deposited this check into a bank account under their control which Respondents had apparently opened under the name "America One Finance." Respondents did not have authorization to open a bank account under America One's name.
- F. Transaction 11. At the closing of the residential mortgage loan in Transaction 11 in or around February 2007, the closing agent issued a \$175 check to "America One Finance" for a yield spread premium.

  Respondents deposited this check into the bank account discussed in paragraph 1.15D above.
- 1.17 Failure to Maintain Funds From Borrower for Payment of Third-Party Providers in Trust. In or around November 2006, Respondents directed the closing agent in Transaction 7 to wire \$50 for payment of a third-party provider service (credit report) into a bank account under their control (see paragraph 1.15B above), thereby commingling trust funds with operating funds. As loan originators, Respondents are not authorized to receive trust funds directly. In November 2006, America One received approval from the Department to receive trust funds into an authorized trust account, however Respondents did not deposit the trust funds in Transaction 7 into the authorized trust account.
- 1.18 Residential Mortgage Loan Disclosures. In at least six residential mortgage loan transactions (Transactions 2, 4, 6, 7, 12, & 13), Respondents failed to provide borrowers with full written disclosures, containing an itemization and explanation of all fees and costs that the borrowers were required to pay in

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connection with obtaining a residential mortgage loan, and specifying the fee or fees which inure to the benefit of the mortgage broker. In at least two residential mortgage loan transactions (Transactions 4 & 7), Respondents failed to provide borrowers with Good Faith Estimates completed in compliance with the Real Estate Settlement Procedures Act and Regulation X. In at least five residential mortgage loan transactions (Transactions 2, 6, 7, 12, & 13), Respondents failed to provide Truth in Lending disclosures completed in compliance with the Truth in Lending Act and Regulation Z.

On-Going Investigation. The Department's investigation into the alleged violations of the Act by

#### II. GROUNDS FOR ENTRY OF ORDER

- Definition of Mortgage Broker. Pursuant to RCW 19.146.010(12) of both the 1994 and 2007 Acts, 2.1 "Mortgage Broker" means any person who for compensation or gain, or in the expectation of compensation or gain (a) makes a residential mortgage loan or assists a person in obtaining or applying to obtain a residential mortgage loan or (b) holds himself or herself out as being able to make a residential mortgage loan or assist a person in obtaining or applying to obtain a residential mortgage loan.
- Definition of Loan Originator. Pursuant to RCW 19.146.010(10) of the 1994 Act, "Loan Originator" 2.2 means a person employed, either directly or indirectly, or retained as an independent contractor by a person required to be licensed as a mortgage broker, or a natural person who represents a person required to be licensed as a mortgage broker, in the performance of any act specified in RCW 19.146.010(12) of the 1994 Act (see paragraph 2.1 above). Pursuant to RCW 19.146.010(10) of the 2007 Act, "Loan Originator" means a natural person who (a) takes a residential mortgage loan application for a mortgage broker, or (b) offers or negotiates terms of a mortgage loan, for direct or indirect compensation or gain, or in the expectation of direct or indirect compensation or gain. "Loan originator" also includes a person who holds themselves out to the public as able to perform any of these activities. "Loan originator" does not mean persons performing purely administrative or clerical tasks for a mortgage broker. For the purposes of this subsection, "administrative or clerical tasks"

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means the receipt, collection, and distribution of information common for the processing of a loan in the
mortgage industry and communication with a borrower to obtain information necessary for the processing of a
loan. A person who holds himself or herself out to the public as able to obtain a loan is not performing
administrative or clerical tasks.

- 2.3 Definition of Borrower. Pursuant to RCW 19.146.010(2) of the 1994 Act and RCW 19.146.010(3) of the 2007 Act, "Borrower" means any person who consults with or retains a mortgage broker or loan originator in an effort to obtain or seek advice or information on obtaining or applying to obtain a residential mortgage loan for himself, herself, or persons including himself or herself, regardless of whether the person actually obtains such a loan.
- **2.4** Prohibited Acts. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of:
  - RCW 19.146.0201(1) of both the 1994 and 2007 Acts for directly or indirectly employing a scheme,
     device or artifice to defraud or mislead borrowers or lenders or any person;
  - RCW 19.146.0201(2) of both the 1994 and 2007 Acts for engaging in an unfair or deceptive practice toward any person;
  - RCW 19.146.0201(3) of both the 1994 and 2007 Acts for obtaining property by fraud or misrepresentation;
  - RCW 19.146.0201(6) of both the 1994 and 2007 Acts for failing to make disclosures to loan applicants
    as required by RCW 19.146.030 of both the 1994 and 2007 Acts and any other applicable state or
    federal law;
  - RCW 19.146.0201(8) of both the 1994 and 2007 Acts for negligently making any false statement or knowingly and willfully making any omission of material fact in connection with any reports filed by a mortgage broker or in connection with any investigation conducted by the department;
  - RCW 19.146.0201(10) of the 1994 Act and RCW 19.146.0201(11) of the 2007 Act for failing to comply with the disclosure requirements of the Truth in Lending Act, 15 U.S.C. Sec. 1601, Regulation

Z, 12 C.F.R. Sec. 226, the Real Estate	Settlement Procedures Act,	, 12 U.S.C. Sec. 260	1, and Regulation
X, 24 C.F.R. Sec. 3500;			

- or proposing to use any agreement purporting to collect or charge any fee prohibited by RCW 19.146.030 or 19.146.070 of the 2007 Act; and
- RCW 19.146.0201(14) of the 1994 Act and RCW 19.146.0201(15) of the 2007 Act for failing to
   comply with any provision of RCW 19.146.030 through 19.146.080 of both the 1994 and 2007 Acts.
- 2.5 Requirement to Disclose Residential Mortgage Loan Fees. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.030 of both the 1994 and 2007 Acts for failing to provide borrowers with full written disclosures containing an itemization and explanation of all fees and costs that the borrowers were required to pay in connection with obtaining a residential mortgage loan, and specifying which fee or fees inure to the benefit of the mortgage broker.
- Requirement to Maintain Funds From Borrower for Payment of Third-Party Providers in Trust.

  Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.050 of the 1994 Act, WAC 208-660-08010, WAC 208-660-08015, WAC 208-660-08020, WAC 208-660-08025, WAC 208-660-08030 and WAC 208-660-08032 for failing to deposit funds received from a borrower or on behalf of a borrower for payment of third-party provider services in a trust account of a federally insured financial institution located in this state, prior to the end of the third business day following receipt of such monies, and for commingling operating funds with trust account funds.
- 2.7 Prohibited Fee, Commission, or Compensation. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.070(1) of the 2007 Act and WAC 208-660-300(4) and (5) for accepting a fee, commission, or compensation of any kind from borrowers in connection with the preparation, negotiation, and brokering of a residential mortgage loan as a loan originator.
- 2.8 Requirement to Obtain and Maintain License and Branch License. Based on the Factual

  Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.200 and RCW

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19.146.265 of the 2007 Act for engaging in the business of a mortgage broker without first obtaining and maintaining a license under the Act, and for engaging in the business of a mortgage broker from a fixed physical location without first obtaining and maintaining a branch license for that fixed physical location under the Act.

- **Requirement to Provide Information on License Application.** Based on the Factual Allegations set forth in Section I above, Respondents fail to meet the requirements of RCW 19.146.300(1) and (2) and RCW 19.146.310(1)(b) of the 2007 Act by failing to provide an accurate and complete license application in the form prescribed by the Director.
- 2.10 Requirement to Demonstrate Character and General Fitness. Based on the Factual Allegations set forth in Section I above, Respondents fail to meet the requirements of RCW 19.146.310(1)(g) of the 2007 Act and WAC 208-660-350(2)(a) by failing to demonstrate character and general fitness such as to command the confidence of the community and to warrant a belief that the business will be operated honestly and fairly within the purposes of the Act.
- 2.11 Requirement to Obtain Consent for Use of Name. Based on the Factual Allegations set forth in Section I above, Respondents are in apparent violation of RCW 19.146.250 of both the 1994 and 2007 Acts for failing to obtain the written consent of the Director prior to operating or advertising under a name other than the one under which the license is issued.

#### III. AUTHORITY TO IMPOSE SANCTIONS

3.1 Authority to Deny Application for License. Pursuant to RCW 19.146.220(1) of the 2007 Act, the Director may deny licenses to loan originators. Pursuant to RCW 19.146.220(2)(e) of the 2007 Act, the Director may deny licenses for any violation of the Act. Pursuant to RCW 19.146.310(2) of the 2007 Act and WAC 208-660-350(7), the Director shall not issue a loan originator license if the conditions of RCW 19.146.310(1) of the 2007 Act have not been met by the applicant, and shall notify the loan originator applicant and any mortgage brokers listed on the application of the denial.

#### IV. NOTICE OF INTENTION TO ENTER ORDER

Respondents' violations of the provisions of chapter 19.146 RCW and chapter 208-660 WAC, as set forth in the above Factual Allegations, Grounds for Entry of Order, and Authority to Impose Sanctions, constitute a basis for the entry of an Order under RCW 19.146.220, RCW 19.146.221, RCW 19.146.223, and RCW 19.146.310 of the 2007 Act. Therefore, it is the Director's intention to ORDER that:

- 4.1 Respondent Matthew Wendell Van Hook's application for a loan originator license be denied.
- 4.2 Respondent Joshua Max Van Hook's application for a loan originator license be denied.
- 4.3 Respondent James Allen Dain Spargo's application for a loan originator license be denied.
- 4.4 Respondent Matthew Wendell Van Hook pay a fine. As of the date of this Statement of Charges, the fine totals \$70,000.
- 4.5 Respondent Joshua Max Van Hook pay a fine. As of the date of this Statement of Charges, the fine totals \$70,000.
- 4.6 Respondent James Allen Dain Spargo pay a fine. As of the date of this Statement of Charges, the fine totals \$70,000.
- 4.7 Respondents Matthew Wendell Van Hook, Joshua Max Van Hook, and James Alien Dain Spargo jointly and severally pay restitution for any violations of the Act by Respondents, including at least \$48,850.43 to at least two borrowers (\$30,000 to Borrower 5 and \$18,850.43 to Borrower 6).
- 4.8 Respondents Matthew Wendell Van Hook, Joshua Max Van Hook, and James Allen Dain Spargo jointly and severally pay restitution to all borrowers injured by Respondents, including at least \$9,185 to at least two borrowers (\$3,790 Borrower 2 and \$5,395 to Borrower 3).
- 4.9 Respondent Matthew Wendell Van Hook be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of ten (10) years.
- 4.10 Respondent Joshua Max Van Hook be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of ten (10) years.
- 4.11 Respondent James Allen Dain Spargo be prohibited from participation in the conduct of the affairs of any mortgage broker subject to licensure by the Director, in any manner, for a period of ten (10) years.
- 4.12 Respondents Matthew Wendell Van Hook, Joshua Max Van Hook, and James Allen Dain Spargo jointly and severally pay an investigation fee. As of the date of this Statement of Charges, the investigation fee totals \$13,680.

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#### V. AUTHORITY AND PROCEDURE

This Amended Statement of Charges and Notice of Intention to Enter an Order to Deny License Applications, Impose Fine, Order Restitution, Prohibit from Industry, and Collect Investigation Fee is entered pursuant to the provisions of RCW 19.146.220, RCW 19.146.221, RCW 19.146.223 and RCW 19.146.230 of the 2007 Act, and is subject to the provisions of chapter 34.05 RCW (The Administrative Procedure Act).

Dated this O day of July, 2008.

DEBORAH BORTNER

Director

**Division of Consumer Services** Department of Financial Institutions

Presented by:

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MARK T. OLSON 14

Financial Examiner 15

Approved by:

nforcement Chief

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